

**Columbus Consolidated Government  
Council Meeting Agenda Item**

<b>TO:</b>	Mayor and Councilors
<b>AGENDA SUBJECT:</b>	Speed Limit Feedback Radar Signs (Annual Contract) – RFP No. 21-0003
<b>INITIATED BY:</b>	Finance Department

It is requested that Council approve the purchase of speed limit feedback radar signs from All Traffic Solutions (Herndon, VA), Radarsign (Marietta, GA), Temple, Inc. (Decatur, AL), and Transportation Solutions and Lighting (Boca Raton, FL) on an “as needed” basis. The City will purchase items from the four vendors based on the needs of the location in which the radar speed sign will be installed. Should more than one vendor have the item needed, the City shall have the right to consider the proposed cost and availability of the item and select the best option for the City regardless of the ranking. Consideration will also be given to compatibility with existing equipment and select the best option regardless of the ranking or price.

The contract term shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods.

**Annual Contract History:**

This is a new contract.

**RFP Advertisement and Receipt of Proposals:**

RFP specifications were posted on the web page of the Purchasing Division, the Georgia Procurement Registry, and on DemandStar on July 21, 2020. This RFP has been advertised, opened, and evaluated. Five (5) proposals were received on August 19, 2020.

The responding vendors were:

- All Traffic Solutions (Herndon, VA)
- Radarsign (Marietta, GA)
- Temple, Inc. (Decatur, AL)
- Transportation Solutions and Lighting (Boca Raton, FL)
- Traffic Logix (Spring Valley, NY)

The following events took place after receipt of the proposals:

<b>RFP MEETINGS/EVENTS</b>		
<b>Description</b>	<b>Date</b>	<b>Agenda/Action</b>
Vendor Demonstrations	9/22/20 – 10/2/20	The RFP required all submitting vendors to provide a live demonstration of their equipment. The Committee decided the demonstrations would be scheduled prior to the committee meeting. All Traffic Solutions; Temple, Inc.; Transportation Solutions and Lighting completed live demonstrations. Traffic

		Logix was unable to complete a demonstration due to the vendor being a manufacturer, not an installer, of equipment.
Combined Pre/1 <sup>st</sup> Evaluation	10/26/20	The Purchasing Division provided the RFP rules and process to evaluation committee members, and proposals were shared with each committee member to review prior to the virtual meeting. The Purchasing Manager opened the meeting, and each proposal was discussed by the committee and no clarifications were requested. The Committee deemed Traffic Logix ineligible for further consideration due to the vendor not participating in a live demonstration.
Vendor Notification	11/03/20	Letters sent to Traffic Logix notifying the vendor of the Committee's decision to exclude from further consideration.
Evaluation Forms Sent	12/17/20	Evaluation forms were forwarded to the voting committee members.
Evaluation Forms Returned	01/14/21	Evaluation forms were completed and returned to Purchasing for compilation of results. Completion of evaluation forms was delayed due to scheduled vacations, holidays and absence due to COVID-19.
Evaluation Results	02/12/21	Evaluation results were forwarded to the Evaluation Committee for review. Compilation of results was delayed due to scheduled vacations, holidays and absence due to COVID-19.
Recommendation Received	02/15/21	The committee members unanimously voted to award to all responsive vendors.

**Evaluation Committee:**

Proposals were reviewed by members of the Evaluation Committee, which consisted of two (2) voting members from Engineering and one (1) voting member from Transportation. Two (2) representatives from Engineering served as non-voting advisors.

**Award Recommendation:**

The Evaluation Committee, as reflected by their comments provided below, unanimously recommended the award of the contract to All Traffic Solutions (Herndon, VA), Radarsign (Marietta, GA), Temple, Inc. (Decatur, AL) and Transportation Solutions and Lighting (Boca Raton, FL), for the following reasons:

**All Traffic Solutions.:**

- Like the built-in camera and GPS tracking for security.
- The sign was easy to install and the data is easily downloaded through an App.
- Produces accurate traffic data.

**Radarsign:**

- The range and distance of vehicle speed detection was impeccable.
- The equipment is well made and can be placed on a utility pole as well as regular steel signage poles.
- The associated software is web-based making it easy to control the installed sign.

**Temple, Inc.:**

- The software used to analyze traffic data and communicate with the sign was impressive.
- The equipment can be modified to fit the needs of the City's Engineering Department.
- The sign provides critical data used to observe traffic patterns.

#### Transportation Solutions and Lighting:

- The signs are 100% MUTCD (The Manual on Uniform Traffic Control Devices) compliant.
- The associated software provides extensive data.
- The sign is easy to install and transport.

