



CONFIRE

STAFF REPORT

DATE: November 30, 2023

**FROM: Nathan Cooke
Interim Director**

TO: Administrative Committee

SUBJECT: County of San Bernardino Ground Ambulance Agreement

Recommendation

It is recommended that the CONFIRE Administrative Committee authorize the Interim Director to enter into and execute the agreement between the County of San Bernardino and CONFIRE for Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County, in the event that the County of San Bernardino awards the contract to CONFIRE.

Background Information

The CONFIRE BOD and the CONFIRE Administrative Committee gave direction to CONFIRE Staff to submit a proposal on behalf of CONFIRE, for the County of San Bernardino Request for Proposal (RFP) for Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County.

CONFIRE worked tirelessly with our member and contract agencies, our sub-contractor Priority Ambulance, consultants, and other key stake holders to develop a proposal that was responsive to the County's needs. The proposal presented a forward-thinking, integrated, public-private model that delivers the advantages of an all-encompassing regional alliance paired with mobile healthcare innovations that will serve our community needs and our hospital customers.

As a result of our submission, the County of San Bernardino may award the contract to CONFIRE for the Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County.

The agreement will commence on October 1, 2024, and be in place for 5-years, with a potential extension for an additional 5-years, thereafter.

Fiscal Impact

The County of San Bernardino Ground Ambulance Services Agreement is estimating its collected revenues to exceed expenditures by approximately \$15,000,000 per year, depending upon differing assumptions in payor mix variables. It is intended for these revenues to be deposited within fund balance to ensure ongoing uninterrupted ambulance service delivery and to enhance CONFIRE operations, CONFIRE member and contract agency EMS services, and the overall EMS system in the County.