



City of Colusa

Tree Care Services



GROWING:Greenspace
Communities
Environment

ROOTED IN: Safety Experience Technology



West Coast Arborists, Inc. WCAINC.COM • (800) 521-3714 LIC #366764 • DIR #1000000956



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1. COVER LETTER

To Whom It May Concern,

Thank you for allowing West Coast Arborists, Inc. the opportunity to submit a proposal to provide Tree Care Services for the city of Colusa. West Coast Arborists, Inc. (WCA) is a family-owned and operated company employing over 1,200 full-time employees providing various tasks to achieve one goal: serving communities who care about trees.

WCA's corporate values include listening to customers and employees that will help to improve the services offered. By establishing clear goals and expectations for the organization, supporting its diverse teams, and exchanging frequent feedback from customers and employees, we are able to provide 'gold-standard' tree care services. WCA's top management team has created a culture where employees become accountable for their actions and results. Our Tree Care Industry Association (TCIA) company-wide accreditation is evidence of the commitment WCA has to our safety and training programs, customer satisfaction and our ability to maintain industry standards.

WCA has a 53-year track record of working for more than 350 California and Arizona municipalities as well as other various agencies. Our company has been in business since 1972 and is licensed by the California State Contractors License Board under license #366764. We have held this license in good standing since 1978. The license specializes in Class C61 (Tree Service), Class C27 (Landscaping), and C49 (Tree and Palm). We currently employ over 100 Certified Arborists and over 155 Certified Tree workers, as recognized by the International Society of Arboriculture. WCA is also registered with the Department of Industrial Relations (DIR) for Public Works projects. Our registration number is 1000000956. All work will be performed in-house; no subcontractors will be used.

Our employees will operate from our Sacramento office located at 401 Slobe Ave, Sacramento CA 95815. For questions related to this proposal please contact Victor Gonzalez, V.P. of Business Development, at (714) 991-1900 or at vgonzalez@wcainc.com. James Speck, Area Manager, will be assigned to this project should WCA be awarded the contract. He can be reached at (714) 809-7257.

Sincerely,

Victor M. Gonzalez Vice-President



COMPANY INFORMATION

President: Patrick Mahoney

Organization Type: Corporation

Established: 1972

Federal Tax ID: 95-3250682 DIR Registration: 1000000956

Members of Laborers' Union:

LIUNA!

CORPORATE OFFICE

2200 E. Via Burton St.

Anaheim, CA 92806

REGIONAL OFFICES

Escondido, CA

Fresno, CA

Indio, CA

Ontario, CA

Phoenix, AZ

Riverside, CA

Sacramento, CA

San Diego, CA

San Jose, CA

San Francisco, CA

Santa Clarita, CA

Stockton, CA

Ventura, CA

CONTRACT ADMINISTRATION

Victor Gonzalez, Vice President

Corporate Office

Phone (714) 991-1900

Fax (714) 956-3745

Email: vgonzalez@wcainc.com

FIELD MANAGEMENT

James Speck, Area Manager

401 Slobe Ave

Sacramento, CA 95815

Phone (714) 809-7257

Email: jspeck@wcainc.com

EMERGENCY RESPONSE 24/7

1-800-LIMB-DOWN

2. DESCRIPTION OF FIRM

Company Introduction

WEST COAST ARBORISTS, INC. (WCA)

is a family-owned and operated union company employing over 1,200 full-time employees providing tree maintenance and management services. We are proudly serving over 350 municipalities and public agencies. We provide superior and safe tree care operations seven days a week, 24 hours a day throughout California and Arizona.

OUR VISION

As a corporate citizen, WCA's responsibility and accountability are to the communities where we do business. We hold ourselves to the highest standards of ethical conduct and environmental responsibility, communicating openly with our customers and the communities in which we work. It is our goal and vision to lead the industry in state-of-the-art urban tree care and management services.

