

**VENDOR QUESTIONNAIRE
QUOTATION AND INVITATION TO BID**

The completed Vendor Questionnaire should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days after County's written request. Failure to timely submit this form may result in the Vendor being deemed nonresponsive.

If a response requires additional information, the Vendor should upload a written detailed response with submittal; each response should be labeled to match the question number.

1. Legal business name: Concrete Works & Paving, Inc
2. Doing Business As/Fictitious Name (if applicable): N/A
3. Federal Employer I.D. No. (FEIN): 81-1696911
4. Dun and Bradstreet No.: 081314303
5. Website address (if applicable): N/A
6. Principal place of business address: 5322 Chesterfield Dr., Ave Maria, FL, 34142
7. Office location responsible for this project: 1001 N. Federal Hwy Ste# 301, Hallandale Beach, FL, 33009
8. Telephone No.: (305) 218-4816 Fax No.: (305)230-7555
9. Generic e-mail for purchase orders: amedi009@hotmail.com
(Broward County auto distributes purchase orders; to ensure Vendor receives purchase orders, a company accessible e-mail address is suggested.)
10. Type of business (check appropriate box):
 - ☒ Corporation (specify the state of incorporation): S-Corp
 - ☐ Sole Proprietor
 - ☐ Limited Liability Company (LLC)
 - ☐ Limited Partnership
 - ☐ General Partnership
 - ☐ Other – Specify: Click or tap here to enter text.
11. Specify the type of services or commodities Vendor offers: Concrete, Asphalt Paving, Striping
12. Years Vendor has been in business providing the services and/or products offered? 9 Yrs
13. Authorized Contact(s):

Name: Alvaro A. Medina Jr	Name: N/A
Title: President	Title: N/A
E-mail: amedi009@hotmail.com	E-mail: N/A
Telephone No.: (305) 218-4816	Telephone No.: N/A

14. List name and title of each principal, owner, officer, and majority shareholder:

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a) Alvaro A. Medina Jr, President	d) N/A
b) N/A	e) N/A
c) N/A	f) N/A

15. Is Vendor or any of its principals or officers currently a principal or officer of another organization? If yes, specify details in an attached written response. ☒ Yes ☐ No [View Response on Sheet 3 of 6](#)

16. Affiliated Entities of the Principal(s): List the names and addresses of “affiliated entities” of the Vendor’s principal(s) over the last five years (from the solicitation opening deadline) that have acted as a prime vendor with the County. Affiliated entities of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent, or sibling entity.

a) N/A	c) N/A
b) N/A	d) N/A

17. Has Vendor, or any of its principals, officers, or predecessor organization(s), been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response.
☐ Yes ☒ No

18. Has Vendor ever failed to complete any services and/or delivery of products during the last three years? If yes, specify details in an attached written response. ☐ Yes ☒ No

19. Has a voluntary or involuntary bankruptcy petition been filed by or against Vendor, its parent, or any of its subsidiaries or predecessor organizations, during the last three years? If yes, specify details in an attached written response. ☐ Yes ☒ No

20. Has Vendor’s surety intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to Vendor’s or its predecessor’s sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety company.
☐ Yes ☒ No

21. Affirm Vendor is currently authorized by the manufacturer as a dealer/seller of the product(s) offered, and the warranty offered is the manufacturer’s warranty with Broward County recorded as the original purchaser? ☐ Yes ☐ No ☒ N/A (if service)

22. Will Vendor extend the same price, terms, and conditions to other governmental entities during the period covered by this contract? ☒ Yes ☐ No

23. Does Vendor accept a Visa credit card as payment from Broward County, with no additional fees or change to bid price? Procurement Contract must be approved and designated for procurement card (p-card) by Director of Purchasing for use prior to ordering. ☒ Yes ☐ No

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Response to question #15:

Alvaro A. Medina is the principal for both dump truck hauling firms
Fletes Demolition LLC - Dump Truck Services to haul material
Medina Demolition LLC - Dump Truck Services to haul material

Response to question #28:

Maintenance of Traffic equipment will be rented for this contract as needed.

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24. Non-Collusion Certification: The Vendor must disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135(1)(d), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

Select One:

- ☒ The Vendor certifies that this offer is made independently and free from collusion; or
- ☐ The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. The Vendor must include a list of name(s) and each relationship with its submittal.
25. Participation in Solicitation Development: By submission of this solicitation response, the Vendor certifies as follows (select one):

- ☒ I have not participated in the preparation or drafting of any language, scope, or specification that would provide Vendor or any affiliate an unfair advantage of securing this solicitation.
- ☐ I have provided information regarding the specifications and/or products listed in this solicitation. If this box is checked, provide the following:

Name /Division information was provided to: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date information provided: Click or tap here to enter text.

For what purpose was the information provided? Click or tap here to enter text.

Questions 26 through 29 are only applicable to **service contracts** or **construction contracts** (repair, maintain, or furnish and install) solicitations:

26. List similar ongoing contracts Vendor currently working on. If additional space is required, provide on separate sheet.

