



**CONFIRE**

## **STAFF REPORT**

**DATE: December 11, 2023**

**FROM: Nathan Cooke  
Interim Director**

**TO: Board of Directors**

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**SUBJECT: County of San Bernardino Ground Ambulance Agreement**

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### **Recommendation**

It is recommended that the CONFIRE Board of Directors (BOD) accept and file the executed agreement between the County of San Bernardino and CONFIRE for Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County.

### **Background Information**

The CONFIRE Administrative Committee authorized the Interim Director to enter into and execute the agreement between the County of San Bernardino and CONFIRE for Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County, in the event that the County of San Bernardino awards the contract to CONFIRE, on November 30, 2023.

The CONFIRE BOD and the CONFIRE Administrative Committee gave direction to CONFIRE Staff to submit a proposal on behalf of CONFIRE, for the County of San Bernardino Request for Proposal (RFP) for Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County.

CONFIRE worked tirelessly with our member and contract agencies, our sub-contractor Priority Ambulance, consultants, and other key stake holders to develop a proposal that was responsive to the County's needs. The proposal presented a forward-thinking, integrated, public-private model that delivers the advantages of an all-encompassing regional alliance paired with mobile healthcare innovations that will serve our community needs and our hospital customers.

As a result of our submission, the County of San Bernardino has awarded the contract to CONFIRE for the Advanced Life Support and Basic Life Support Ground Ambulance Services, Interfacility and Critical Care Transport Services for Exclusive Operating Areas in San Bernardino County.

The agreement will commence on October 1, 2024, and be in place for 5-years, with a potential extension for an additional 5-years, thereafter.

**Fiscal Impact**

The County of San Bernardino Ground Ambulance Services Agreement is estimating its collected revenues to exceed expenditures by approximately \$15,000,000 per year, depending upon differing assumptions in payor mix variables.

All revenues received as a result of this agreement will be deposited into the EMS Division Enterprise account (5020).