



BID TABULATION

Proposal No.: 2022-3-PW
Bid Title: Citywide Landscaping Services
Bid Opening Date: 06/02/2021 @ 3:00PM EST
Distribution Stats: 43 Planholders, 1203 Proposals Notified, 4 Received

Vendor's Name	Areo Groundteck, LLC	Landscaping Services Professionals	MainGuy	Superior Landscaping
FEIN	84-4918513	65-0811791	20-0944467	65-0838100
Reference Form	Received	Received	Received	Received
Public Entity Crimes (PEC) form	Received	Received	Received	Received
ADA Affidavit	Received	Received	Received	Received
Business Entity Affidavit	Received	Received	Received	Received
Bidder's Foreign (Non-Florida) Corporate Statement (If applicable)	Received	Received	Received	Not Received
W-9, Request for Taxpayer Identification Number	Received	Received	Received	Received
Proof of Workers Compensation Insurance or Exemption	Received	Received	Received	Received
Proof of Liability Insurance	Received	Received	Received	Received
Ownership Disclosure Affidavit	Received	Received	Received	Received
Drug-Free Workplace Certificate	Received	Received	Received	Received
Employee Background Verification Affidavit	Received	Received	Received	Received
Scrutinized Company Affidavit	Received	Received	Received	Received
Non-Conflict of Interest Statement	Received	Received	Received	Received
E-Verify Form	Received	Received	Received	Received
Addendum #1	Received	Received	Received	Received
Addendum #2	Received	Received	Received	Received
Addendum #3	Received	Received	Received	Received
Addendum #4	Received	Received	Received	Received
Addendum #5	Received	Received	Received	Received
Addendum #6	Received	Received	Received	Received
Addendum #7	Received	Received	Received	Received

**City of Cooper City
Evaluation Committee Ranking
Citywide Landscaping Services
RFP 2022-3-PW**

RFP 2022-3-PW Pricing (with irrigation in core scope)

Evaluation Criteria	Max Points	Aero Groundtek LLC				Landscaping Services Professionals				Mainguy				Superior Landscaping			
		TG	TF	JR	AVG	TG	TF	JR	AVG	TG	TF	JR	AVG	TG	TF	JR	AVG
FIRM Qualifications and Experience and Key Professional Personnel A. Qualifications and experience of the proposing company and City assigned staff. B. Number of years this company has been in business. C. References. D. Experience conducting similar work. E. Ability to comply with the full scope of the specifications.	30	18	27	25	23.33	20	28	15	21.00	22	28	15	21.67	29	28	28	28.33
FIRM Technical Approach A. Understanding of the scope of work B. Technical soundness of proposal C. Quality and thoroughness of the submitted proposal D. Adhere to specifications and requirements of the RFP	20	9	15	20	14.67	7	18	5	10.00	14	18	10	14.00	18	18	20	18.67
Financial Stability	10	0	5	0	1.67	0	5	0	1.67	5	10	0	5.00	0	5	0	1.67
FIRM Cost Proposal A. Cost Effectiveness	40	21.1	21.1	21.1	21.10	40.0	40.0	40.0	40.00	22.7	22.7	22.7	22.70	28.4	28.4	28.4	28.40
Total Points	100	48.1	68.1	66.1	61	67	91	60	73	63.7	78.7	47.7	63	75.4	79.4	76.4	77

Group A

Evaluation Criteria	Max Points	Aero Groundtek LLC				Landscaping Services Professionals				Mainguy				Superior Landscaping			
		TG	TF	JR	AVG	TG	TF	JR	AVG	TG	TF	JR	AVG	TG	TF	JR	AVG
FIRM Qualifications and Experience and Key Professional Personnel A. Qualifications and experience of the proposing company and City assigned staff. B. Number of years this company has been in business. C. References. D. Experience conducting similar work. E. Ability to comply with the full scope of the specifications.	30	18	27	25	23.33	20	28	15	21.00	22	28	15	21.67	29	28	28	28.33
FIRM Technical Approach A. Understanding of the scope of work B. Technical soundness of proposal C. Quality and thoroughness of the submitted proposal D. Adhere to specifications and requirements of the RFP	20	9	15	20	14.67	7	18	5	10.00	14	18	10	14.00	18	18	20	18.67
Financial Stability	10	0	5	0	1.67	0	5	0	1.67	5	10	0	5.00	0	5	0	1.67
FIRM Cost Proposal A. Cost Effectiveness	40	22.7	22.7	22.7	22.70	40.0	40.0	40.0	40.00	24.5	24.5	24.5	24.50	38.1	38.1	38.1	38.10
Total Points	100	49.7	69.7	67.7	62	67	91	60	73	65.5	80.5	49.5	65	85.1	89.1	86.1	87

