

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Q-809351-46114SB

Issued: 04/02/2026

Quote Expiration: 04/30/2026

Estimated Contract Start Date: 07/01/2026

Account Number: 108383

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Colusa Police Dept. - CA 260 6th St Colusa, CA 95932-2429 USA	Colusa Police Dept. - CA 260 6th St Colusa CA 95932-2429 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Spencer Brachman Phone: Email: sbrachman@axon.com Fax:	Josh Fitch Phone: (530) 7888567 Email: jfitch@colusapd.org Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$344,059.64
ESTIMATED TOTAL W/ TAX	\$357,090.62

Discount Summary

Average Savings Per Year	\$18,612.94
TOTAL SAVINGS	\$186,129.38

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Jun 2026	\$34,406.00	\$1,427.37	\$35,833.37
Jun 2027	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2028	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2029	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2030	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2031	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2032	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2033	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2034	\$34,405.96	\$1,289.31	\$35,695.27
Jun 2035	\$34,405.96	\$1,289.13	\$35,695.09
Total	\$344,059.64	\$13,030.98	\$357,090.62

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$518,678.20
Quote List Price: \$409,355.80
Quote Subtotal: \$344,059.64

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1			\$1.00	(\$1,929.55)	(\$1,929.55)	\$0.00	(\$1,929.55)
100552	TRANSFER BALANCE - GOODS	1			\$1.00	(\$324.42)	(\$324.42)	(\$28.39)	(\$352.81)
HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	120			\$0.00	\$0.00	\$0.00	\$0.00
M00049	OFFICER SAFETY PLAN T10	11	120	\$346.95	\$264.13	\$256.21	\$338,191.11	\$12,915.97	\$351,107.08
A la Carte Hardware									
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$143.40	\$1,782.30
A la Carte Software									
102011	AXON AI ASSISTANT	11	120		\$36.35	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	1	120		\$54.52	\$54.03	\$6,483.60	\$0.00	\$6,483.60
A la Carte Services									
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,900.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$344,059.64	\$13,030.98	\$357,090.62

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	11	1	06/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	13	1	06/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	13	1	06/01/2026
AB4 CONNECTED HARDWARE BUNDLE	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	13	1	06/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	1	06/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	1	06/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	06/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	06/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	06/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	06/01/2026
OFFICER SAFETY PLAN T10	100122	AXON VR - HEADSET - BATTERY	1	1	06/01/2026
OFFICER SAFETY PLAN T10	100126	AXON VR - TACTICAL BAG	1	1	06/01/2026
OFFICER SAFETY PLAN T10	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	11	1	06/01/2026
OFFICER SAFETY PLAN T10	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	06/01/2026
OFFICER SAFETY PLAN T10	100396	AXON TASER 10 - MAGAZINE - INERT RED	11	1	06/01/2026
OFFICER SAFETY PLAN T10	100399	AXON TASER 10 - CARTRIDGE - LIVE	170	1	06/01/2026

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Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	80	1	06/01/2026
OFFICER SAFETY PLAN T10	100401	AXON TASER 10 - CARTRIDGE - INERT	110	1	06/01/2026
OFFICER SAFETY PLAN T10	100591	AXON TASER - CLEANING KIT	1	1	06/01/2026
OFFICER SAFETY PLAN T10	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	11	1	06/01/2026
OFFICER SAFETY PLAN T10	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	06/01/2026
OFFICER SAFETY PLAN T10	100748	AXON VR - CONTROLLER - TASER 10	1	1	06/01/2026
OFFICER SAFETY PLAN T10	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	1	1	06/01/2026
OFFICER SAFETY PLAN T10	101123	AXON VR - HOLSTER - T10 SAFARILAND GRAY - LH	1	1	06/01/2026
OFFICER SAFETY PLAN T10	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	06/01/2026
OFFICER SAFETY PLAN T10	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	06/01/2026
OFFICER SAFETY PLAN T10	101751	AXON VR - HEADSET - HTC FOCUS VISION	1	1	06/01/2026
OFFICER SAFETY PLAN T10	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	11	1	06/01/2026
OFFICER SAFETY PLAN T10	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	11	1	06/01/2026
OFFICER SAFETY PLAN T10	101886	SIGNAL SENSOR	11	1	06/01/2026
OFFICER SAFETY PLAN T10	101889	AXON SIGNAL - BATTERY - CR2032	11	1	06/01/2026
OFFICER SAFETY PLAN T10	20018	AXON TASER - BATTERY PACK - TACTICAL	11	1	06/01/2026
OFFICER SAFETY PLAN T10	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	06/01/2026
OFFICER SAFETY PLAN T10	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	06/01/2026
OFFICER SAFETY PLAN T10	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	06/01/2026
OFFICER SAFETY PLAN T10	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	06/01/2026
OFFICER SAFETY PLAN T10	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	06/01/2026
OFFICER SAFETY PLAN T10	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	06/01/2026
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	60	1	06/01/2027
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	06/01/2028
OFFICER SAFETY PLAN T10	101012	AXON VR - TAP REFRESH 1 - TASER CONTROLLER	1	1	12/01/2028
OFFICER SAFETY PLAN T10	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	12/01/2028
OFFICER SAFETY PLAN T10	73309	AXON BODY - TAP REFRESH 1 - CAMERA	11	1	12/01/2028
OFFICER SAFETY PLAN T10	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	12/01/2028
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	60	1	06/01/2029
OFFICER SAFETY PLAN T10	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	06/01/2030
OFFICER SAFETY PLAN T10	101013	AXON VR - TAP REFRESH 2 - TASER CONTROLLER	1	1	06/01/2031
OFFICER SAFETY PLAN T10	20242	AXON TASER - CERTIFICATION PROGRAM YEAR 6-10 HARDWARE	11	1	06/01/2031
OFFICER SAFETY PLAN T10	20374	AXON VR - TAP REFRESH 2 - HEADSET	1	1	06/01/2031
OFFICER SAFETY PLAN T10	73310	AXON BODY - TAP REFRESH 2 - CAMERA	11	1	06/01/2031
OFFICER SAFETY PLAN T10	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	06/01/2031
OFFICER SAFETY PLAN T10	101014	AXON VR - TAP REFRESH 3 - TASER CONTROLLER	1	1	12/01/2033
OFFICER SAFETY PLAN T10	20375	AXON VR - TAP REFRESH 3 - HEADSET	1	1	12/01/2033
OFFICER SAFETY PLAN T10	73345	AXON BODY - TAP REFRESH 3 - CAMERA	11	1	12/01/2033
OFFICER SAFETY PLAN T10	73347	AXON BODY - TAP REFRESH 3 - DOCK MULTI BAY	2	1	12/01/2033
OFFICER SAFETY PLAN T10	73346	AXON BODY - TAP REFRESH 4 - CAMERA	11	1	06/01/2036
OFFICER SAFETY PLAN T10	73348	AXON BODY - TAP REFRESH 4 - DOCK MULTI BAY	2	1	06/01/2036