100% CUSTOMER SATISFACTION

Customer satisfaction is our top priority. We guarantee your complete satisfaction with every facet of our services. Our dedication to customer service has earned WCA a reputation unrivaled in the industry for dependability, integrity, quality, and courtesy. We authorize our employees to do whatever is necessary to achieve the highest quality results. We know that high quality work saves our customers' valuable time and is far more cost effective if we do our work properly the first time. We are committed to courteous and prompt customer service to fully resolve any issue.





Corporate Capabilities

West Coast Arborists, Inc., is committed to successfully completing each project in accordance with the specifications, budget, schedule and with the highest quality of service. Our customers' satisfaction is a direct result of our means to carry out each project. Listed below are some of our corporate capabilities, which not only provide a sense of comfort and confidence to our customers but also assure them of our continuous ability to carry out the duties of managing their urban forest.

- In business continuously and actively since 1972
- Contractor's License #366764 C61/D49, C27, C31, C21, A & B
- Over \$8,500,000 line of credit available
- Annual financial audits available upon request
- · Bonded by ARCH, an A+ rated company
- 1,000+ employees
- 330+ contracts with public agencies
- 90+ Certified Arborists
- 150+ Certified Tree Workers
- Drug-free workplace
- 14,000 sq. ft. company-owned Headquarters (Anaheim)
- Department of Agriculture Nursery license
- Avg. 675,000 trees pruned annually over past 3 years
- Avg. 46,000 trees removed annually over past 3 years
- Avg. 18,500 trees planted annually over past 3 years
- Avg. 300,000 frees inventoried annually over past 3 years
- Fully insured with insurance up to \$10 million
- Federal Tax ID #95-3250682, current on all taxes and fillings with state and federal government
- Sales volume over \$140 million annually
- Fleet of approximately 1,500 pieces of equipment
- No history of disqualification



CONTRACTORS
STATE LICENSE BOARD
ACTIVE LICENSE



Elicerde Humber 366764

Enthy CORP

Business Name WEST COAST ARBORISTS INC

Chaselfication(s) C61/D49 C27 A C21 B C31 C49

CSI.B

Expiration Date 12/31/2026

www.cslb.ca.gov

Active Memberships:

Tree Care Industry Association (TCIA)

International Society of Arboriculture (ISA)

League of California Cities (LCC)

California Parks & Recreation Society (CPRS)

Association of California Cities |

-Orange County (ACCOC)

Maintenance Superintendents Association (MSA)

California Landscape Contractors Association (CLCA)

Street Tree Seminar (STS)

California Urban Forest Council (CaUFC)

American Public Works Association (APWA)



Department of	Industrial	Relations
Contractor Information	Registration His	story
Legal Ledity Name	Effective Date	Expiration Date
WEST COAST ARICHESTS INC	05/29/18	06/30/19
Legal Endty Eypa Carporation	06/07/17	06/30/18
Status Artne	06/09/16	04/30/17
Regis testion Number 100000096	06/26/15	06/30/10
Registration effective date	08/19/14	06/30/15
07/01/19 Reals tasien expiration date	07/01/19	06/30/22
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3. EXPERIENCE & QUALIFICATIONS

Introduction

West Coast Arborist's (WCA) is a company comprised of a management team and a safety committee. Staff members have diverse educational backgrounds including accounting, business administration, engineering, and forestry.



Staff members have diverse educational backgrounds including accounting, business administration, engineering, and forestry.

Work Force

WCA actively maintains ongoing processes to ensure that only qualified and competent staff provides safe and quality tree maintenance services. These skilled employees can only be achieved through both training and work experience. We believe that essential experience should always be obtained through qualified supervision; this includes both basic and extended skills. WCA makes every attempt to ensure that this is undertaken before performing work, leading a crew, or career advancement. The work performed on this contract is routine, recurring, and usual. The work includes watering, trimming, pruning, planting, removal and replacement of trees and plants, and servicing of irrigation. The rates included in the Cost Proposal are based on the current prevailing wage determination for "Tree Maintenance (Laborer)."

Certification

WCA encourages its employees to get certified through the International Society of Arboriculture, to raise the standard of professional tree care companies. This standard exemplifies our company's commitment to providing customers with competent, knowledgeable certified workers. WCA employs many ISA Certified Arborists and ISA Certified Tree Workers.

