STAFF REPORT

DATE: **August 22, 2023**

FROM: **Mike Bell**
Project Coordinator

TO: **CONFIRE Administrative Committee**

SUBJECT: Transition to subscription pricing for Unify CAD to CAD hub

Recommendation

Authorize the Director to enter into a new/or amended agreement with Central Square to establish the new subscription pricing model for the Unify CAD to CAD Hub.

Background Information

CONFIRE serves as the administrative and system oversight for the Inland Empire Public Safety Operations Platform (CAD to CAD). In this role, CONFIRE has secured grant funding for initial start up costs for the program under a competitively bid contract with Central Square Technologies (CST) that was finalized in March 2020. At that time CST only had a fixed pricing model available. Several agencies have gone live or are in the process of integrating onto the system under that pricing model which included an upfront license and services cost of $128,000 per dispatch center and an ongoing cost of approximately $22,000 annually.

The original contract with CST expired in September 2022. CST has since introduced subscription pricing for new participant which offer a significant reduction in upfront and on-going project costs. A new agreement has been negotiated with CST for existing and future participants that enables all to transition to the annual subscription pricing. This will save each agency approximately $7,500 per year going forward.

At the August 14, 2023 meeting of the IE PSOP Exec Committee, it was agreed to recommend to the CONFIRE Admin Committee to move the existing participants to the new pricing model.

Fiscal Impact

CONFIRE and other participating agencies will save approximately $7,500 per year. There will be an outlay of UASI grant funding of approximately $30,000 to initiate this transition (first year subscription). This will reimbursed by the UASI grant funds earmarked for this project, the remaining costs will be invoiced to existing participating agencies accordingly.