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN T10	101180	AXON TASER - DATA SCIENCE PROGRAM	11	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	101703	AXON VR - USER ACCESS - TASER SKILLS	11	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	20248	AXON TASER - EVIDENCE.COM LICENSE	11	07/01/2026	06/30/2036

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Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN T10	20248	AXON TASER - EVIDENCE.COM LICENSE	1	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	11	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	73638	AXON STANDARDS - LICENSE	11	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	110	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	11	07/01/2026	06/30/2036
OFFICER SAFETY PLAN T10	73746	AXON EVIDENCE - ECOM LICENSE - PRO	11	07/01/2026	06/30/2036
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	3	07/01/2026	06/30/2036
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	1	07/01/2026	06/30/2036
A la Carte	102011	AXON AI ASSISTANT	11	07/01/2026	06/30/2036

Services

Bundle	Item	Description	QTY
OFFICER SAFETY PLAN T10	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	11
OFFICER SAFETY PLAN T10	101193	AXON TASER - ON DEMAND CERTIFICATION	11
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN T10	100197	AXON VR - EXT WARRANTY - HEADSET	1	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	11	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	101007	AXON VR - EXT WARRANTY - TASER CONTROLLER	1	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	101686	AXON SIGNAL - EXT WARRANTY - SIGNAL SENSOR	11	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	11	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	80464	AXON BODY - TAP WARRANTY - CAMERA	11	06/01/2027	06/30/2036
OFFICER SAFETY PLAN T10	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	06/01/2027	06/30/2036

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	260 6th St	Colusa	CA	95932-2429	USA
1	260 6th St	Colusa	CA	95932-2429	USA

Payment Details

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 1	M00049	OFFICER SAFETY PLAN T10	11	\$34,362.30	\$1,312.36	\$35,674.66
Annual Payment 1	ProLicense	Pro License Bundle	1	\$658.77	\$0.00	\$658.77
Transfer Value	100552	TRANSFER BALANCE - GOODS	1	(\$324.42)	(\$28.39)	(\$352.81)
Transfer Value	100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	(\$1,929.55)	\$0.00	(\$1,929.55)
Upfront BWC HW	H00002	AB4 Multi Bay Dock Bundle	1	\$1,638.90	\$143.40	\$1,782.30
Total				\$34,406.00	\$1,427.37	\$35,833.37

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00049	OFFICER SAFETY PLAN T10	11	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jun 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 2	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 2	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 2	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 2	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 2	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Jun 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 3	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 3	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 3	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 3	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 3	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Non-Binding Budgetary Estimate

Jun 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 4	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 4	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 4	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 4	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 4	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Jun 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 5	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 5	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 5	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 5	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 5	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Jun 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 6	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 6	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 6	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 6	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 6	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Jun 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 7	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 7	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 7	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 7	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 7	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Jun 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 8	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 8	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 8	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 8	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 8	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Non-Binding Budgetary Estimate

Jun 2034						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 9	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 9	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 9	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 9	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 9	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.31	\$35,048.07
Annual Payment 9	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.31	\$35,695.27

Jun 2035						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 10	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Annual Payment 10	102011	AXON AI ASSISTANT	11	\$0.00	\$0.00	\$0.00
Annual Payment 10	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Annual Payment 10	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	11	\$0.00	\$0.00	\$0.00
Annual Payment 10	M00049	OFFICER SAFETY PLAN T10	11	\$33,758.76	\$1,289.13	\$35,047.89
Annual Payment 10	ProLicense	Pro License Bundle	1	\$647.20	\$0.00	\$647.20
Total				\$34,405.96	\$1,289.13	\$35,695.09

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):
Q-326733, Q-475965, Q-588956, Q-647879, Q-784901

Agency is terminating those contracts effective 7/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of -\$2,253.97

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Any credits contained in this quote are contingent upon payment in full of the following amounts:
Outstanding Invoice - INUS411792 - 1/1/2026 - \$12,043.63

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

