



Cooper City Commission Meeting Agenda Item Request Form

Commission Meeting/Workshop Date: February 19, 2019

Requesting Department: Utilities

Subject: _____

Section:

Presentation

Consent

Regular

Discussion

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Background and Recommendation (attach backup material to Item Request Form):

This is a recommendation for Commission authorization to purchase submersible pumps from PSI Technologies, Inc. to the extent that funding is available in the approved budget.

General Ledger Account Number(s) and Amount(s):

450-930-534443-535 – Maint. – Lift Stations

FISCAL IMPACT ANALYSIS:Recommended Sources of Funds/Summary of Fiscal Impact (General Ledger Account Number(s)):

		Fiscal Years		
Fund	Account	2017	2018	2019
Water & Sewer	450-930-534443-535			\$ 89,078

Approvals:

Finance Director



City Manager



City Clerk

Approved
by Commission
on 3-19-19



COOPER CITY UTILITIES DEPARTMENT MEMORANDUM

DATE: January 15, 2019

TO: Marie Elianor, Interim City Manager

FROM: Michael F. Bailey, P.E., Utilities Director/City Engineer

SUBJECT: Sole Source Purchase Approval – PSI Technologies, Inc.

This is a recommendation for Commission authorization to purchase submersible pumps from PSI Technologies, Inc.

The City's sewer collection/transmission system includes 82 pumping stations. Fifty-two of them are "submersible" stations that utilize two submersible pumps in each station, for a total of 104 pumps.

Each of these pumps require routine maintenance and, eventually, repair. Due to the relatively small size of the department and the inefficiency involved in maintaining and repairing multiple brands of pumps (with unexchangeable parts and components), the department has standardized on one pump brand over the last 15 years. That brand, Wilo USA, is sold exclusively in South Florida by PSI Technologies, Inc. Documentation of PSI as the sole supplier of Wilo pumps is attached.

We've had good experience with PSI in the supply of Wilo submersible pumps. I, therefore, recommend Commission authorization to purchase submersible pumps from, and have submersible pumps repaired by, PSI Technologies, Inc., as the sole source for Wilo USA pumps, to the extent that funding is available in the approved budget. Any individual purchase of \$20,000 or greater will be brought to the Commission for separate approval.



WILO USA LLC, 9550 W. Higgins Rd. #300, Rosemont, IL 60018

Wilo USA LLC, 86 Genesis Parkway, Thomasville, GA 31792

09.10.2018

Dear Valued Customer,

This letter confirms that PSI Technologies, Inc. is our exclusive sales distributor for Wilo USA LLC. [Previously known as EMU until purchased by Wilo AG in 2003] water & wastewater pump and mixer sales for your area as of October 1, 2018.

Wilo USA LLC, a subsidiary of Wilo SE, is the sole provider in the United States of pumps and mixers manufactured under the Wilo brand. Please note that all Wilo Warranties and Operations and Maintenance Manuals require the use of genuine Wilo components in order for the warranties to be valid and ensure proper operation.

Should you have any questions, please contact me via email at Joe.Jackson@wilo-usa.com or call (801) 699-6004.

Kind regards,

A handwritten signature in black ink, appearing to read "Joe Jackson", with a stylized flourish at the end.

Joseph Jackson
Water Management
Director of Sales
Wilo USA LLC

CC: Harold Adams, SE Sales Manager
Stacy Curti