#### **Vendor Qualifications/Experience:**

##### All Traffic Solutions:

- Founded in 2020, All Traffic Solutions has been supporting municipalities and law enforcement agencies for over twenty years.
- All Traffic Solutions has deployed over 10,000 signs across the USA, serving over 5,000 municipalities, law enforcement agencies, and commercial organizations.
- The vendor manufactures their products in Pennsylvania to be both durable enough to last 8 – 10 years and withstand all weather conditions.

##### Radarsign:

- Radarsign's references include the following Georgia cities: Alpharetta, Atlanta, East Point, Macon and Roswell.
- Since 2004, Radarsign has been manufacturing their product to withstand damages from vandalism and are bullet resistant also.
- Radarsign brand radar speed signs are installed throughout the USA, Canada, Puerto Rico, and military bases around the world.

##### Temple, Inc.:

- Temple is a family-owned company that's been serving the south for over 60 years.
- The company builds NEMA, CalTrans, ITS, and Battery Back-Up cabinets/enclosures for customers in Alabama, Arkansas, Georgia, Tennessee, North Carolina, South Carolina, Florida, Mississippi, and Louisiana.
- Temple, Inc., is an Authorized Servicing Distributor for over 25 manufacturing partners.

#### Transportation Solutions and Lighting:

- Transportation Solutions and Lighting is a family owned and operated small business that has been in business for five years.
- The vendor's references include the following cities: Longboat Key, FL; Deerfield Beach, FL; Fort Worth, TX; Long Beach, CA; and Lakeville, MN.
- Transportation Solutions and Lighting is a traffic and rail distributor and integrator.

The City's Procurement Ordinance Article 3-110 (Competitive Sealed Proposals for the procurement of Equipment, Supplies and Professional Services) governs the RFP Process. During the RFP process, there is no formal opening due to the possibility of negotiated components of the proposal. In the event City Council does not approve the recommended offeror(s), no proposal responses or any negotiated components are made public until after the award of the contract. Therefore, the evaluation results and cost information has been submitted to the City Manager in a separate memo for informational purposes.

Funds are budgeted each fiscal year for this on-going expense: Special Projects Fund – Capital Projects – Paving Fund Supported Capital Projects – Professional Services – Traffic Calming; 0508-660-3000-CPPF-6311-21037-20110, T-SPLOST Fund – Capital Projects – T-SPLOST Discretionary – Professional Services – Traffic Calming; 0510-660-7000-TSPL-6311-65008-20160 to 20200.

**RESOLUTION**

**NO.**\_\_\_\_\_

**A RESOLUTION AUTHORIZING THE PURCHASE OF SPEED LIMIT FEEDBACK RADAR SIGNS FROM ALL TRAFFIC SOLUTIONS (HERNDON, VA), RADARSIGN (MARIETTA, GA), TEMPLE, INC. (DECATUR, AL), AND TRANSPORTATION SOLUTIONS AND LIGHTING (BOCA RATON, FL) ON AN “AS NEEDED” BASIS.**

**WHEREAS**, an RFP was administered (RFP No. 21-0003) and five (5) proposals were received; and,

**WHEREAS**, the proposals submitted by All Traffic Solutions, Radarsign, Temple, Inc., and Transportation Solutions and Lighting met the proposal requirements and were evaluated responsive to the RFP; and,

**WHEREAS**, the term of contract shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal is contingent upon the mutual agreement of the City and the Contractor.

**NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:**

That the City Manager is hereby authorized to purchase speed limit feedback radar signs from All Traffic Solutions, Radarsign, Temple, Inc., and Transportation Solutions and Lighting, on an “as needed basis”. Funds are budgeted each fiscal year for this on-going expense: Special Projects Fund – Capital Projects – Paving Fund Supported Capital Projects – Professional Services – Traffic Calming; 0508-660-3000-CPPF-6311-21037-20110, T-SPLOST Fund – Capital Projects – T-SPLOST Discretionary – Professional Services – Traffic Calming; 0510-660-7000-TSPL-6311-65008-20160 to 20200.

Introduced at a regular meeting of the Council of Columbus, Georgia, held the \_\_\_\_\_ day of \_\_\_\_\_, 2021 and adopted at said meeting by the affirmative vote of \_\_\_\_\_ members of said Council.

- Councilor Allen voting \_\_\_\_\_
- Councilor Barnes voting \_\_\_\_\_
- Councilor Crabb voting \_\_\_\_\_
- Councilor Davis voting \_\_\_\_\_
- Councilor Garrett voting \_\_\_\_\_
- Councilor House voting \_\_\_\_\_
- Councilor Huff voting \_\_\_\_\_
- Councilor Thomas voting \_\_\_\_\_
- Councilor Tucker voting \_\_\_\_\_
- Councilor Woodson voting \_\_\_\_\_

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Sandra T. Davis, Clerk of Council

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B.H. “Skip” Henderson III, Mayor