



## CITY COMMISSION STAFF REPORT

**DEPARTMENT:** Utilities

**DATE:** February 10, 2026

**SUBJECT:** Motion to approve contract with Champion Controls, Inc. for \$101,972; Hinterland Group, Inc. for \$602,890 and a 5% contingency for a total of \$838,542 for the procurement of control panels, and installation services required for the rehabilitation of Wastewater Lift Stations No. 6, 53, and 54. -  
**Utilities**

**CITY MANAGER RECOMMENDATION:**

The City Manager recommends approving contracts with Champion Controls, Inc., Hinterland Group, Inc., and PSI Technologies for a total amount not to exceed \$838,542 to rehabilitate three wastewater lift stations, Nos. 6, 53, and 54. The purchase order for PSI Technologies has already been authorized.

**BACKGROUND OF ITEM:**

Lift Stations No. 6, 53, and 54 are some of the oldest in the City's wastewater system, built in the 1970s. They are currently the most at risk of operational failures due to their age and worsening condition. Routine inspections show increasing corrosion in the wet wells, worn pipes and valves, and overall deterioration of structural and mechanical parts. These problems have led to more frequent maintenance and decreased reliability at all three sites.

Staff have also noticed that key equipment, such as pumps, mounting hardware, and electrical control panels, is outdated and no longer performs to the required standard for reliable service. The aging condition of these components makes troubleshooting more difficult and increases the likelihood of unexpected outages. Therefore, these stations have become priority candidates for rehabilitation to ensure the continued safe and dependable operation of the wastewater collection system.

**ANALYSIS:** The rehabilitation of Lift Stations No. 6, 53, and 54 requires three separate contractors, each responsible for a specific part of the work.

- **Champion Controls, Inc.** will supply new electrical control panels for each lift station. The existing panels are outdated, and the upgraded units will ensure safer, more consistent pump operation and improved monitoring of station performance.

- **Hinterland Group, Inc.** will handle the construction work needed for the rehabilitation. They will provide all necessary materials and labor for building the lift stations, except for pumps and control panels.
- **PSI Technologies, Inc.** will supply the new pumps and related hardware needed to replace the older equipment currently in service. These new pumps will help improve reliability and reduce ongoing maintenance issues at these stations. **This purchase order has already been approved and does not require further approval with this staff report; it is ready for purchase. It is included here to show the total cost of constructing the lift stations.**

The total cost for rehabilitating Lift Stations 6, 53, and 54, including a 5% contingency, is \$838,542. These contractors will supply the materials and services needed to restore these lift stations to reliable operating condition.

#### **PROCUREMENT:**

##### **PNC2122960B1, Fabrication and Refurbishing of Lift Station Control Panels**

Broward County solicited PNC2122960B1 for the fabrication and refurbishing of lift station control panels through full and open competition and awarded a contract to Champion Controls, Inc., with an effective date of December 14, 2021, and an expiration date of May 13, 2026.

##### **PBCWUD 23031, Lift Station Continuing Construction Contract**

Palm Beach County solicited PBCWUD 23031 for the Lift Station Rehabilitation Continuing Construction Contract through full and open competition. On August 2, 2023, the Palm Beach County Water Utilities Department received one bid.

Hinterland Group, Inc.
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The bid was reviewed and evaluated. On January 23, 2024, Palm Beach County approved the Hinterland Group, Inc. for a two-year term with an optional one-year renewal.

##### **BW2026-6, Wilo Pump Replacement Parts and Repairs**

The City of Cooper City entered into Contract No. BW2026-6 with PSI Technologies, Inc. for a thirty-six (36) month term, beginning January 1, 2026, and ending December 31, 2028, for Wilo Pump Replacement Parts and Repairs. It was determined that it was in the city's best interest to waive the competitive procurement process due to PSI's specialized expertise, product availability, and proven performance in maintaining and servicing lift station equipment. PSI is the authorized provider for the pumps, parts, and components currently installed at the City's lift stations. This procurement was conducted pursuant to Sec. 2-258(i) of the Cooper City Procurement Code.

**FISCAL IMPACT: The FY26 budget for this project is \$768,000. We will roll over the remaining \$30,611 from the FY25 budget for this project. Additionally, we are reallocating \$1,050,000 that**

was previously allocated for Force Main updates to expedite our Lift Station Rehab Program. The remaining balance in this line item will be shown after this transaction is complete.

<u>General Ledger Acct. Number</u>	<u>Budgeted Amount</u>	<u>Requested Amount</u>	<u>Remaining Amount</u>
453-930-563150-535-WS004	\$1,848,611	\$838,542	\$1,010,069

**ATTACHMENTS:**

1. Champion Controls Proposal
2. Hinterland Proposal
3. PSI Proposal

Workflow History			
User	Task	Action	Date/Time
Allen, Tedra	NEW ITEM: Not Yet Routed	*COMPLETE: Forward to City Att...	01/27/26 10:17 AM
Horowitz, Jacob	Assigned to Attorney	COMPLETE: Forward to City Man...	01/27/26 11:23 AM
<i>Do we have proposed contracts for these two vendors?</i>			
Rey, Alex	Assigned to City Manager	COMPLETE: Forward to City Clerk	01/29/26 02:21 PM
Allen, Tedra	Assigned to City Clerk	APPROVE ITEM: End Workflow	02/02/26 04:10 PM
Allen, Tedra	END WORKFLOW - APPROVED		02/03/26 11:57 AM