



# CONFIRE

## NON-COMPETITIVE PROCUREMENT JUSTIFICATION FORM

<b>Department: MIS</b>		<b>Date: 5/20/2024</b>
<b>Supplier: Peraton, Inc</b>		
<b>Description of item:</b>	Peraton CAD-to-CAD Gateway Interface to Central Square (Unify) Fusion Adapter	
<b>Total Cost:</b>  <b>\$ 116,499</b>	<b><u>If Purchase is Over \$25,000 Per Vendor in a Fiscal Year:</u></b> Department will complete form and attach it along with copies of all bid and quote information.	

### Justification (Select That Applies)

Product	Service	Other
<input checked="" type="checkbox"/> Equipment/System Compatibility <input checked="" type="checkbox"/> Functional Specifications <input checked="" type="checkbox"/> Manufacturer/Publisher-Direct <input checked="" type="checkbox"/> Only Authorized Dealer	<input checked="" type="checkbox"/> Existing Agreement <input type="checkbox"/> Reimbursement to Owner <input type="checkbox"/> Specialized Credentials/ Expertise/ Training	<input type="checkbox"/> Cooperative Purchase <input type="checkbox"/> Emergency/Life or Property <input type="checkbox"/> Theft Mitigation <input type="checkbox"/> Timing Constraint <input type="checkbox"/> Government Mandated/Legal Requirement <input type="checkbox"/> Proprietary <input checked="" type="checkbox"/> Sole Source/Single Source

### Please provide a detailed explanation for the Justification selected above.

Peraton, Inc is the Computer-Aided Dispatch (CAD) vendor for CAL FIRE/Riverside County Fire. This agency is a participant in the Inland Empire Public Safety Operations Platform (IE PSOP), the regional, partially UASI grant funded CAD-to-CAD solution. The need exists for Peraton to build a proprietary specific adapter in order to effectively integrate their CAD into the Central Square Unify Hub which is the software solution for the CAD-to-CAD system. CONFIRE is the system administrator for the IE PSOP and will fund and manage this project in conjunction with Central Square and Peraton. CAL FIRE/Riverside County FIRE will participate as subject-matter experts regarding the product's configuration and deployment. UASI reimbursement will be submitted.

	Signature	Date
<b>Submitted By: Rana Gilani</b>		5/20/24
<b>Fiscal: Damian Parsons</b>		5/20/2024
<b>Director: Nathan Cooke</b>		
<b>Admin Chair: Dan Harker</b>		

*Incomplete forms may result in Kissflow document being rejected*

## Justification Definitions for Non-Competitive Purchases

<b>P R O D U C T</b>	<p><b>Equipment/system compatibility</b> – Equipment or system has same compatibility, interoperability, technical application as that currently owned by CONFIRE JPA. May be a situation where the vendor has specific knowledge of the system, CONFIRE JPA premises, operations or requirements. May result in reduced expenses for training/maintenance and added efficiency. changing would require significant additional funding or training of staff. Department may be asked to specify a definitive period of time after which a competitive process will be initiated. <u>Examples: software; keycard access; fire alarm/security systems.</u></p> <p><b>Functional specifications</b> – Meets performance and quality requirements; other products lack one or more of the required material specifications.</p> <p><b>Manufacturer/publisher-direct</b> – Has no distributor network or is less costly than purchasing through a distributor.</p> <p><b>Only authorized distributor</b> – No other manufacturer-authorized distributor in geographical area can provide product.</p>
<b>S E R V I C E</b>	<p><b>Existing agreement</b> – Essential in maintaining continuity of service. There is a significant cost benefit to CONFIRE JPA to stay with the vendor. <u>Example: To include new agencies in an ongoing contract.</u></p> <p><b>Reimbursement to owner</b> – County reimbursing owner for service or product (provided by third party) paid for by owner pursuant to agreement. <u>Example: For employee hours spent as CONFIRE Liaison</u></p> <p><b>Specialized credentials/expertise/training</b> (replaces specialized services) – Meets requirements for certification, credentials, experience, expertise, training as requested.</p>
<b>O T H E R</b>	<p><b>Cooperative Purchase</b> – Purchase made through cooperative purchasing website approved by The Board of Directors.</p> <p><b>Emergency/life or property threat mitigation</b> - A purchase for: (i) the preservation of life or property, or (ii) if the Purchasing Agent or any assistant authorized to make purchases is not immediately available and the service, item or items, are immediately necessary for continued operation of the entity and undue delay would cause substantial loss to CONFIRE JPA.</p> <p><b>Timing constraints</b> – Compelling urgency; only vendor that can commit to delivery schedule of product/project/service. Departments are required to show that failure to meet such deadline will cause additional expense to CONFIRE JPA or jeopardize public health or safety.</p> <p><b>Government mandated/legal requirement</b> – Mandated by local, state, county, or federal agency with jurisdiction.</p> <p><b>Proprietary item</b> – Used, made or marketed by one having the exclusive legal right (patented, licensed, copyrighted, etc.)</p> <p><b>Sole source/Single source</b> – Only one provider/supplier exists to fulfill CONFIRE JPA requirement.</p>



