



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Brightly Software, Inc. hereby provides notice of the following update to
(Vendor Name)

Contract number: R210702 for Facility Management Software and Solutions on this date 6/20/2022.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
 Supporting Documentation

Products/Services
 New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

New subscription products, Smart Assets and Smart Devices, as well as associated Smart Devices implementation services, have been added.

Capital Predictor has been renamed Predictor. Utility Bill Population is now priced by active utility accounts instead of by schools. School based pricing has been moved to Legacy Renewal only type pricing. Additionally, Brightly is making the multi-product subscription bundling discount that was previously a promotion permanent under the same terms.

Submitted By: Melissa Buchanan

Approved Date 6/27/2022 | 9:11 AM CDT

Title: Contract Manager

Denied Date _____

Contact Number: 919-816-8237

Email Address: melissa.buchanan@brightlysoftware.com

DocuSigned by:
Region 4 ESC: Robert Engelmann
0B1D33BB0130490...



Request for Vendor Contract Update

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Brightly Software, Inc. hereby provides notice of the following update to
(Vendor Name)

Contract number: R210702 for Facility Management Software and Solutions on this date 1/17/2022.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
 Supporting Documentation

Products/Services
____ New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Our catalog has increased by 10% in response to increased inflationary market conditions. See attached documentation for more information.

Also, see attached promotional pricing.

Submitted By: Melissa Buchanan

Approved Date 2/2/2023 | 9:11 AM CST

Title: Legal Operations Manager

Denied Date _____

Contact Number: 919-816-8237

Email Address: melissa.buchanan@brightlysoftware.com

Region 4 ESC: DocuSigned by: Robert Zingelmann
0B1D33BB0130490...



Price increase information

- In 2022 Brightly did not increase our software list prices in our multiyear catalog as we moved to an industry standard 3-year subscription contract as our standard subscription contract.
- Inflation has risen to levels not seen in decades, peaking at 9.1 last year.
- Salary and contractor costs have risen steadily over the past year in a highly competitive hiring market requiring higher compensation to attract and retain talent.
- Increased costs across the majority of our vendors, software and other suppliers.
- Technology investment in software applications and the Brightly platform to improve security, performance, and pace of innovation.
- We moved application hosting to AWS which provides greater performance, security and reliability.
- Increased investment in security, compliance and data privacy including being awarded SOC-2 compliance for our flagship applications in 2022.



Promotional Pricing

To help our clients manage the transition from older Brightly legacy products to more robust go-forward products, we may offer promotional pricing that discounts pricing in earlier years of multi-year contracts. This will allow clients the time to budget for subscriptions that may be higher in cost than the legacy subscriptions they are moving away from.

Clients purchasing new products from Brightly may be eligible for up to 15% off their first services term.

Annual Subscription Term Pricing

Software subscription prices are per year for subscription terms of less than 24 months. Pricing does not include taxes or any other applicable fees which may apply.

Software Discount 23%
Products
AE Asset Register
Asset Essentials Base
Asset Essentials Basic Multi Site
Asset Essentials Capital Forecast
Asset Essentials Connect GIS
Asset Essentials Connector Toolkit
Asset Essentials Core
Asset Essentials Core Plus
Asset Essentials Custom User/Role Setup
Asset Essentials Enterprise
Asset Essentials Enterprise Connector Toolkit
Asset Essentials Enterprise Multi Site
Asset Essentials GIS Asset Management
Asset Essentials Inventory
Asset Essentials Machine Operators/TPM Users
Asset Essentials Mapping
Asset Essentials Pro
Asset Essentials Pro Workflow Module
Asset Essentials Professional
Asset Essentials Professional Plus
Asset Essentials Safety
Asset Essentials Workflow Module
Capital Forecast
Capital Predictor
Connect GIS
Critical Alarm
Energy Manager - Core
Energy Manager EDI
Energy Manager - Professional
Energy Manager Base
Energy Manager Core Migration
Energy Manager Professional Migration
Energy Manager Public Billboard
Energy Manager Public Dashboard
Event Manager - Core
Event Manager - Enterprise
Event Manager - One Additional Site
Event Manager - Pack of 10
Event Manager - Pack of 20
Event Manager - Professional
Event Manager Non Preferred Payment Vendor
Event Manager SSL Certifications
Event Publisher
Event Publisher 1 Additional Site
Event Publisher Pack of 10 Additional Sites
Everbridge Sync
External Calendar Import Tool
Facility Schedule
Help Desk
Incident
Insight
Inventory Edge
M311 - 1 Module
M311 - Up to 3 Modules
M311 - Up to 5 Modules
M311 - Up to 8 Modules
Maintenance Edge
MDM
People and Contact Sync
Predictor Enterprise
Predictor Enterprise Additional Department
Safety Center
Smart Assets Core
Smart Devices
SmartGov - Core
SmartGov - Enterprise
SmartGov Connectors
SmartGov Public Portal
SmartGov User License
Work Planner