Crew Evaluation

WCA employees are evaluated through an internal mechanism supervised by our Management Team. Each employee performs their duties according to a criteria-based job description that reflects safety, quality workmanship, productivity, appropriateness of care, problem solving and customer service. A performance appraisal is conducted for each employee upon completion of the probationary period and at least annually thereafter. Each worker is also required to complete a competency assessment and orientation upon hire and annually thereafter in selected areas to assure that ongoing requirements are met and opportunities for improvement are identified.



Meet the Team: Project Team





JASON PINEGAR

Regional Manager/V.P.

Mr. Pinegar has been with West Coast Arborists, Inc. since December 1993. He started with WCA as a climber and within 6 years was continuously promoted reaching the position of Area Manager. As an Area Manager, he excelled in both customer service, crew management and streamlined operations. In 2018, Jason Pinegar was promoted to Regional Manager for Northern California. As a Regional Manager, he is responsible for field operations and oversees Area Managers in Northern California.

- ISA Certified Arborist #WE-2039AU
- TCIA Certified Treecare Safety Professional #259
- ATSSA Certified Traffic Control Designer #00236727



JAMES SPECK

Area Manager

James has been with WCA for over 10 years and has over 11 years of experience in arboriculture. His experience includes working with the City of Sacramento, City of Roseville, City of Woodland, City of Davis, and the County of Sacramento to name a few. James will be the Agency's main point of contact as he is responsible for providing customer service, estimating work, while managing field operations and crews throughout the Sacramento region. He currently oversees contracts throughout Sacramento, Yolo, Placer and Nevada counties.

- ISA Certified Arborist & Tree Worker Climber Specialist # WE-10858ATM
- ISA Tree Risk Assessment Qualified
- ISA Municipal Arborist
- NCCCO Certified Crane Operator #1411107809
- TCIA Certified Treecare Safety Professional #2909
- ATSSA Traffic Control Technician

Meet the Team: Support Staff



STHEPHEN DAVIS

Safety & Training Supervisor

Stephen has 10 years of experience in the tree care industry starting as a groundman and working his way up to Supervisor. He oversees safety procedures and training in the Northern CA region which includes the development, implementation and review of the company's in-house training programs, crew safety audits, and the company's Injury & Illness Prevention Program. Stephen is also an ISA Skill Test Evaluator for Treeworker Climbers.

- ISA Certified Municipal Utility Arborist/Treeworker Climber #WE-10894AUTM
- TCIA Certified Treecare Safety Professional #2918
- NCCCO Crane Operator #1705140998
- TCIA EHAP & Chainsaw Specialist
- ISA Tree Risk Assessment Qualified







KIMBERLIE TRIPLETT

Customer Service Rep. (CSR)

As the CSR (Customer Service Representative), Kimberlie is responsible for providing support to the Area Manager, Site Supervisors, and crew. She is to act as a liaison between the company and its clients as well as the general public. Kimberlie is responsible for responding to customer service inquires and facilitating contracting functions, such as: mapping, underground service alert, data entry, field book preparation, list preparation, etc.



Executive Staff

From marketing, contract administration, field and fleet management, to information technology, our Executive Staff is involved in the day-to-day operations supporting each Project Team and customer to ensure the highest quality of tree care is being achieved in the industry.



Patrick Mahoney
President



Richard Mahoney
Secretary



Rose Epperson
Treasurer



Andrew Trotter
V.P. Operations



Chris Crippen V.P. — I.T.



V.P. — Business Development



Debbie DePasquale
Vice President



Michael Palat
Vice President



Nick Alago
Vice President



Jason Pinegar
Vice President







WCA has forged a successful partnership with the Laborer's International Union of North America.

