



CONFIRE

STAFF REPORT

DATE: 4/01/2021

FROM: Art Andres, Director

TO: Administrative Committee

SUBJECT: CONSULTING CONTRACT – AP TRITON

RECOMMENDATION

Approve contract for AP Triton to provide specialized consulting services for a two-phase project. Phase one is to develop a request for proposal (RFP) private ambulance and phase two will be to respond to the San Bernardino County ambulance RFP.

BACKGROUND

CONFIRE recently created an Emergency Medical Services (EMS) Division. The EMS Division allows for greater flexibility to embrace the cooperative program of fire protection, rescue and emergency medical services and related functions for the mutual benefit of the members and contracting agencies of CONFIRE.

San Bernardino County is currently developing an RFP to submit to the State Emergency Medical Services Authority for approval relating to existing ambulance exclusive operating areas (EOAs). The intent is to award to a provider by November 2022. The compressed timeframes to meet deadlines required to apply to the County RFP along with the unique capability to provide the requested services require award of the consulting contract with AP Triton.

AP Triton has specialized knowledge in the field. AP Triton has previous experience providing like services in San Bernardino County resulting in an understanding of immediate needs and practices increasing the likelihood of success. AP Triton recently completed an EMS Strategic Assessment and Analysis for the West End Fire and Emergency Response Commission (WEFERC). WEFERC includes CONFIRE member agencies. Scope of work completed included:

- EMS System Valuation
- Cost/Revenue Analysis
- Exploration of Different Service Delivery Models
- Feasibility Study of Potential Service Delivery

March 17, 2022 the Administrative Committee directed staff to look at any and all models of governance which may include developing a subsequent RFP, including CONFIRE creating a model that would allow the JPA to bid on a subsequent County Ambulance RFP. Awarding the consulting agreement to AP Triton will allow CONFIRE to develop an RFP for a private ambulance subcontractor and create a response to the San Bernardino County Ambulance RFP.

Given AP Triton's specialized skills and expertise in the area, as well as, their unique ability to provide the services required of CONFIRE in a compressed timeline, permits CONFIRE to utilize its non-competitive procurement process.

FISCAL IMPACT

Terms and proposed project fee for the consulting agreement will not exceed \$255,372.