QuickStart Discount 8%
Products
Connect Authenticate Activation Fee
Event Manager SSL Setup

Vendor Services 3%
Products
Vendor Services tab (all products)

DSI Services 5%
Products
Asset Essentials Connector Toolkit Training
Asset Essentials One Time Service Per Import
Energy Manager Cost Avoidance Setup
Energy Manager Historical Utility Bill Population
ESTAR Sync Setup
Utility Bill Import Setup
Utility Bill Population
Utility Bill Population - Migration
Utility Bill Population & Management
Energy Manager Interval Data Recording Ongoing Management
Energy Manager EDI Setup
Smart Devices Implementation
SmartGov Services tab (all products)
Services Etc. tab (all products)
Implementation tab (all products)

Multi-Year Subscription Term Pricing

Software subscription prices are per year. Multiyear pricing will be quoted using the pricing set forth in this catalog for the first invoice period plus any applicable percentage increase for each additional 12-month period as set forth on an Order Form. Pricing does not include taxes or any other applicable fees which may apply.

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Asset Essentials Basic Multi Site
Asset Essentials Capital Forecast
Asset Essentials Connect GIS
Asset Essentials Connector Toolkit
Asset Essentials Core
Asset Essentials Core Plus
Asset Essentials Custom User/Role Setup
Asset Essentials Enterprise
Asset Essentials Enterprise Connector Toolkit
Asset Essentials Enterprise Multi Site
Asset Essentials GIS Asset Management
Asset Essentials Inventory
Asset Essentials Machine Operators/TPM Users
Asset Essentials Mapping
Asset Essentials Pro
Asset Essentials Pro Workflow Module
Asset Essentials Professional
Asset Essentials Professional Plus
Asset Essentials Safety
Asset Essentials Workflow Module
Capital Forecast
Connect GIS
Critical Alarm
Energy Manager - Core
Energy Manager EDI
Energy Manager - Professional
Energy Manager Base
Energy Manager Core Migration
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Energy Manager Public Dashboard
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Event Publisher
Event Publisher 1 Additional Site
Event Publisher Pack of 10 Additional Sites
Everbridge Sync
External Calendar Import Tool
Facility Schedule
Help Desk
Incident
Insight
Inventory Edge
M311 - 1 Module
M311 - Up to 3 Modules
M311 - Up to 5 Modules
M311 - Up to 8 Modules
Maintenance Edge
MDM
People and Contact Sync
Predictor Core
Predictor Enterprise
Predictor Enterprise Additional Department
Safety Center
Smart Assets
Smart Devices
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Asset Essentials Enterprise Multi Site
Asset Essentials GIS Asset Management
Asset Essentials Inventory
Asset Essentials Machine Operators/TPM Users
Asset Essentials Mapping
Asset Essentials Pro
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Event Publisher
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Predictor Enterprise
Predictor Enterprise Additional Department
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Energy Manager Historical Utility Bill Population
ESTAR Sync Setup
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Asset Essentials Core
Asset Essentials Core Plus
Asset Essentials Custom User/Role Setup
Asset Essentials Enterprise
Asset Essentials Enterprise Connector Toolkit
Asset Essentials Enterprise Multi Site
Asset Essentials GIS Asset Management
Asset Essentials Inventory
Asset Essentials Machine Operators/TPM Users
Asset Essentials Mapping
Asset Essentials Pro
Asset Essentials Pro Workflow Module
Asset Essentials Professional
Asset Essentials Professional Plus
Asset Essentials Safety
Asset Essentials Workflow Module
Capital Forecast
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Predictor Core
Predictor Enterprise
Predictor Enterprise Additional Department
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Smart Assets
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Utility Bill Population
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Services Etc. tab (all products)
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Brightly Software, Inc. hereby provides notice of the following update to
(Vendor Name)

Contract number: R210702 for Facility Management Software and Solutions On this date 10/31/2023.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
 Supporting Documentation

Products/Services
____ New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
 Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Our catalog price for software products increased by 6%. The following products have been discontinued and removed from the catalog: Crisis Manager, Crisis Manager Extended, Safety Center, Safety Center Extended, People and Contact Sync, Everbridge Sync, Predictor Core

In addition, promotional pricing is available through December 31, 2024 pursuant to the attached 2024 Promotional Pricing.

Submitted By: Georgia Ferretti

Approved Date 1/23/2024 | 7:28 AM CST

Title: Director, Strategic Partnerships

Denied Date _____

Contact Number: 703-537-9394

Email Address: georgia.ferretti@brightlysoftware.com

Region 4 ESC:

DocuSigned by:
Jorgannie Carter
56EDC9D3AAB54E3...



