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**V2 Revised Proposal For: Cooper City, FL  
Gravity - ACFR automation, Budgeting Planning, Budget  
Book automation, Open Data Transparency, ADA  
compliance services & Lease Management  
Nov 08, 2022**

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# About Gravity



**IGM Technology** helps organizations improve the efficiency, enhance the controls and increase the quality of their external reports, as well as automate other processes within the office of finance.

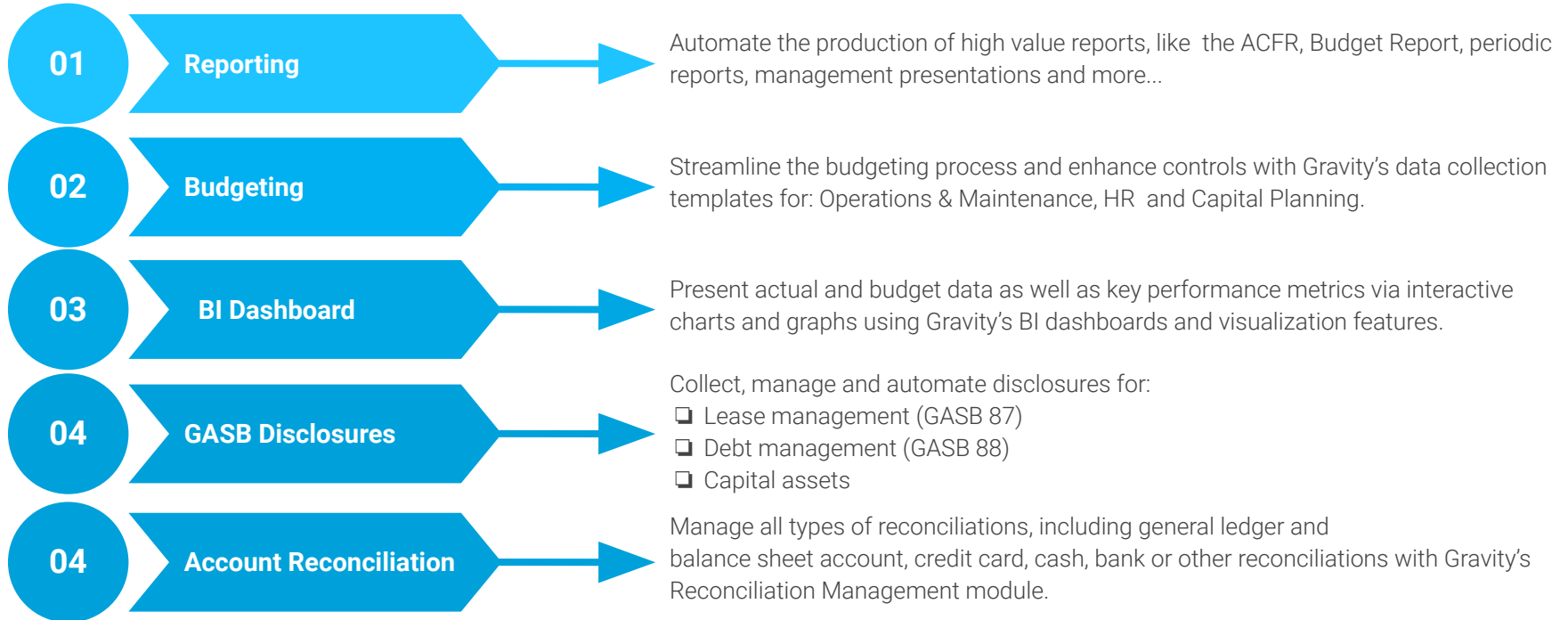
**Numerous states**, Cities, Counties, public schools, and governmental agencies trust Gravity to produce their high value documents, including the ACFR, Budget Report, monthly/quarterly reports, management presentations, and much more...

**Gravity**, our flagship software platform, is a 100% cloud-based, enterprise-scalable reporting and process automation solution that enables users to collaboratively merge enterprise data with narrative analysis in a controlled and auditable environment.

**IGM Technology** provides its customers with a comprehensive solution, including: state-of-the-art software, hands-on training, comprehensive implementation services, maintenance and ongoing support.

# Gravity's Applications

## Supporting key processes **within the Office of Finance**



# Gravity's Superior Capabilities

## The most advanced and comprehensive set of features **on the market**

### Real-Time Data Linking

Link data from your financial system to information on your report and refresh the data as often as you like. All data, across the entire report is updated automatically and in real-time.

### Exceptionally High Quality Reports

Highly formatted report output with exceptional design, and desktop publishing quality output. Light-years ahead of the competition!

### Collaboration

Multiple users can work on the same section of the same report, at the same time. Collaborate with your peers in real-time, and work from any location: home, work, or anywhere.



### Audit Trail

Easily view who made each change, when each change occurred and what was changed via Gravity's automatic audit trail. You can even revert back to a prior version, on-demand.

### Workflow

Monitor the review, submission and approval process and control who has access to each section of the report, with Gravity's flexible workflow module.

