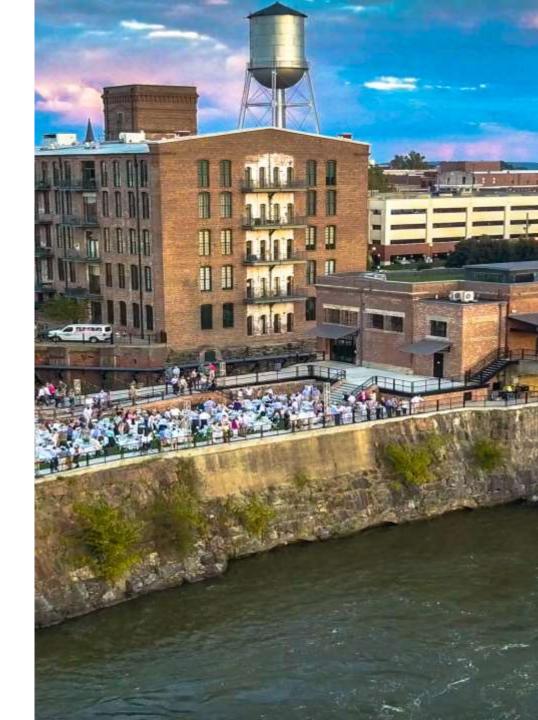


### Visitor Centric Strategic Map... Leisure, Conferences, Business

- Informing, Educating & Advising the Visitor Travel Havens Advertising
  - CCVB ROLE Inform, Educate & Advise the Visitor
- Delivering Services to the Visitor Airlines/Transportation Tour Operators
  Hotels/Lodging Other Local Visitor Services Visitor Attractions Destination
  Infrastructure
  - CCVB ROLE Advocate the Total Visitor Experience
- Developing the Destination Local Governments Industry Partners Community Leaders
  - CCVB ROLE Support & Develop the Destination Strategy
- Marketing & Selling to the Visitor DMO Sales Team Convention Sales Local
  Organizers Out of Town Organizers Event Management Firms Group/Tour Packages
  Conference Exhibitors Travel Resellers
  - CCVB ROLE Advise & Support Marketers







Visitors expect to spend less on their travel \$3500 on average, down from \$4700 just six months ago



46.2% report high travel prices as the reason



Day trips have risen at a higher rate than overnight leisure trips



38.2% cite personal financial reasons for reduced travel



41.2% believe travel prices are too expensive

### **Travel Budgets**

# Travel Budgets... the upside



49.4% of visitors feel a recession is not likely (a 16-month low)



30.7% of visitors feel they are doing better financially than a year ago



50.4% of visitors anticipate they will be doing better a year from now – the most optimistic since 2021

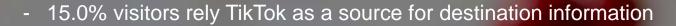


Excitement for travel remains at a record high – 8.1 on a scale from 0-11



83% of visitors have existing trip plans for the next 12 months

# Marketing Travel



- 42.2% of GenZ rely on TikTok for learning about new destinations
  - This is double the percentage of Millennials who say Instagram and Facebook are their top travel inspiration sources
- One-third of visitors listen podcasts 20% listen to travel related podcasts
- Trip planning has shrunk dropping to 9.8 weeks from 11.5 weeks and in just the last month it's more often 6.4 weeks

# FY 2023 VISITOR IMPACT







# HOUSEHOLD SAVINGS

\$639

## **COVID RECOVERY**

