



CITY COMMISSION STAFF REPORT

DEPARTMENT: Information Technology

DATE: March 4, 2026

SUBJECT: Motion to approve the piggyback of NASPO ValuePoint Contract No. 43211500-WSCA-15-ACS for the purchase of computer equipment, peripherals, and related services with Dell Marketing L.P., in the amount of \$100,000.00 for FY 2026 and the approved budget for the subsequent contract years, including any renewals.

CITY MANAGER RECOMMENDATION:

The City Manager recommends the approval of purchases from Dell under the 43210000-23-NASPO-ACS Computer Equipment, Peripherals & Related Services contract in an amount not to exceed \$100,000 for FY26.

BACKGROUND OF ITEM:

The city utilizes standardized Dell hardware to support daily operations across all departments. In accordance with the Information Technology Department's established five-year lifecycle replacement schedule, several desktop and laptop computers have reached or exceeded their useful life and are due for replacement.

The total budgeted amount for scheduled hardware replacements is \$86,856.20. An additional \$13,143.80 is requested as contingency funding to address potential price fluctuations, unforeseen hardware failures, or emergency replacement needs, for a total authorization not to exceed \$100,000.00.

ANALYSIS:

The Information Technology Department maintains a standardized five-year lifecycle replacement schedule for desktop and laptop computers. The devices identified for replacement have reached or exceeded this lifecycle and are approaching end-of-support from the manufacturer.

Proactive replacement reduces the risk of hardware failure, unplanned downtime, and disruption to City operations. Aging equipment experiences higher failure rates, increased repair costs, and reduced performance, all of which negatively impact employee productivity and service delivery to residents.

Newer hardware supports current operating systems and cybersecurity standards, strengthening the City’s security posture and ensuring compatibility with modern business applications. Updated systems also improve processing speed and efficiency, allowing staff to perform daily functions more effectively.

Maintaining standardized Dell equipment across departments improves support efficiency, simplifies inventory management, and reduces troubleshooting time. Adhering to a structured replacement schedule also promotes budget predictability and avoids larger, unplanned expenditures due to emergency replacements.

Purchasing through the NASPO ValuePoint cooperative contract ensures competitive pricing and compliance with procurement requirements.

STRATEGIC PLAN:

Priority 1: Become a more efficient government with technology and data analysis to improve our internal processes, minimizing waste of materials, effort, money, or time.

PROCUREMENT:

The State of Minnesota, in conjunction with the State of Florida Department of Management Services competitively procured computer equipment, peripherals, and related services and executed Contract No. 23004 (Master Contract) with Dell Marketing LP. Effective on July 1, 2023, and with an expiration date of June 30, 2025.

The State of Florida Department of Management Services subsequently executed an Alternate Contract, No. 43211500-WSCA-15-ACS, under this cooperative agreement with an effective date of July 25, 2025, and an expiration date of June 30, 2028.

The following contractors were awarded under this contract under different categories:

State of Florida
Computer Equipment, Peripherals, and Related Services (No. 43210000-23-NASPO-ACS)
Contractors by Category

Contractor	Band 1	Band 2	Band 3
	<u>Personal Computing Devices</u> Windows Operating Systems: Desktops, Laptops, Tablets	<u>Personal Computing Devices Non-</u> Windows Operating Systems: Desktops, Laptops, Tablets	Servers and Storage
Acer America Corporation	•	•	
Dell Marketing L.P.	•	•	•
Dynabook Americas, Inc.	•		
HewlettPackard Enterprise Company (HPE)			•
IBM Corporation			•
Panasonic Corporation of North America d/b/a Panasonic Connect North America, Division of Panasonic Corporation of North America	•	•	
Pure Storage, Inc.			•
Zebra Technologies International LLC	•		

This purchase will be made pursuant to Section 2-258(f) of the City of Copper City Procurement Code.

FISCAL IMPACT:

Every line item is under account 535160 - Supplies-Data Processing. The Budgeted Amount is the portion of the FY26 Approved Budget earmarked specifically for Dell Products. The remaining amount is the unencumbered balance in these line items after this transaction, accounting for YTD Activity and/or existing encumbrances.

Contingency Funds can be called upon up to \$13,143.80 from either General Fund 001, Building Fund 102, and/or Utility Fund 450 for further Dell Products as needed.

<u>General Ledger Acct. Number</u>	<u>Budgeted Amount</u>	<u>Requested Amount</u>	<u>Remaining Amount</u>
001-170-535160-519	\$49,000	\$44,450.37	\$0
102-211-535160-524	\$28,760	\$19,822.60	\$0
450-910-535160-533	\$2,500	\$2,500	\$0
450-911-535160-533	\$5,000	\$5,000	\$0
450-930-535160-535	\$2,000	\$2,000	\$0
450-940-535160-536	\$6,650	\$6,650	\$0
450-950-535160-536	\$7,000	\$6,433.23	\$0
Totals	\$100,910	\$86,856.20	\$0

DUE DILIGENCE:

ATTACHMENTS:

1. Five-year replacement schedule
2. 43210000-23-NASPO-ACS 23004 Dell Master Agreement
3. 43210000-23-NASPO-ACS Alternate Contract
4. 43210000-23-NASPO-ACS Amendment No. 1
5. 43210000-23-NASPO-ACS Amendment No. 2
6. 43210000-23-NASPO-ACS Amendment No. 3
7. 43210000-23-NASPO-ACS Pricing Schedule
8. 43210000-23-NASPO-ACS Solicitation