2024 Promotional Pricing

To help our clients manage the transition from older Brightly products (renewal and legacy tabs in price book) to more robust go-forward products, we may offer promotional pricing that discounts pricing for software in earlier years of contracts. This will allow clients the time to budget for subscriptions that may be higher in cost than their current subscriptions they are replacing.

Clients purchasing new software products from Brightly may be eligible for up to an additional 35% off their first services term.

Clients may be eligible for additional discounts on one-time and managed services related to a subscriber's new or existing products.



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Brightly Software, Inc hereby provides notice of the following update to
(Vendor Name)

Contract number: #R210702 for Facilities Management Software & Solutions on this date November 4, 2025.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned.

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
X Supporting Documentation

Products/Services
X New Addition
____ Update Only
X Supporting Documentation

Material Change
____ Assignment
____ Change in ownership (sale/purchase)
____ Bankruptcy
____ Acquisition
____ Merger
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary). For material changes, indicate the name of the company of the awarded supplier and the official name of assigned or added company.

Specific product updates are documented in the attached page.

DocuSigned by:
Greg Collins
Signature of Vendor: _____
CE2166DA3CF04CE...
Submitted By: Greg Collins

Signed by:
Jim Gernatt

48F38B3CF50E4E7...
Jim Gernatt

Approved Date 13 November 2025 13 November 2025
11/14/2025
Denied Date _____

Title: Director, Partnerships & Purchasing Groups__

Contact Phone Number: _____

Email Address: greg.collins@siemens.com

Region 4 ESC 1st Review By: _____

Region 4 ESC: _____

DS
CW
Initials
Adam Talwar
Signature

For material changes, the awarded contract holder and/or subsequent assignee agrees to and understands the following principles:

i. **Contract holder reference.** If the contract holder undergoes a merger, acquisition, or partial assignment, in which case they still maintain the contract, then all transactions made under the existing contract number (including purchase orders) must reference the name of the awarded contract holder. The exception to this requirement is if the contract holder no longer holds the contract or if the company has been acquired by another company and undergone a name change. Notice of the authorized name change, to the existing contract, must be provided and approved by Region 4.

In instances where the contract holder has acquired a separate and distinct company, and it is necessary to designate those certain purchases facilitated by the non-contract holder, then this designation may be made if, and only if, the contract holder is also referenced on the transaction.

ii. **Maintenance of records.** Both the awarded contract holder and subsequent assignee agree to remain responsible for maintaining all auditable records, including documents kept in the ordinary course of business and sales invoices, related to OMNIA Partners, Public Sector and/or contract number pursuant to the statutory requirements identified in the vendor contract.

iii. **Payments.** Both the awarded contract holder and subsequent assignee agree that all payments made by participating entities must be made directly to the contract holder, unless otherwise approved by Region 4. Accordingly, both parties acknowledge that in instances where it is necessary to designate the purchases facilitated by assignee, that the contract holder must also be referenced on the purchase order.

iv. **Handling of Proprietary and/or Confidential Information.** In accord with the terms of the contract, both awarded vendor and assignee agree that at all times it will hold in strict confidence and not disclose to any third party Confidential and/or Proprietary information of Region 4, except as approved in writing by Region 4, and will use the Confidential Information for no purpose other than providing services under the contract. Both awarded vendor and assignee shall only permit access to Confidential Information to those of its employees or authorized representatives having a need to know and who have signed confidentiality agreements or are otherwise bound by confidentiality obligations at least as restrictive as those contained herein.

This document is to be construed in strict accordance with the terms and conditions outlined in the Region 4/vendor Master Agreement referenced herein. Both awarded vendor and assignee agree to uphold the vendor obligations set forth in the vendor agreement. This Agreement will become effective when signed by all parties.

Updates

Brightly will be implementing an average **subscription price increase of 3%** across our product portfolio for 2026. This adjustment is primarily based on the current Consumer Price Index (CPI) and reflects broader economic trends impacting production and operational costs.

We understand the importance of budget predictability for our education and government customers. Accordingly, **some products will not receive a price increase**, while others may see a **slightly higher adjustment of up to 5%**. These exceptions are based on several key factors, including:

- **Innovation and investment** in new capabilities functionality
- **Security, compliance, and regulatory updates**
- **Current market conditions**
- **Labor and operational cost increases**

Our goal is to ensure continued value, reliability, and performance while maintaining transparency in our pricing practices.

To better align with local tax policies for your members, we have renamed several professional service offerings as follows.

- **Implementation** renamed to **QuickStart**
- **Implementation with Consulting** renamed to **Implementation**

With this renaming we have removed the QuickStart designation on the Purchasing Information sheet and professional services remain in the “BSW Services” section.

