

Aaron Kendrick

Business Journal Ultimate Finance Executive 2021

Chief Financial Officer

Senior financial executive with extensive knowledge as a financial professional and Certified Public Accountant. Over twenty years of combined public and private sector experience in leveraging a unique combination of financial, technical and people skills working with board of directors, executive management, government (city, state, federal) officials, bankers and rating agencies.

Authorized to work in the US for any employer

Work Experience

CEO, CFO & Principal Financial Consultant

The CXO Group LLC.

January 2018 to Present

Responsible for creating, communicating, and implementing CXO's vision, mission, and overall direction, improve a company's bottom-line performance and ensure the business' long-term growth.

- Establish clients' baseline financial aptitude index and create short and long-term programs for growth and development.
- Built investment profitability models for projects between \$20M to \$30M for domestic and international investment firm.
- Lead financial adviser managing projects up to \$30M for green energy investment partners.

Co-Founder, CEO & Chief Financial Officer

AKINYI SOLUTION INC.

January 2014 to Present

As the CEO/CFO and key member of the executive management team, I manage the day-to-day responsibility for planning, implementing, managing, and controlling all operational and financial related activities.

- Acquired city, state and Federal contract service provider certifications including but not limited to DBE certification
- Consulted on business plan development, start-up and long-term cost, and strategic planning initiatives for start-up and mature entities up to \$30M.
- Designed customized multi-million-dollar accounting, finance, treasury, and capitalization models and programs for clients.

Chief Financial Officer

Clay County Utility Authority

January 2017 to December 2018

Served as a member of the senior leadership team and led the finance and treasury teams for a \$75M organization.

- Managed, developed and coordinated strategies, functions and priorities of the finance team. Resulted in at least a 25% improvement in productivity and 15% greater morale.
- Led implementation of new ERP system to streamline financial reporting and budgeting processes. The implementation improved overall processes, increased compliance, reduced monthly financial closing time by 35%, and saved thousands in annual associated overtime.
- Evaluated and advised on the impact of long-range planning, introduction of new programs/ strategies and regulatory action. Ensured effective internal controls were in place and compliant with GAAP and applicable federal, state, and local regulatory laws and rules for financial and tax reporting. Resulted in clean audits, GAAP and regulatory compliance, and public confidence in entities fiscal and regulatory accountability and responsibility.

Senior Director of Finance

JAXPORT - Jacksonville, FL

January 2003 to December 2017

Treasurer

Director of Business Services & Procurement

Accounting / Risk Manager

Performed and led senior level functions in key organizational departments include Treasury, Finance, Risk Management, Procurement, Information Technology, and Human Resources for \$100M organization.

- Finance efforts resulting from initial offerings and or renegotiating current positions resulted in acquiring \$1.5B plus in capital funding to support major port expansions, via financial instruments ranging from State Infrastructure, Banking Loans (SIB), Public Private Partnerships (P3), Commercial Paper Programs, Lines of Credit, Excise Tax Revenue Bonds, Auction Rate Certificates, State and Federal Grants and Fixed and Variable Rate Bonds.
- Treasury Management resulted in saving more than \$50M from refinancing's, defeasements and or reallocations to more favorable financial instruments and terms.
- Acquired more than one billion dollars in procurement contracted services and construction related material in support of general operations and multiple entity expansions and projects. Efforts resulted in approximately \$4.5M in annual contracted service cost reductions and more than \$35M in construction related tax saving credits.

Education

Master of Business Administration

Coggin College of Business Administration, University of North Florida

Master of Accountancy, concentration

Coggin College of Business Administration, University of North Florida

Bachelor of Business Administration in Majored in Accountancy

Coggin College of Business Administration, University of North Florida

Skills

- Financial statement preparation
- GAAP

- General ledger accounting
- Financial report writing
- Financial analysis
- Journal entries
- Bank reconciliation
- SOX
- Asset management
- Budgeting
- Contract negotiation
- Cost accounting
- Financial analysis
- Financial modeling
- Forecasting
- ERP systems
- Compliance management
- Investment management
- Supply chain management
- Logistics
- Payroll management
- Treasury management
- Procurement management
- Revenue management
- Risk management
- Strategic planning
- Microsoft Dynamics GP
- Auditing
- Tax experience
- Mergers & acquisitions
- Account reconciliation
- Balance sheet reconciliation
- Financial management
- Business analysis
- Senior leadership
- Accounts receivable
- Accounts payable

Links

Military Service

Branch: United States Marine Corps

Service Country: United States

Rank: Corporal

January 1982 to January 1986

Certifications and Licenses

CPA

Assessments

Supervisory skills: Motivating & assessing employees — Expert

September 2021

Motivating others to achieve objectives and identifying improvements or corrective actions

Full results:

Management & leadership skills: Planning & execution — Expert

September 2021

Planning and managing resources to accomplish organizational goals

Full results:

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.