

Contract Name: State of Florida Alternative Contract Source (ACS)
Contract Number: 56120000-19-ACS
Contract Term: July 15, 2020 – December 1, 2023

Note: Any contract modifications will be communicated via a HON Marketing Blast. Any questions should be directed to the HON Government Customer Support Team.

CONTRACT TERMS

Eligible End-Users

- Local governmental entities such as cities, counties, colleges, universities, and school boards in the State of Florida.
- All Governmental Agencies which have a physical presence in Florida; any independent, nonprofit college or university that is in Florida and is accredited by the Southern Association of Colleges and Schools.
 - Governmental Agency is defined as:
 - The State or any department, commission, agency, or other instrumentality thereof.
 - Any local government (county or municipality), or any department, commission, agency, or other instrumentality thereof.
 - Any school board or other special district, authority, or governmental entity.
- For questions regarding End User eligibility please contact our HON Government Customer Service Team.

Product Information

- HON branded Conference Furniture, General Purpose Tables, Library Furniture, Office Furniture, School Furniture, Specialty Seating, and Systems Furniture. See attached discount matrix for a breakdown of eligible product series.
- New products added to the contract will be announced via a HON marketing blast; until the HON marketing blast has been sent new products cannot be quoted. We highly recommend using Compass Quote as it will reflect applicable contract discounts for all products that are approved on contract.

Non-Contract Items

- Items not approved on contract cannot be quoted or represented as a contract sale; non-contract items will not be accepted on an order.
- Coordinate model HHABETA2S2L, MOD, Soothe High Back Chair, Foundations, and Sadie are not available on contract.

Specials

- Specials are not allowed on contract and will not be accepted on orders.

Pricing Information

Price List

- October 1, 2021

Discounts

- See attached Discount Matrix below

Contract Terms & Conditions

Payment

- Net 30 Days

Delivery

- All orders must be delivered and installed within 60 days.
- All orders are FOB Destination, company paid freight to one destination.
- Charges for delivery are not approved under this contract and will not be accepted on an order. Orders that incorporate a line item charge that has “delivery” referenced will be returned to the dealer; the dealer will be required to correspond directly with the End User to remove these fees from the order.

Services

Installation

- If required, installation is negotiated on a project by project basis with the end-user/agency and needs to follow one of the following options:
 1. A separate purchase order for negotiated installation charges is issued by the end-user/agency and invoiced directly by the dealer to the end-user/agency (outside of the ACS contract) or
 2. Installation charges can be included as a separate line item on the same purchase order/invoice as the product, but **must be clearly noted that it is a Non-Contract item**. I.e. “Installation (Non-Contract)”.
- **Design** is NOT available under this contract.
- **Inside delivery** fees may be charged when the ordering agency is unable to bring free standing furniture from the dock to the point of use. Inside delivery shall consist of removal from truck, bringing to point of use, uncrating, minor assembly (for example, attach hutch to desk or credenza, attach a return, set shelves in bookcase and leveling), leaving ready for use and removal of debris. Inside delivery cannot be applied to installation, such as systems furniture and high density filing, which is not included in the scope of this contract.
 - The inside delivery fee shall be based on the following conditions:
 - Delivery location has a loading dock or off street loading area
 - The delivery will be to the same floor as the loading dock or there is a freight elevator available
 - The delivery may be completed during regular hours
 - Delivery fee must be agreed to by the Authorized User and Contractor prior to delivery

- Deviations from the above shall require a separate non-contract negotiation by the ordering agency at the time of order.
- The inside delivery fee is negotiated between the dealer and the end-user/agency and shall be based on the following conditions:
 - Delivery location has a loading dock or off street loading area
 - The delivery will be to the same floor as the loading dock or there is a freight elevator available
 - The delivery may be completed during regular hours
 - Delivery fee must be agreed to by the Authorized User and Contractor prior to delivery
 - Deviations from the above shall require a separate non-contract negotiation by the ordering agency at the time of order.
- *These charges cannot be applied to installations such as Systems Furniture.*
- *This additional fee cannot be used to assemble furniture shipped "Knocked-Down."*

Bid Pricing

- Is this contract eligible for bid pricing? Yes or No

If yes, there is a \$25K list minimum requirement for bid requests. These are subject to approval and must be submitted through the HON Ready Portal.



State of New York Contract PC68432

| Tier | Total Order at List | Systems & Pedestals | Vertical & Lateral Files, Storage | Tables, Desking, Casegoods | HON Branded Seating | Education | HON Product Backed by Limited 5 Year Warranty |
|------|---------------------|---|--|--|---|------------------------|---|
| 1 | \$0 - \$124,999 | 73.55% | 62.95% | 60.95% | 60.95% | 60.95% | 62.95% |
| 2 | \$125,000 & Above | 74.55% | 71.55% | 64.95% | 64.95% | 61.95% | 64.95% |
| | | Product Series: | Products Series: | Product Series: | Product Series: | Product Series: | Product Series: |
| | | Abound Systems Abode Systems Accelerate Systems Brigade Pedestals Empower Flagship Pedestals Healthy Workplace Screens & Stackers PET Desktop Screens Systems Accessories Coordinate (10 year warranty) | 210, 310, 510 Series Vertical Files Brigade Laterals Brigade Metal Overfiles Brigade Steel Bookcase Brigade Storage Cabinets Contain Flagship Bookcases Flagship File Centers Flagship Lateral Accessories Flagship Laterals Flagship Storage Cabinets FlameSafe Fire-Resistant Files Fuse Lateral File Accessories Vertical File Accessories Storage Islands | 10500 Series Laminate Desking 10700 Series Laminate Desking 34000 Series Desking 38000 Series Desking 66000 Series 94000 Series Laminate Desking Arrange Between Tables Birk Tables Build Tables Concinnity Coze/WFH Desking Flock Gravitaion Hospitality Tables Huddle Laminator Occasional Tables Mentor Desking Metro Desking Motivate Preside Scramble Occasional Tables Systems Height Adjustable Tables Utility Tables Valido Laminate Desking Voi Laminate Workwall Series Model: HPWRMOB1 | Accommodate Adjustable Task/Lab Stools Astr Collaborative Work Boda Build Cambia Ceres Cliq ComforTask Convergence - HCT1MM Endorse Flock Grove GuestStacker High Density Olson Stacker Ignition Ignition 2.0 Invitation Lota Mav Single Lounge Ment Motivate Nucleus Pagoda Park Avenue Perpetual Pillow-Soft Purpose Riley Ruck Wood Cafe Skip Solutions Seating Solve Soothe (excluding high back patient chair) Versant Volt West Hill | Revel SmartLink | 400 Series Laterals Assemble Charge Circulate Client Contemporary Occasional Tables Coordinate Desktop Riser HBXRISER Coordinate Height Adjustable Bases Coordinate Sit to Stand Corral Crio Entire Executive Chairs - HVL105, HVL131, HVL151, HVL161, HVL171, HVL402, HVL601 Exposure Wire Management Strips (HBTMS) Healthcare Accessories Instigate Manage Matter Mesh Chairs - HVL521, HVL525, HVL551 Mobile Pedestals (HBMP25, HBMP02F) Neutralize Network Perch Prominent Ryder Scatter Task Chairs - HVL220 Titl TopFlight Torch Validate ValueTask Verse Wave Workplace Tools - Wobble Board, Footrest, Anti-Fatigue Mat, Chair Mats, HVL995 |