12975 Worldgate Drive, Suite 7322  
Herndon, Virginia 20170

April 19, 2024

**CR:#203903 Revised**

Mr. Mike Bell  
CONFIRE JPA  
1743 Miro Way  
Railto, CA 92376

RE: Peraton CAD-to-CAD Gateway Interface to CS Fusion Adapter

Dear Mr. Bell,

Peraton Inc. (“Peraton”) is pleased to provide a revised Firm Fixed Price (FFP) quote to develop, test and deploy a CAD-to-CAD interface directly from the Peraton CAD to CAD Gateway to the Central Square Hub utilizing their Fusion Adapter Application Programming Interface (API).

### **Overview**

The current interface that enables CAD-to-CAD transactions between the Peraton Altaris™ CAD and the Central Square Hub is through the Central Square Interop Adapter that is installed on the Peraton Gateway.

Over the past several months, the Interop Adapter has experienced poor performance which caused the Interop Adapter to stop working. The only remedy is for Peraton engineers to remotely access the Interop Adapter and restart the service. This has caused substantial CAD-to-CAD outages across all sites.

Central Square has advised that the Interop Adapter can be replaced by a direct connection to the Central Square Hub. This direct connection using the Fusion Adapter will eliminate the CAD-to-CAD failures caused by the failure of the current Interop Adapter Interface.

Central Square has recommended replacing the Interop Adapter with their Fusion Adapter. Peraton CAD-to-CAD developers have reviewed the Fusion Adapter API and agree that the direct connection to the Central Square Hub could provide a more reliable CAD-to-CAD experience.

The Price and Payment for this CAD-to-CAD interface implementation are as follows:

### **Price**

**Total price**

**\$116,499.00**

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**Payments (Revised April 19, 2024)**

At Issuance of Purchase Order (50%)	
<b>Total Due</b>	<b>\$ 58,249.50</b>
At Completion of Interface (35%)	
<b>Total Due</b>	<b>\$ 40,774.65</b>
Go Live & Acceptance (15%)	
<b>Total Due</b>	<b>\$ 17,474.85</b>

Estimated Implementation Period of Performance: July 1, 2024 to December 31, 2024

Actual start date will be determined based on availability of Peraton resources at receipt of purchase order. Other factors that will impact final Implementation Period will be availability of Central Square resources and CAL FIRE's peak fire season (June to September) which prevents any work in the Live CAD environment.

Payment shall be made by the CONFIRE within 30 days of the receipt of an invoice from Peraton.

Please refer to Attachment A: Scope of Work for details of the work that will be performed by each party for this project.

**Terms and Conditions**

The Peraton standard First Responder Solutions (FRS) General Provisions apply to this quotation unless noted otherwise herein. This quote is valid for ninety days from the date of this letter unless extended by Peraton in writing. All purchase orders must reference CR-203903 and the FRS General Provisions.

We sincerely appreciate the opportunity to respond to the needs of your agency. If you need any additional information, please call me at the number below or Teresa Richardson at (813) 220-9348.

Sincerely,

Cynthia Williams  
Contract Administrator

CC: Teresa Richardson  
Marin Browning

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