# Gravity Software Services - Annual Fee

Product	Qty	Sales Price	Total Price
ID 20: Gravity - Base Platform, includes 2 Named User (access for 1 year).	1	\$10,000	\$10,000
ID 22: Gravity - ACFR, includes 2 Named Users (access for 1 year)	1	\$8,000	\$8,000
ID 21: Gravity - Budget Book, includes 2 Named Users (access for 1 year)	1	\$5,000	\$5,000
ID 64: Gravity - Budget Planning, includes 20 Named Users (access for 1 year)	1	\$5,000	\$5,000
ID 29: ADA Compliance (for 1 year) per report	3	\$2,500	\$7,500
ID 25: Gravity - Open Data, includes 1 Named Users (access for 1 year)	1	\$2,000	Included
ID 24: Gravity - Lease Management, includes 2 Named Users (access for 1 year)	1	\$5,000	\$2,000
<b>Total</b>			<b>\$37,500</b>

All figures in USD.  
Service Fees for the first year are payable net 30 days after the agreement effective date.

Proposal valid until Nov 30, 2022

# Gravity Implementation Services - One Time Fee

Product	Qty	Sales Price	Total Price
ID 80: ACFR Implementation Services (one-time fee)	1	\$10,000	\$2,000
ID 81: Budget Book Implementation Services (one-time fee)	1	\$10,000	\$2,000
ID 46: Budget Planning Implementation Services (one-time fee)	1	\$15,000	\$3,500
ID 84: Open Data Implementation Services (one-time fee)	1	\$2,500	Included
ID 92: Gravity BI Dashboard Implementation Services (one-time fee) CIP, What-If-Scenario Forecasting	2	\$2,500	Included
ID 82: Lease Management Implementation Services (one-time fee)	1	\$2,500	\$1,000
ID 65: Gravity Implementation Services for Data Entry of Lease Contracts (one-time fee) for up to 200 contracts	1	\$10,000	\$4,000
<b>Total</b>			<b>\$12,500</b>

All figures in USD.

Implementation fees are payable net 30 days after the agreement effective date.

Proposal valid until Nov 30, 2022

## Our Services

The most advanced and comprehensive set of features **of any solution on the market**



### Proven Implementation Methodology

IGM's proven implementation methodology is backed by extensive real-world experience. With hundreds of financial reporting implementations, across all types of governmental organizations, IGM ensures that each and every Gravity implementation is successful.



### Comprehensive Training

Of course, Gravity training is included with each implementation project. However, our clients are also able to request additional training on any feature(s) within Gravity, at any time.



### Experienced Teams

IGM's implementation services team is composed of project managers, accountants, designers and trainers. Our team focuses exclusively on deploying Gravity to satisfy a wide variety of financial reporting use cases, including CAFR, Budget Books, and much more.



### GASB Expertise

IGM has been deploying financial reporting solutions to governmental entities for many years. Our software development team and implementation specialists ensure that Gravity is able to fully support GASB even as the GASB requirements change over time.



### 24/7 Support

IGM provides 24/7 support, 365 days per year. Our clients are able to get the support that they need, on-demand, at any time and from any location. IGM prides itself on its extremely fast response time and on our ability to resolve our clients' issues quickly and effectively.



### ADA Compliance

Gravity makes it easy to produce documents that are 100% ADA Compliant. Customers looking to produce ADA Compliant report output should speak with their Account Manager to discuss IGM's ADA Compliant services offering.



# Gravity Implementation Process

## A proven process to implement Gravity for financial reporting at governmental organizations

01

### Project Planning

A series of kickoff meetings between IGM and your team to define the implementation schedule, roles & responsibilities of the team members, and reporting processes for the project.

02

### Technical Setup

IGM would configure the cloud environment for this project and setup access rights for your users. Our specialists will ensure that everything is working smoothly and effectively.

03

### Report Configuration

With the guidance of your content experts, we will load data from your source system(s) and map out & link all of the report data to the appropriate charts, statements and narrative text. We would then jointly validate the data.

04

### Styles & Layout

Leveraging Gravity's extensive style gallery, your team would select the desired styles & layouts for the report. IGM would then apply these styles across the entire report, on your behalf.

05

### User Training

Once the report framework and graphic design are completed, IGM would provide a series of training sessions for your team focused on report maintenance and upkeep.

06

### Go Live

IGM ensures a seamless and easy transition so that your team can begin using the report as quickly as possible. Of course, your team can always reach out to IGM Support if you require assistance, at any time.

07

### Professional Services

After the initial implementation of Gravity has been completed, IGM continues to offer unlimited 24x7 support and unlimited training, so that our customers can get their questions answered in a timely fashion and be re-trained on features that may have been forgotten. This support and training is provided by IGM to our client at NO additional charge.

08

### Extended Professional Services

In years 2 and beyond, some of our clients also request that IGM provide hands-on assistance in preparing and/or formatting Gravity reports. To satisfy these requests, IGM offers its clients on-going professional services, as required. Contact your IGM Account Manager to get a fixed price quote for next year's report(s) or inquiry about our hourly billing plans, so that IGM can provide hands-on assistance in preparing and/or formatting your report in years 2 and beyond.



## We Are Committed To Customer Satisfaction

### Contact us

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