



BID TABULATION

Bid No.: ITB 2023-1-PW
Bid Title: Retention Ponds Maintenance
Bid Opening Date: 03/16/2023 @ 3:00PM
Distribution Stats: 29 Planholders, 619 Bidders Notified, 4 Bids Received

Vendor Name	SOLITUDE LAKE MANAGEMENT, LLC	DEANGELO CONTRACTING SERVICES, LLC dba AQUAGENIX	KERNER LLC dba KERNER ENVIRONMENTAL	ALLSTATE RESOURCE MANAGEMENT, INC
FEIN	54-1940110	85-0542566	81-1953827	65-0826233
Bid Form	Received	Received	Received	Received
Reference Form	Received	Received	Received	Received
Public Entity Crimes (PEC) Form	Received	Received	Received	Received
ADA Affidavit	Received	Received	Received	Received
Business Entity Affidavit	Received	Received	Received	Received
Bidder's Foreign (Non-Florida) Corporate Statement (If applicable)	N/A	N/A	N/A	N/A
W-9, Request for Taxpayer Identification Number	Received	Received	Received	Received
Proof of Workers Compensation Insurance or Exemption	Received	Received	Received	Received
Proof of Liability Insurance	Received	Received	Received	Received
Ownership Disclosure Affidavit	Received	Received	Received	Received
Drug-Free Workplace Certificate	Received	Received	Received	Received
Employee Background Verification Affidavit	Received	Received	Received	Received
Scrutinized Companies Affidavit	Received	Received	Received	Received
Non-Conflict of Interest Statement	Received	Received	Received	Received
E-Verify Form	Received	Received	Received	Received
Total Monthly Amount	\$ 1,830.00	\$ 1,780.00	\$ 3,481.00	\$ 1,295.00



Request for Reference

Date:	March 20, 2023	Pages:	2 pages total
Entity/Company:	Hawks Landing Property Owners Association	Agency:	City of Cooper City
To:	David Weiss	From:	Lina Moreno
Title:	Property Manager	Title:	Purchasing Assistant
Email:	DWeiss@HawksLandingPOA.com	Email:	Purchasing@CooperCity.gov
SUBJECT: Request for Reference – Allstate Resource Management, Inc.			

Greetings! My name is Lina Moreno, Purchasing Assistant for the City of Cooper City. We are currently evaluating proposals received for Retention Pond Maintenance Services for our Public Works Department and we are checking vendor references. Your name and email was provided to us as a reference for Allstate Resource Management, Inc.

Obtaining references is a vital part of our procurement selection process; therefore, if you would assist us by taking a few moments to provide answers to the following questions, I'd appreciate it.

1. *Has your agency/company used the aforementioned vendor before for Retention Pond Maintenance Services?*

Yes OR No YES

If not, what type of services did the vendor provided? Lake maintenance, drainage control, mitigation and revetment consultation.

2. *How recent was your last job with this vendor?* Current since 1996.

3. *On a scale of one to ten, with ten being completely satisfied and one being completely unsatisfied, how would you rate the following:*

- | | |
|--|----------|
| a. Overall vendor reliability? | 10 _____ |
| b. Overall vendor responsiveness? | 10 _____ |
| c. Overall vendor ability to meet deadlines? | 10 _____ |
| d. Overall quality of vendor deliverables? | 10 _____ |
| e. Overall level of staff experience? | 10 _____ |
| f. Overall level of professionalism? | 10 _____ |

4. On a scale of one to ten, with ten being excellent and one being unsatisfactory, how would you rate the following:

- a. The vendor's attitude toward customer service? 10+++
- b. The vendor's ability to resolve problems? 10+++
- c. The vendor's overall performance? 10+++

5. On a scale of one to ten, with ten being "absolutely would" and one being "absolutely would not," would you recommend this vendor to another agency or company? Absolutely would!