HIGHER STANDARDS



EXEMPLARY TRAINING



SUPERIOR **EMPLOYEES**



14 offices with prestigious **Tree Care Industry Association** (TCIA) accreditation









ISA CERTIFIED

ISA Board Certified Master Arborists

Michael Palat #WF-6541 BUJA Kelley Gilleran #WF-7061 BM Tim Crothers Joseph Bartolo Eugene Bordson Rebecca Mella Jeffrey Crain Erik Diaz Kris Burbidge

#WE-7655 BUM #WE-2034 BU #WE-10777 BT #WE-2355 B #WE-6658 B #WE-12143 BM

#WE-9566 BUM



Qualified



Clearance Workers



ISA Certified **Specialists**



TCIA Certified Treecare Safety **Professionals**



ISA Municipal Specialists Placentia & Dedicated.

114



Nursery In

Information Technology Specialists



Fleet Mechanics



Certified Crane



4 ASCA Consulting Arborists

Tim Crothers

Kelley Gilleran RCA #668

Leo Tuchman RCA #771 **Eugene Bordson #834**

Wildlife Protection

WCA's VP of Field Operations is a key contributor in identifying and developing the first ever Best Management Practices guidelines for Tree Care for Birds and Other Wildlife.



BMP Training



Wildlife Aware



On-Staff

Unique Capabilities



Plant Health Care

WCA has developed an exemplary Plant Health Care Program that goes beyond standard chemical applications. We maintain In-house State Certified Pesticide Advisors and Applicators.



Wildlife Protection

WCA's VP of Field Operations is a key contributor in identifying and developing the first ever Best Management Practices guidelines for Tree Care for Birds and Other Wildlife.



4. RELEVANT EXPERIENCE

WCA. Inc. currently works for nearly 350+ municipalities and public agencies throughout California and Arizona with employees operating from one of thirteen California offices: Anaheim, Escondido, Fresno, Indio, Ontario, Riverside, Sacramento, San Diego, San Jose, San Francisco, Santa Clarita, Stockton, and Ventura. In today's economy, WCA understands the challenge that many agencies face while trying to reduce the cost of services and at the same time increasing the level of performance. Utilizing our service as a valuable, cost-effective resource, agencies can provide a better service to their community. Our services range from providing emergency response to maintaining the agency's entire urban forest. Listed below are descriptions of pertinent project experience with other public municipalities that include a summary of the work performed, total project cost, percentage of work WCA was responsible for, the period over which the work was completed and the contact information of the client.

*All work described below has been completed in compliance with client specifications and within the parameters of the allocated budget.

					Annual		
					Tree &	Annuat	
					Stump		Completed
Client	Contact Information	Budget	Count	Trim	Removal	Water	by WCA
City of Anaheim - Since 2007							
WCA provides complete urbar	forestry management for more than 100,000 trees	, including	tree pru	ıning, liı	ne clearand	e, remov	als, planting
and emergency services. In ar database.	n effort to maintain a sustainable urban forest, we	also provid	le inven	tory upo	lates to the	City's ow	n inventory
Dan Debassio	400 E. Vermont Ave., Anaheim, CA 92805	\$3.3M	100K	8K	700	400	100%
Public Works Superintendent	(714) 765-6860	T 8			13/26/1		
	ddebassio@anaheim.net	STATE OF					W X
City of Sacramento - Since 201	5		o li i				
WCA provides complete urbar	forestry management for more than 80,000 trees	citywide, inc	cluding	PWs, CO	CS, Parks a	nd Facilit	ies. Work
	ng, removals, and emergency services.						
Kevin Wasson	5730 24th St., Bldg. 12A, Sacramento, CA 95822	\$5.3M	80K	8K	700	N/A	100%
Operations Supervisor	(916) 808-6336		100		11 1 ×	1 X 1	
	kwasson@cityofsacramento.org						
City of Santa Clarita - Since 20	08						
WCA provides complete urbar	forestry management for more than 75,000 trees	citywide inc	luding	annual	grid tree pre	ıning, sei	vice request
pruning as-needed, removals	, planting, and emergency services.	A R	4		25		
Vaterie Ferchaw	23920 Valencia Blvd., Santa Clarita, CA 91355	\$3M	75K	13K	2K	300	100%
Urban Forestry Administrator	(661) 294-2569		1000				T500
	yferchaw@santa-clarita.com						17.77
County of Los Angeles - Since:	2015			HOLE	M. Toll		100
WCA trims nearly 25,000 trees	of the county's 500,000 tree population annually. \	We also per	form tre	ee remov	vals and tre	e plantin	g on an as-
needed basis. Part of our worl	crequirements include palm tree inspection and b	oird nesting	inspec	tions as	work is pe	rformed.	
Nathan Birdwell	900 S. Fremont Ave., Alhambra, CA 91802	\$15M	500K	25K	500	1000	100%
Tree Superintendent	(661) 947-7173		N 30			12	
	nbirdwell@dpw.lacounty.gov						2001



