

CITY COMMISSION STAFF REPORT

DEPARTMENT: Utilities Department

DATE: October 22, 2024

SUBJECT: Motion to approve and authorize the expenditure for Sulfuric Acid from

Sulphuric Acid Trading Company, Inc. through the Southeast Florida Governmental Purchasing Cooperative Group ITB #2018-19/22, Sulfuric Acid

93% for Water Treatment Plant Operations. - Utilities

CITY MANAGER RECOMMENDATION:

The City Manager recommends that the Commission approve the expenditure for Sulfuric Acid from Sulphuric Acid Trading Company, Inc. under the Southeast Florida Governmental Purchasing Cooperative Group ITB #2018-19/22. This expenditure will not exceed the budgeted funds for FY 2025 and subsequent years, pending budget approval. Approval is contingent upon the extension of the contract by the City of Deerfield Beach under terms and conditions acceptable to our City, including required funding provisions.

BACKGROUND OF ITEM:

The treatment of potable water in Cooper City includes the addition of sulfuric acid to the raw water entering the water treatment plant. This process lowers the water's pH to ensure optimal performance of the treatment membranes. The City uses approximately 1,500 tons of acid each year, depending on water demands.

ANALYSIS:

Staff participated in a cooperative bid led by the City of Deerfield Beach to procure this product. A cooperative bid allows multiple agencies to combine their purchasing power and quantities, attracting more bidders and ensuring more competitive pricing. On April 2, 2019, the City of Deerfield Beach awarded the contract to the lowest bidder, Sulphuric Acid Trading Company, Inc., at a price of \$256.78 per ton. On April 14, 2022, the vendor requested a price increase, and the City of Deerfield Beach negotiated a lower rate than initially proposed. Starting June 1, 2022, the new price became \$331.47 per ton. The initial contract was valid for three years and expired on May 31, 2022, with three one-year renewal options. The third and final renewal will expire on May 31, 2025.

PROCUREMENT:

Sec. 2-258. – Exclusions and exceptions to bid and proposal requirements.

(d) *Cooperative purchasing*. When deemed in the City's best interests, the purchasing agent may participate in, sponsor, conduct, or administer contracts under a cooperative purchasing program with one or more governmental units to procure supplies, services, or construction. Such cooperative purchasing programs may include but are not limited to, joint or multiparty contracts between public procurement units and open-ended public procurement term contracts that are made available to other governmental units.

FISCAL IMPACT:

The necessary funds are available in the Water and Sewer Utility Fund and have been budgeted for this purpose.

General Ledger Acct. Number	Budgeted	Requested	Remaining
	<u>Amount</u>	<u>Amount</u>	<u>Amount</u>
450-911-535310-533	\$825,000	\$530,000	\$295,000

ALTERNATIVES:

N/A

ATTACHMENTS:

- 1. Co-Op Award Cover sheet.
- 2. City of Deerfield renewal Amendment #3 of 3.