Group B

Evaluation Criteria	Max Points	Aero Groundtek LLC				Landscaping Services Professionals				Mainguy				Superior Landscaping			
		TG	TF	JR	AVG	TG	TF	JR	AVG	TG	TF	JR	AVG	TG	TF	JR	AVG
FIRM Qualifications and Experience and Key Professional Personnel A. Qualifications and experience of the proposing company and City assigned staff. B. Number of years this company has been in business. C. References. D. Experience conducting similar work. E. Ability to comply with the full scope of the specifications.	30	18	27	25	23.33	20	28	15	21.00	22	28	15	21.67	29	28	28	28.33
FIRM Technical Approach A. Understanding of the scope of work B. Technical soundness of proposal C. Quality and thoroughness of the submitted proposal D. Adhere to specifications and requirements of the RFP	20	9	15	20	14.67	7	18	5	10.00	14	18	10	14.00	18	18	20	18.67
Financial Stability	10	0	5	0	1.67	0	5	0	1.67	5	10	0	5.00	0	5	0	1.67
FIRM Cost Proposal A. Cost Effectiveness	40	19.8	19.8	19.8	19.80	40.0	40.0	40.0	40.00	21.0	21.0	21.0	21.00	22.4	22.4	22.4	22.40
Total Points	100	46.8	66.8	64.8	59	67	91	60	73	62	77	46	62	69.4	73.4	70.4	71

Evaluation Committee Members:

- Thomas Good – Public Works Director
- Tim Fleming - Field Operations Supervisor
- Joshua Rhodes - Facility Coordinator

Prepared by: Brandon Dodgen, Purchasing Agent
Date: 08/10/2022

FORMULA EXAMPLE					
Vendor	Total Proposed Cost	Example Maximum Allowable Points	Formula for Calculating Points (lowest cost / cost of proposal being evaluated X maximum allowable points = awarded points) Round to the nearest tenth		Total Points Awarded - Round to the nearest tenth
Vendor A	\$100.00	30	$\$100 / \$100 \times 30 = 30$	30.0	30.0
Vendor B	\$150.00	30	$\$100 / \$150 \times 30 = 20$	20.0	20.0
Vendor C	\$200.00	30	$\$100 / \$200 \times 30 = 15$	15.0	15.0

RFP 2022-3- PW Pricing FORMULA (without irrigation in core scope)					
Vendor	Total Proposed Cost	Example Maximum Allowable Points	Formula for Calculating Points (lowest cost / cost of proposal being evaluated X maximum allowable points = awarded points) Round to the nearest tenth		Total Points Awarded - Round to the nearest tenth
Landscaping Service Professionals	\$650,912.00	40	$\$100 / \$100 \times 30 = 30$	40.0	40.0
Superior Landscaping	\$948,462.24	40	$\$100 / \$150 \times 30 = 20$	27.5	27.5
Aero Groundtek LLC	\$1,004,676.00	40	$\$100 / \$200 \times 30 = 15$	25.9	25.9
Mainguy	\$1,079,120.00	40	$\$100 / \$200 \times 30 = 15$	24.1	24.1

RFP 2022-3- PW Pricing FORMULA (with irrigation in core scope)					
Vendor	Total Proposed Cost	Example Maximum Allowable Points	Formula for Calculating Points (lowest cost / cost of proposal being evaluated X maximum allowable points = awarded points) Round to the nearest tenth		Total Points Awarded - Round to the nearest tenth
Landscaping Service Professionals	\$736,904.00	40	$\$100 / \$100 \times 30 = 30$	40.0	40.0
Superior Landscaping	\$1,038,816.84	40	$\$100 / \$150 \times 30 = 20$	28.4	28.4
Mainguy	\$1,300,070.00	40	$\$100 / \$200 \times 30 = 15$	22.7	22.7
Aero Groundtek LLC	\$1,393,728.00	40	$\$100 / \$200 \times 30 = 15$	21.1	21.1

RFP 2022-3- PW Pricing FORMULA GROUP A					
Vendor	Total Proposed Cost	Example Maximum Allowable Points	Formula for Calculating Points (lowest cost / cost of proposal being evaluated X maximum allowable points = awarded points) Round to the nearest tenth		Total Points Awarded - Round to the nearest tenth
Landscaping Service Professionals	\$374,360.00	40	$\$100 / \$100 \times 30 = 30$	40.0	40.0
Superior Landscaping	\$392,781.92	40	$\$100 / \$150 \times 30 = 20$	38.1	38.1
Mainguy	\$610,030.00	40	$\$100 / \$200 \times 30 = 15$	24.5	24.5
Aero Groundtek LLC	\$660,392.00	40	$\$100 / \$200 \times 30 = 15$	22.7	22.7

