

Vendor Pricing Matrix						
Component	Cost - Year 1	Year 2	Year 3	Year 4	Year 5	Vendor Explanation and Assumptions
Cloud/SaaS Solution						
Software	\$ 36,000.00	\$ 37,800.00	\$ 39,690.00	\$ 41,675.00	\$ 43,759.00	Increase of 5% applied on year two and subsequent years to cover inflation and product enhancements
Implementation (e.g. Custom Development, Configuration, etc.)	\$ 12,500.00	\$ -	\$ -	\$ -	\$ -	
Consulting Services	\$ -	\$ -	\$ -	\$ -	\$ -	Hourly Consulting charge oif needed is \$150 per hour
Support/Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	
Licensing	\$ -	\$ -	\$ -	\$ -	\$ -	
Warranty	\$ -	\$ -	\$ -	\$ -	\$ -	
Training	\$ -	\$ -	\$ -	\$ -	\$ -	Unlimited Refresher Training included for the lifetime of the contract
Other - Please Specify ADA Compliance CAFR	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	ADA services of \$500 are charged per year per report
Other - Please Specify ADA Compliance Budget Book (Proposed & Adopted)	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	ADA services of \$500 are charged per year per report x2 reports
Subtotal	\$ 50,000.00	\$ 39,300.00	\$ 41,190.00	\$ 43,175.00	\$ 45,259.00	
Grand Total	\$ 50,000.00	\$ 39,300.00	\$ 41,190.00	\$ 43,175.00	\$ 45,259.00	

Pricing Clarification Questions	Vendor Response

Gravity - Enterprise which includes Access for up to 30 Users with Access to all of Gravity's core modules including:

Core Modules Included with Gravity Enterprise	Implementation Services One-Time Fee
ACFR Automation	\$2,000
Budget Book	\$2,000
Budgeting Planning includes Data Collection Templates	
Capital Improvement Plan Template	\$1,000
Operations & Maintenance Template	\$1,000
Human Resources Template	\$1,500
Lease Management includes data extration for up to 200 contracts	\$5,000
Open Data Transparency	Included
Management Dashboard	2 Included