The following new products have been added to the price book:

- **Data Share** product line
- **Dynamic Data** product line
- **Transportation Manager** in the education market
- **Confirm** product line for the government market

Brightly may continue to honor quotes that are issued on or before that date until August 31, 2026.

In addition, promotional pricing is available through December 31, 2026, pursuant to the 2026 Promotional Pricing below.

2026 Promotional Pricing

- To help our clients manage the transition from older Brightly products (renewal and legacy tabs in price book) to more robust go-forward products, we may offer promotional pricing that discounts pricing for software in earlier years of contracts. This will allow clients the time to budget for subscriptions that may be higher in cost than their current subscriptions they are replacing.
- Clients purchasing new software products from Brightly may be eligible for up to an additional 35% off their first services term.
- Clients may be eligible for additional discounts on one-time and managed services related to a subscriber’s new or existing products.



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Brightly Software, Inc.

hereby provides notice of the following update to

Contract number: R210702 (Vendor Name) for Facilities Management Software & Solutions

(Contract Title)

on this date 1/21/26.

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned.

Authorized Distributors/Dealers

- Addition
- Deletion
- Supporting Documentation

Products/Services

- New Addition
- Update Only
- Supporting Documentation

Discontinued Products/Services

- Supporting Documentation

States/Territories

- Supporting Documentation

Price Update

- Supporting Documentation

Material Change

- Assignment
- Change in Ownership (Sale/Purchase)
- Bankruptcy
- Acquisition
- Merger
- Supporting Documentation

Other Correct Contract Start Date

- Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary). For material changes, indicate the name of the company of the awarded supplier and the official name of assigned or added company.

This contract update is to correct the Appendix A Draft Contract start date error from October 26, 2021 to April 1, 2022 and establish this as the final Contract document, not a draft. The original contract was under Dude Solutions, Inc. and was changed to Brightly Software, Inc. via an approved Notice of Material Change to the Vendor Contract on 3/8/2022.

DocuSigned by:

Signed by:

Signature of Vendor: Greg Collins Jim Gernatt
CE2168DA3CF04CE... 48F38B3CF50E4E7...

Submitted By: Greg Collins Jim Gernatt

Title: Vice President Director Partnerships

Approved Date: 1/28/2026

Denied Date: _____

Region 4 ESC 1st Review: DS CW
Initials

Contact Phone Number: 541-208-9409

Signed by:

Chris Gorski

Region 4 ESC:

DC7EB963950A412...

Signature

Email Address: gabrielle.glaser@siemens.com

For material changes, the awarded contract holder and/or subsequent assignee agrees to and understands the following principles:

i. **Contract holder reference.** If the contract holder undergoes a merger, acquisition, or partial assignment, in which case they still maintain the contract, then all transactions made under the existing contract number (including purchase orders) must reference the name of the awarded contract holder. The exception to this requirement is if the contract holder no longer holds the contract or if the company has been acquired by another company and undergone a name change. Notice of the authorized name change, to the existing contract, must be provided and approved by Region 4.

In instances where the contract holder has acquired a separate and distinct company, and it is necessary to designate those certain purchases facilitated by the non-contract holder, then this designation may be made if, and only if, the contract holder is also referenced on the transaction.

ii. **Maintenance of records.** Both the awarded contract holder and subsequent assignee agree to remain responsible for maintaining all auditable records, including documents kept in the ordinary course of business and sales invoices, related to OMNIA Partners, Public Sector and/or contract number pursuant to the statutory requirements identified in the vendor contract.

iii. **Payments.** Both the awarded contract holder and subsequent assignee agree that all payments made by participating entities must be made directly to the contract holder, unless otherwise approved by Region 4. Accordingly, both parties acknowledge that in instances where it is necessary to designate the purchases facilitated by assignee, that the contract holder must also be referenced on the purchase order.

iv. **Handling of Proprietary and/or Confidential Information.** In accord with the terms of the contract, both awarded vendor and assignee agree that at all times it will hold in strict confidence and not disclose to any third party Confidential and/or Proprietary information of Region 4, except as approved in writing by Region 4, and will use the Confidential Information for no purpose other than providing services under the contract. Both awarded vendor and assignee shall only permit access to Confidential Information to those of its employees or authorized representatives having a need to know and who have signed confidentiality agreements or are otherwise bound by confidentiality obligations at least as restrictive as those contained herein.

This document is to be construed in strict accordance with the terms and conditions outlined in the Region 4/vendor Master Agreement referenced herein. Both awarded vendor and assignee agree to uphold the vendor obligations set forth in the vendor agreement. This Agreement will become effective when signed by all parties.