Client	Contact Information	Annual Budget			Annual Tree & Stump Removal		Complete
City of Manhattan Beach - Sin	ce 2013	1.	E = 0		8- 5		ENLE
10,000+ GIS tree inventory in o	pruning, tree removal, stump grinding, new tree plant ur WCA's proprietary software, ArborAccess There a attention. Special hours work is often arranged to avoi	re speci	al proje	ects and	areas dow		
Ernest Area	3621 Bell Ave., Manhattan Beach, CA 90266	\$300K	10K	1K	600	100	100%
Urban Forester	(310) 802-5305					1000	
	earea@citymb.info		TO YES				
David Talavera Urban Forester	9505 W. Jefferson Blvd., Culver City, CA 90232 (310) 993-4954 david.talayera@culvercity.org	\$1.1M	15K	2K	2K	70	100%
City of El Segundo - Since 2014					Q HINE		
THE APPLICATION OF THE PARTY OF	n forestry management for the City including block pru	ining, re	movals	. plantin	g, and eme	ergency se	ervices
Santos Haro	150 Illinois St., El Segundo, CA 90245	\$200K		1K	600	N/A	100%
Parks Supervisor	(310) 524-2879						
	sharo@elsegundo.org			- 01			
City of West Hollywood - Since	2008	Carlot S		17		ž III.	
	n forestry management for trees citywide including an request pruning as-needed, removals, planting, and e				citywide pa	alm pruni	ng, block
Sam Estrada Urban Forest and Landscape	8300 Santa Monica Blvd., West Hollywood, CA 90069		8K	5K	2K	300	100%
	A PERSONAL PROPERTY OF THE PRO					1	



5. REFERENCES

West Coast Arborists understands the challenge that many cities face to reduce the cost of tree maintenance services, while increasing the level of performance. Utilizing our services as a valuable, cost-effective resource, cities can provide better services to their community. These contracts cover a range of services from providing emergency response to maintaining the Agency's entire urban forest.

CITY OF WOODLAND

SINCE 2010



WCA provides the City with Tree Pruning and Maintenance services including demand pruning, programmed pruning, palm pruning, tree removal, stump grinding, crane services and emergency response. The City is currently divided into grids for routine maintenance pruning. WCA has performed over 70 tree removals for the City in the last year.

Contact: Westley Schroeder

300 First Street, Woodland, CA 95695 ~ (530) 661-5962 ~

westley.schroeder@cityofwoodland.org

ANNUAL BUDGET: \$680,000

CITY OF ROSEVILLE

SINCE 2016



The City of Roseville is an active user of the ArborAccess inventory management system and regularly uses the system to forecast budget amounts and to schedule maintenance as needed. WCA provides complete urban forest management for both the City's right-of-ways, parks and facilities in addition to providing the utility division with line clearance pruning.

Contact: Michael-Gerold Neumann, Urban Forester

2005 Hilltop Circle, Roseville, CA 95747 ~ (916) 774-5579 ~ mneumann@roseville,ca.us

ANNUAL BUDGET: \$2,810,000

CITY OF SACRAMENTO

SINCE 2012

We currently perform tree pruning, tree removals and tree planting as part of the City's tree maintenance program. This project is an annual contract. Together, we are able to maintain trees more efficiently while guaranteeing the residents and businesses top quality tree care for the City's urban forest.