RFP 2022-3- PW Pricing FORMULA GROUP B					
Vendor	Total Proposed Cost	Example Maximum Allowable Points	Formula for Calculating Points (lowest cost / cost of proposal being evaluated X maximum allowable points = awarded points) Round to the nearest tenth		Total Points Awarded - Round to the nearest tenth
Landscaping Service Professionals	\$362,544.00	40	$\$100 / \$100 \times 30 = 30$	40.0	40.0
Superior Landscaping	\$646,034.92	40	$\$100 / \$150 \times 30 = 20$	22.4	22.4
Mainguy	\$690,040.00	40	$\$100 / \$200 \times 30 = 15$	21.0	21.0
Aero Groundtek LLC	\$733,336.00	40	$\$100 / \$200 \times 30 = 15$	19.8	19.8

REF 2022-3-PW Citywide Landscaping

Cost Proposal Sheet Submittal

	Superior Landscaping	Landscape Services	Mainguy	Aero Grountek
Initial Total Cost Per year	\$ 1,738,180.65	\$ 809,805.00	\$ 1,215,495.00	\$ 1,133,276.00
Adjusted Total Cost Per Year	\$ 1,038,816.84	\$ 736,904.00	\$ 1,300,070.00	\$ 1,393,728.00
Subtotals Ground Mowing	\$ 811,988.80	\$ 533,952.00	\$ 805,840.00	\$ 640,276.00
Subtotals Ground Maintenance	\$ 136,473.44	\$ 116,960.00	\$ 273,280.00	\$ 364,400.00
Initial Subtotals Additional Services	\$ 699,363.81	\$ 158,893.00	\$ 136,375.00	\$ 295,916.00
Adjusted Total for Additional Services	\$ 434,204.60	\$ 148,663.00	\$ 357,325.00	\$ 685,058.00

Grounds Mowing Total	811,988.80	533,952.00	805,840.00	640,276.00
Group A : Roads/Medians/Swales/Etc.	\$ 296,282.24	\$ 263,008.00	\$ 355,600.00	\$ 315,340.00
Group B : Parks/Buildings/ Facilities	\$ 515,706.56	\$ 270,944.00	\$ 450,240.00	\$ 324,936.00

Grounds Maintenance - Pruning Schedule	136,473.44	116,960.00	273,280.00	364,400.00
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Irrigation Services	\$ 90,354.60	\$ 85,992.00	\$ 220,950.00	\$ 389,052.00
Group A Irrigation : Griffin, Stirling, Etc.	\$ 37,814.40	\$ 37,440.00	\$ 93,150.00	\$ 164,652.00
Group B Irrigation : Comm Cntr, Cty Hall, Etc.	\$ 52,540.20	\$ 48,552.00	\$ 127,800.00	\$ 224,400.00

Additional Services

Adjusted Total for Additional Services	\$434,204.60	\$148,663.00	\$357,325.00	\$685,058.00
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Additional Services

Total	343,850.00	62,671.00	136,375.00	296,006.00
Fertilization	116,930.00	13,083.00	52,470.00	189,325.00
Roads/Medians/Swales	57,700.00	6,615.00	23,370.00	108,525.00
Building/Facilities/Parks	56,655.00	6,103.00	28,650.00	77,400.00
Rights of ways/Easements	0.00	0.00	0.00	0.00
Drainage/Canal Banks	0.00	0.00	0.00	0.00
Storage Compunds	2,575.00	365.00	450.00	3,400.00
Utility Plants/Lift Station	0.00	0.00	0.00	0.00

Herbicide	12,620.00	10,230.00	4,930.00	58,870.00
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Roads/Medians/Swales	4,760.00	4,510.00	2,550.00	33,250.00
Building/Facilities/Parks	7,860.00	5,720.00	2,380.00	25,620.00
Rights of ways/Easements	0.00	0.00	0.00	0.00
Drainage/Canal Banks	0.00	0.00	0.00	0.00
Storage Compunds	0.00	0.00	0.00	0.00
Utility Plants/Lift Station	0.00	0.00	0.00	0.00

Mulching	214,300.00	39,358.00	78,975.00	47,811.00
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Roads/Medians/Swales	99,700.00	18,060.00	52,162.50	15,671.00
Building/Facilities/Parks	102,600.00	19,858.00	24,375.00	29,600.00
Rights of ways/Easements	0.00	0.00	0.00	0.00
Drainage/Canal Banks	0.00	0.00	0.00	0.00
Storage Compunds	8,400.00	840.00	975.00	1,880.00
Utility Plants/Lift Station	3,600.00	600.00	1,462.50	660.00