6. In your opinion, what are the vendor's:

- a. **Strengths?** Knowledge base. Steve Weinsier created the aquatic weed control industry. I have been at seminars where competitors come up to me and extol Allstate's virtues. He and the company are really that special.
- b. **Weaknesses?** After 30 years, I'm still trying to find their weaknesses.

7. Do you have any additional comments?

See attached

Submitted by: David Weiss

Please print

Signature:  _____

Job Title: President

Date: 03/20/23

Phone: 954-914-4277 Direct Cell

Please email your response to my attention at Purchasing@CooperCity.gov. I thank you for participation and time.

Kindly return this document as soon as possible.

I have served as President of the Hawks Landing Property Owners Association since 1997 and during that time I have worked with hundreds of individuals and scores of vendors. Allstate Resource and its corporate predecessor has served as our sole lake vendor for retention and aquatic weed control for nearly thirty (30) years. In all that time, they have performed in an exemplary and most professional manner. From ownership to applicator, there is a real sense of professionalism that is second to none. I would place Allstate and its entire team in the upper echelon of vendors we have worked with over the last three decades. They respond immediately to customer concerns and have always been able to resolve any aquatic issue we present to them. I will also add that while Allstate Resource may not be your low bid for the contract bid in question, they will be the one you call to correct the mistakes made by the low bid. That fact I can assert with 100% surety.

Feel free to reach out with any follow-up questions in this regard,



David Weiss. (03/20/2023)

President, Hawks Landing Property Owners Association, Inc.

David Weiss
dweiss@hawkslandingpoa.com



Request for Reference

Date: March 20, 2023	Pages: 2 pages total
Entity/Company: City of Miramar	Agency: City of Cooper City
To: Sylvia Dominguez	From: Lina Moreno
Title: Park Manager, Miramar Regional Park	Title: Purchasing Assistant
Email: Sadominguez@miramarfl.gov	Email: Purchasing@CooperCity.gov
SUBJECT: Request for Reference – Allstate Resource Management, Inc.	

Greetings! My name is Lina Moreno, Purchasing Assistant for the City of Cooper City. We are currently evaluating proposals received for Retention Pond Maintenance Services for our Public Works Department and we are checking vendor references. Your name and email was provided to us as a reference for Allstate Resource Management, Inc.

Obtaining references is a vital part of our procurement selection process; therefore, if you would assist us by taking a few moments to provide answers to the following questions, I'd appreciate it.

1. Has your agency/company used the aforementioned vendor before for Retention Pond Maintenance Services?

Yes OR No

If not, what type of services did the vendor provided?

2. How recent was your last job with this vendor?

They service our Park lakes twice a month

3. On a scale of one to ten, with ten being completely satisfied and one being completely unsatisfied, how would you rate the following:

- | | |
|--|----|
| a. Overall vendor reliability? | 9 |
| b. Overall vendor responsiveness? | 10 |
| c. Overall vendor ability to meet deadlines? | 10 |
| d. Overall quality of vendor deliverables? | 8 |
| e. Overall level of staff experience? | 10 |
| f. Overall level of professionalism? | 10 |

4. On a scale of one to ten, with ten being excellent and one being unsatisfactory, how would you rate the following:

- a. The vendor's attitude toward customer service? 10
- b. The vendor's ability to resolve problems? 10
- c. The vendor's overall performance? 8

5. On a scale of one to ten, with ten being "absolutely would" and one being "absolutely would not," would you recommend this vendor to another agency or company? 8

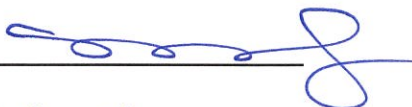
6. In your opinion, what are the vendor's:

a. Strengths? customer service, responsive

b. Weaknesses? communicating suggestions and areas that need improvement

7. Do you have any additional comments?

Submitted by: Silvia Dominguez
Please print

Signature: 

Job Title: Park Manager

Date: 3/21/23

Phone: 954-883-6957

Please email your response to my attention at Purchasing@CooperCity.gov. I thank you for participation and time.

Kindly return this document as soon as possible.