Contact: Kevin Wasson, Operations Supervisor

5730 24th St., Bldg. 12A, Sacramento, CA 95822 ~ (916) 808-6336 ~

kwasson@cityofsacramento.org

ANNUAL BUDGET: \$5,000,000

CITY OF Folsom

SINCE 2017



WCA has provided the City with On-Call Tree Trimming and Removal Services.

Contact: Josh Johnsrud, Street Operations Supervisor

50 Natoma Street ~ (916) 486-3563 ~ jjohnsrud@folsom.ca.us

ANNUAL BUDGET: \$204,000



COUNTY OF MONTEREY

SINCE 2001



In addition to providing tree maintenance citywide, WCA entered into an agreement for Citywide Fuel Reduction services. Work includes ground level pruning or removal of trees, mechanical or chemical control of invasive species, chipping or mastication of excessive woody debris, and other misc. services as-needed. Add

Contact: Louie Marcuzzo, Park Operations Manager

580 Pacific Street, Monterey, CA 93940 ~ (831) 596-8957 ~ marcuzzo@monterey.org

ANNUAL BUDGET: \$1,700,000

CITY OF DAVIS

SINCE 2006



WCA provides complete urban forest management services to the City of Davis. The City maintains trees on a grid prune cycle as well as service request pruning. Plant health care services such as pest control spraying and consulting arborist services are utilized as needed. We also provide the City with emergency response 24/7.

Contact: Charles Murphey

1717 5th Street, Davis, CA 95616 ~ (530) 757-5686 ~ cmurphy@cityofdavis.org

ANNUAL BUDGET: \$1,010,000

TOWN OF LOS GATOS

SINCE 2011



In addition to tree pruning and maintenance, WCA provided the Town with Roadway Maintenance Management Services during the 2020—2021 FY. This work includes fuel load reduction along the roadways within the town.

Contact: Robert Moulden, Town Arborist

41 Miles Ave., Los Gatos, CA 95030 ~ (408) 827-3543 ~ moulden@losgatosca.gov

ANNUAL BUDGET: \$500,000

6. WORK PLAN

Scheduled Tree Pruning

Tree pruning will consist of pruning the pre-determined trees. Together with city staff, we will communicate to come up with a planned start date. Pruning will include structural pruning, crown raising, and dead wooding in accordance with the standards set forth by the International Society of Arboriculture Pruning Standards (Best Management Practices) and shall ultimately conform to the City's standards. It is our standard practice to check each tree's health as we prune. Any issue found is immediately communicated to City staff.

Tree and Stump Removal Operations

With a minimum of 48 hours advanced notice, WCA will inform Underground Service Alert (USA) of the location of work for the purpose of identifying all utility lines. The removal process consists of lowering limbs delicately onto the ground to prevent any hardscape damage. Immediately following the removal, the stump will be ground down. Our standard stump grinder is the Vermeer SC802. This stump grinder is ideal for any size job and can be used to grade large stumps. We also use the Dosko SC69 stump grinders for areas that our larger Vermeer grinders cannot access.



7. COST ESTIMATE

The Cost to complete this job is a lump sum of \$19,909.

Additional services offered:

Consulting Arborist Services \$185/hr Specialty Equipment \$225/hr Tree pruning services \$145/per man hour Tree Removal Service \$145/per man hour

8. TIMELINE

The timeline to prune and remove all 42 trees is one week from the determined start date provided by the City. The work will be prioritized based on the City's needs. For example, if removals are a higher priority and needed first, then the work will be planned and executed accordingly. We will remain flexible and are capable of adjusting our crew size and amount of equipment dedicated to this job to meet the City's timeline. We are capable of meeting any deadline provided given that it is communicated ahead of time.



9. INSURANCE

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	West Coast Arborists, Inc.			AUTHORIZED REPRESENTATIVE						
West Coast Arborists, Inc.		1	THE SECOND STATE OF							
West Coast Arborists, Inc. 7200 E Via Murton Anaheim CA 92806 USA		AUTHORIZES REI								
West Coast Arborists, Inc. 7200 E Via Burton Anaheim CA 92806 USA		AUTHORIZES REI		9	Sources West	8				

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