Addn'l Services

Trash/Debris Removal: Price per day	1,050.00	400.00	640.00	1,500.00
Hedge trimming - Price per foot		1.14	1.75	25.00
Hedge trimming - 8' Height	3.75	3,000.00	1.75	50.00
Hedge trimming - 10' Height	6.75	4,000.00	1.75	150.00
Hedge trimming - 12' Height	8.75	4,000.00	1.75	250.00
Misc Service Labor: Price per hour	55.00	25.00	35.00	35.00

REF 2022-3-PW Citywide Landscaping

Cost Proposal Sheet Submittal				
	Superior Landscaping	Landscape Services	Mainguy	Aero Grountek
Initial Total Cost Per year	\$ 1,738,180.65	\$ 809,805.00	\$ 1,215,495.00	\$ 1,133,276.00
Adjusted Total Cost Per Year	\$ 1,038,816.84	\$ 736,904.00	\$ 1,300,070.00	\$ 1,393,728.00
Subtotals Ground Mowing	\$ 811,988.80	\$ 533,952.00	\$ 805,840.00	\$ 640,276.00
Subtotals Ground Maintenance	\$ 136,473.44	\$ 116,960.00	\$ 273,280.00	\$ 364,400.00
Initial Subtotals Additional Services	\$ 699,363.81	\$ 158,893.00	\$ 136,375.00	\$ 295,916.00
Adjusted Total for Additional Services	\$ 434,204.60	\$ 148,663.00	\$ 357,325.00	\$ 685,058.00

Grounds Mowing Total	\$ 811,988.80	\$ 533,952.00	\$ 805,840.00	\$ 640,276.00
Group A : Roads/Medians/Swales/Etc.	\$ 296,282.24	\$ 263,008.00	\$ 355,600.00	\$ 315,340.00
Group B : Parks/Buildings/ Facilities	\$ 515,706.56	\$ 270,944.00	\$ 450,240.00	\$ 324,936.00

Grounds Maintenance - Pruning Schedule	\$ 136,473.44	\$ 116,960.00	\$ 273,280.00	\$ 364,400.00
Group A:	\$ 58,685.28	\$ 73,912.00	\$ 161,280.00	\$ 180,400.00
Group B:	\$ 77,788.16	\$ 43,048.00	\$ 112,000.00	\$ 184,000.00

Total Cost Per Year Mowing and Maints and Irrigation				
Group A:	\$ 392,781.92	\$ 374,360.00	\$ 610,030.00	\$ 660,392.00
Group B:	\$ 646,034.92	\$ 362,544.00	\$ 690,040.00	\$ 733,336.00

All Services Totals By Groups				
Group A:	554,941.92	403,545.00	688,112.50	817,838.00
Group B:	828,024.92	396,030.00	748,332.50	871,896.00

Irrigation Services	\$ 90,354.60	\$ 85,992.00	\$ 220,950.00	\$ 389,052.00
Group A Irrigation : Griffin, Stirling, Etc.	\$ 37,814.40	\$ 37,440.00	\$ 93,150.00	\$ 164,652.00
Group B Irrigation : Comm Cntr, Cty Hall, Etc.	\$ 52,540.20	\$ 48,552.00	\$ 127,800.00	\$ 224,400.00

Additional Services				
Adjusted Total for Additional Services	\$ 434,204.60	\$ 148,663.00	\$ 357,325.00	\$ 685,058.00

Additional Services				
Total	343,850.00	62,671.00	136,375.00	296,006.00
Fertilization	176,160.00	19,551.00	81,570.00	270,125.00
Group A: Roads/Medians/Swales	57,700.00	6,615.00	23,370.00	108,525.00
Group B: Building/Facilities/Parks/ Storage Compo	59,230.00	6,468.00	29,100.00	80,800.00

Herbicide	12,920.00	10,230.00	4,930.00	58,870.00
Group A: Roads/Medians/Swales	4,760.00	4,510.00	2,550.00	33,250.00
Group B: Building/Facilities/Parks	8,160.00	5,720.00	2,380.00	25,620.00

Mulching	328,900.00	60,656.00	105,787.50	79,951.00
Group A: Roads/Medians/Swales	99,700.00	18,060.00	52,162.50	15,671.00
Group B: Building/Facilities/Parks	114,600.00	21,298.00	26,812.50	32,140.00

Addn'l Services				
Trash/Debris Removal: Price per day	1,050.00	400.00	640.00	1,500.00
Hedge trimming - Price per foot		1.14	1.75	25.00
Hedge trimming - 8' Height	3.75	3,000.00	1.75	50.00
Hedge trimming - 10' Height	6.75	4,000.00	1.75	150.00
Hedge trimming - 12' Height	8.75	4,000.00	1.75	250.00
Misc Service Labor: Price per hour	55.00	25.00	35.00	35.00