[View Attached Work on Hand Spreadsheet](#)

27. Has Vendor completely inspected the project site(s) prior to submitting its solicitation response?

☒ Yes ☐ No

28. Does Vendor need to rent or purchase any equipment for this contract? If yes, please specify details in an attached written response. ☒ Yes ☐ No [View Response on Sheet 3 of 6](#)

29. List equipment Vendor owns that is available for this contract.

Skidsteer (Bobcats), Excavator, Dump Trucks, Generator, Rollers, Compactors, Forms & Concrete Finish Tools

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30. Provide at least three individuals, corporations, agencies, or institutions for which Vendor has provided similar type of services or commodities in the past three years. Only provide references for non-Broward County contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of the Vendor's past performance.

Reference 1:

Services/Commodity Provided: Sidewalk, ADA Ramp Installation, Asphalt Repairs & Pavement Markings (City Wide)

Contract/Project Title: Piggyback PNC2123416B1_1 Concrete & Asphalt Restoration Services (BPA PA600509)

Agency: City of Hollywood Engineering Department

Contact Name/Title: Jose D. Garcia, Senior Project Manager

Contact Telephone: (954) 921-3900 Ext.6637

Email: JGARCIA@HOLLYWOODFL.ORG

Contract/Project Dates (Month and Year): 6/1/22-6/20/25

Contract Amount: \$3,000,000.00

Reference 2:

Services/Commodity Provided: Sidewalk, ADA Ramp Installation, Asphalt Repairs & Pavement Markings (City Wide)

Contract/Project Title: Piggyback PNC2123416B1_1 Concrete & Asphalt Restoration Services

Agency: City of Cooper City, Utilities Department

Contact Name/Title: Michael Stanton, Utilities Field Operations Supervisor

Contact Telephone: (954) 434-4300 Ext.115

Email: MSTANTON@COOPERCITYFL.ORG

Contract/Project Dates (Month and Year): 6/14/22-6/20/25

Contract Amount: \$200,000.00

Reference 3:

Services/Commodity Provided: Sidewalk & Asphalt Repairs (City Wide)

Contract/Project Title: RFP 2023-001 Sidewalk Installation

Agency: City of Lauderhill Utilities Department

Contact Name/Title: Herb Johnson, Utilities Director

Contact Telephone: (954) 730-4207

Email: HJOHNSON@LAUDERHILL-FL.GOV

Contract/Project Dates (Month and Year): 1/25/23-Current

Contract Amount: \$300,000.00

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I hereby certify the information provided in this Vendor Questionnaire is true and correct*:

Vendor Name: Concrete Works & Paving, Inc

Signature: _____

Printed Name: Alvaro A. Medina Jr.

Title: President

Date: April 14, 2025

* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response are accurate, true, and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract, and may also serve as the basis for debarment of the Vendor pursuant to Part XI of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and conditions of this solicitation.

Form Date 11/13/24



WORK ON HAND SCHEDULE									
Name of Contractor: Concrete Works & Paving, Inc						Date: 04/16/2025			
Description of Job	Starting Date	Completion Date	Bonded	Un-bonded	Contract Price (Incl. Approved Change Orders)	Contractors Est. Cost When Bid (Incl. Approved Change Orders)	Total Billed to Date Incl. Retainage	Total Cost to Date	Revised Estimated Remaining Cost to Complete
Broward County - Concrete /Asphalt Restoration Services (Bid# PNC2123416B1) Year 3	3/21/22	6/20/25	X		\$ 1,767,585.00	\$ 1,060,551.00	\$ 1,423,268.00	\$ 853,960.00	\$ 206,591.00
City of Cooper City - Concrete /Asphalt Restoration Services (Piggy-Back)	6/12/19	6/20/25		X	\$ 699,103.00	\$ 524,327.00	\$ 315,554.00	\$ 236,665.00	\$ 287,662.00
City of Hollywood - Concrete /Asphalt Restoration Services (Piggy-Back)	6/1/22	6/20/25		X	\$ 3,000,000.00	\$ 2,400,000.00	\$ 2,461,645.00	\$ 1,969,316.00	\$ 430,684.00
City of Hollywood - IFB-139-24-OT Citywide Concrete Installation and Repair	2/7/24	2/7/27		X	\$ 1,800,000.00	\$ 1,260,000.00	\$ 1,172,996.00	\$ 821,097.00	\$ 438,903.00
City of Lauderhill - Supply & Installation / Construction of Concrete Sidewalk, Pads, Speed Humps & Minor Asphalt Repair (RFP# 2023-001) (Year 3)	2/7/23	2/7/26	X		\$ 99,900.00	\$ 66,600.00	\$ -	\$ -	\$ 66,600.00
City of Hollywood - IFB-241-24-JJ Sidewalk Inspection, Grinding, Removal & Repairs (Year 1)	3/19/25	3/18/26		X	\$ 200,000.00	\$ 150,000.00	\$ -	\$ -	\$ 150,000.00
City of Plantation - Concrete /Asphalt Restoration Services (Piggy-Back)		6/20/25	X		\$ 1,000,000.00	\$ 700,000.00	\$ 495,170.00	\$ 346,619.00	\$ 353,381.00
Totals					\$ 8,566,588.00	\$ 6,161,478.00	\$ 5,868,633.00	\$ 4,227,657.00	\$ 1,933,821.00
TOTAL UNCOMPLETED WORK:					\$ 2,697,955.00				
TOTAL UNCOMPLETED WORK BY SUBCONTRACTORS:					\$ 1,618,773.00				
BONDED JOBS:					\$ 2,867,485.00				
UNBONDED JOBS:					\$ 5,699,103.00				

Signature

Title

President