

**Columbus Consolidated Government  
Council Meeting Agenda Item**

<b>TO:</b>	Mayor and Councilors
<b>AGENDA SUBJECT:</b>	Auctioneer Services (Annual Contract) – RFP No. 22-0006
<b>INITIATED BY:</b>	Finance Department

It is requested that Council authorize the transfer of an annual contract to Van Byars Auctions (Hogansville, GA) to provide auctioneer services to fulfill the remaining term of the contract awarded to Evans Auctioneers, Inc. The remaining contract term shall be July 14, 2025 through July 13, 2026, with the option to renew for one additional twelve-month term. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

Per Resolution No. 145-22, dated May 31, 2022, Council authorized the Annual Contract for Auctioneer Services with Evans Auctioneers, Inc. (Columbus, GA). The contract term was for two (2) years, with the option to renew for three (3) additional twelve-month terms. The contract initiated on July 14, 2022, and the first renewal term ended July 13, 2025. Evans Auctioneers was the sole vendor that responded to the RFP.

On June 19, 2025, Ms. Patti Kennedy notified the Purchasing Division that Evans Auctioneers is unable to continue conducting auctions for Columbus Consolidated Government due to the passing of her mother, and owner of the company, Ms. Anne Evans. Consequently, Ms. Kennedy has searched for a comparable and competent Auctioneer to provide Auctioneer services for the City. As a result, Ms. Kennedy concluded that Van Byars Auctions is a competent auctioneer, able to fulfill the remaining term of the contract, while also offering a smooth and seamless transition from Evans Auctioneers to Van Byars Auction. Additionally, Ms. Kennedy will work with the City and Van Byars Auctions to prepare for the upcoming auction in September, that was pre-scheduled by Evans Auctioneers and the City.

Per the RFP specifications, General Provisions, Item. G. Contract, which states: *“It is agreed that the successful respondent will not assign, transfer, convey or otherwise dispose of the contract or its right, title or interest in or to the same, or any part thereof, without previous consent of the City and any sureties.”* Ms. Kennedy wishes to transfer the contract to Van Byars Auctions, pending the City’s consent. Therefore, Council approval is required for the transfer of the contract.

On June 24, 2025, the Purchasing Division issued a letter to Van Byars Auctions formally requesting the firm to provide auctioneer services for the remaining contract term under the existing terms, specifications and requirements as offered by Evans Auctioneers, pending Council approval. Included in their response were the following qualifications and experience:

- Van Byars Auctions has been engaged in the Auctioneer business in the State of Georgia for over thirty (30) years.

- The firm is licensed and bonded in the State of Georgia to provide Auctioneer services.
- The firm employs nine (9) Auctioneers licensed by the State of Georgia.
- Below are the last three clients for which the contractor has performed similar services, at the time of this request:
  - City of Hogansville, Georgia  
 Auction Dates: 2021, 2023  
 Average Gross Auction Proceeds: \$50,000 and \$90,000, respectively
  - Consignment Auction (Not municipality. However, similar in nature to City of Columbus auction requirements)  
 Location: Pine Mountain, Georgia  
 Auction Date: March, 2025  
 Average Gross Auction Proceeds: \$240,000
  - Consignment Auction (Not municipality. However, similar in nature to City of Columbus auction requirements)  
 Location: Greeneville, Georgia  
 Auction Date: September, 2024  
 Average Gross Auction Proceeds: \$235,000

Revenue from the auctions will be deposited as follows: General Fund – Sale of Surplus Equipment; 0101-099-1999-REVN-4907.

## **A RESOLUTION**

**NO. \_\_\_\_\_**

**A RESOLUTION AUTHORIZING THE TRANSFER OF AN ANNUAL CONTRACT TO VAN BYARS AUCTIONS (HOGANSVILLE, GA) TO PROVIDE AUCTIONEER SERVICES TO FULFILL THE REMAINING TERM OF THE CONTRACT AWARDED TO EVANS AUCTIONEER, INC. THE REMAINING CONTRACT TERM SHALL BE JULY 14, 2025 THROUGH JULY 13, 2026, WITH THE OPTION TO RENEW FOR ONE ADDITIONAL TWELVE-MONTH TERM. CONTRACT RENEWAL WILL BE CONTINGENT UPON THE MUTUAL AGREEMENT OF THE CITY AND THE CONTRACTOR.**

**WHEREAS**, per Resolution No. 145-22, dated May 31, 2022, Council authorized the Annual Contract for Auctioneer Services with Evans Auctioneers, Inc. (Columbus, GA). The contract term was for two (2) years, with the option to renew for three (3) additional twelve-month terms. The contract initiated on July 14, 2022, and the first renewal term ended July 13, 2025. Evans Auctioneers was the sole vendor that responded to the RFP; and,

**WHEREAS**, on June 19, 2025, Ms. Patti Kennedy notified the Purchasing Division that Evans Auctioneers is unable to continue conducting auctions for Columbus Consolidated Government due to the passing of her mother, and owner of the company, Ms. Anne Evans. Consequently, Ms. Kennedy has searched for a comparable and competent Auctioneer to provide Auctioneer services for the City. As a result, Ms. Kennedy concluded that Van Byars Auctions is a competent auctioneer, able to fulfill the remaining term of the contract, while also offering a smooth and seamless transition from Evans Auctioneers to Van Byars Auction. Additionally, Ms. Kennedy will work with the City and Van Byars Auctions to prepare for the upcoming auction in September, that was pre-scheduled by Evans Auctioneers and the City; and,

**WHEREAS**, per the RFP specifications, General Provisions, Item. G. Contract, which states: *“It is agreed that the successful respondent will not assign, transfer, convey or otherwise dispose of the contract or its right, title or interest in or to the same, or any part thereof, without previous consent of the City and any sureties.”* Ms. Kennedy wishes to transfer the contract to Van Byars Auctions, pending the City’s consent. Therefore, Council approval is required for the transfer of the contract; and,

**WHEREAS**, on June 24, 2025, the Purchasing Division submitted a letter to Van Byars Auctions to request the firm to provide auctioneer services for the duration of the remaining contract term under the existing terms, specifications and requirements as offered by Evans Auctioneers.

**NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:**

That the Mayor and/or his designee is hereby authorized to transfer an annual contract to Van Byars Auctions (Hogansville, GA) to provide auctioneer services to fulfill the remaining term of the contract awarded to Evans Auctioneers, Inc. The remaining contract term shall be July 14, 2025 through July 13, 2026, with the option to renew for one additional twelve-month term. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

Revenue from the auctions will be deposited as follows: General Fund – Sale of Surplus Equipment; 0101-099-1999-REVN-4907.

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Introduced at a regular meeting of the Council of Columbus, Georgia, held the \_\_\_\_ day of \_\_\_\_\_, 2025 and adopted at said meeting by the affirmative vote of \_\_\_\_\_ members of said Council.

Councilor Allen	voting _____
Councilor Anker	voting _____
Councilor Chambers	voting _____
Councilor Cogle	voting _____
Councilor Crabb	voting _____
Councilor Davis	voting _____
Councilor Garrett	voting _____
Councilor Hickey	voting _____
Councilor Huff	voting _____
Councilor Tucker	voting _____

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Lindsey G. McLemore, Clerk of Council

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B.H. “Skip” Henderson III, Mayor