

**Columbus Consolidated Government
Council Meeting Agenda Item**

TO:	Mayor and Councilors
AGENDA SUBJECT:	Print Shop Equipment – Omnia Partners Cooperative Contract Purchase
INITIATED BY:	Finance Department

It is requested that Council authorize the purchase of a RISO ComColor GL7430 printer in the amount of \$77,000.00 and an imagePRESS V1000 copier in the amount of \$622,436.20 from Canon Solutions America, Inc. (Montgomery, AL). The total purchase amount is \$699,436.20. The annual license and maintenance costs for years 2 – 5 will be in the amount of \$2,063.00 and Year 6 and subsequent years will be in the amount of \$30,937.00. The excess per image charge will be \$0.00370 each for the RISO ComColor GL7430 printer. The excess per image charges for the imagePRESS V1000 copier will be \$0.0090 for black/white and \$0.03950 for color. The purchase will be accomplished by Cooperative Purchase via Omnia Partners contract #FI-R0251-18.

The color printer and color copier are new equipment for the Print shop, which will be relocated to the City Hall building. The new equipment will transform the print shop into the new digital age. Investing in new print shop equipment for the digital age offers numerous advantages: it can help boost efficiency, expand capabilities, and save costs by eliminating setup expenses and reducing waste. Using new equipment ensures high-quality prints, meets market trends favoring digital printing, and streamlines workflow with integrated software solutions.

The purchase will be accomplished by Cooperative Purchase via Request for Proposal (RFP) #18-020-LG (Contract #FI-R0251-18) initiated by Omnia Partners (formerly known as National IPA), whereby Canon Solutions America, Inc., was the successful vendor contracted to provide Multi-Functional Device Equipment, Supplies, Software and Service Solutions. The contract, which commenced October 1, 2018, is good through March 31, 2024. The contract available under Omnia Partners has been awarded by virtue of a public competitive procurement process compliant with State and Federal statutes. **OMNIA Partners, Public Sector** is the premier purchasing organization for state and local government, K-12 education, colleges and universities. All contracts available have been competitively solicited and publicly awarded by a government entity serving as the lead agency while utilizing industry best practices and processes. With the most experienced team in cooperative procurement and supply chain management, OMNIA Partners, Public Sector has the expertise to help public organizations achieve their strategic goals. The RFP process utilized by Omnia Partners meets the requirements of the City’s Procurement Ordinance; additionally, The City’s Procurement Ordinance, Article 9-101, authorizes the use of cooperative purchasing.

Funds are budgeted in the FY24 Budget: General Fund – Chief Administrator – Print Shop – Capital Expenditures over \$5,000; 0101 – 130 – 2550 -PRNT - 7761. Funding for the annual

license and maintenance costs and excess per image fees will be budgeted in the appropriate subsequent fiscal years.

A RESOLUTION

NO. _____

A RESOLUTION AUTHORIZING THE PURCHASE OF A RISO COMCOLOR GL7430 PRINTER IN THE AMOUNT OF \$77,000.00 AND AN IMAGEPRESS V1000 COPIER IN THE AMOUNT OF \$622,436.20 FROM CANON SOLUTIONS AMERICA, INC. (MONTGOMERY, AL). THE TOTAL AMOUNT IS \$699,436.20 FOR YEAR 1, PAYABLE IN TWELVE MONTHLY INSTALLMENTS OF \$58,286.35. THE COST FOR YEARS 2-5 WILL BE IN THE ANNUAL AMOUNT OF \$2,063.00. YEAR 6 AND SUBSEQUENT YEARS WILL BE IN THE ANNUAL AMOUNT OF \$30,937.00. THE EXCESS PER IMAGE CHARGE WILL BE \$0.00370 EACH FOR THE RISO COMCOLOR GL7430 PRINTER. THE EXCESS PER IMAGE CHARGES FOR THE IMAGEPRESS V1000 COPIER WILL BE \$0.0090 FOR BLACK/WHITE AND \$0.03950 FOR COLOR. THE PURCHASE WILL BE ACCOMPLISHED BY COOPERATIVE PURCHASE VIA OMNIA PARTNERS CONTRACT #FI-R0251-18.

WHEREAS, the color printer and color copier are new equipment for the Print shop, which will be relocated to the City Hall building. The new equipment will transform the print shop into the new digital age. Investing in new print shop equipment for the digital age offers numerous advantages: it can help boost efficiency, expand capabilities, and save costs by eliminating setup expenses and reducing waste. Using new equipment ensures high-quality prints, meets market trends favoring digital printing, and streamlines workflow with integrated software solutions; and,

WHEREAS, the purchase will be accomplished by Cooperative Purchase via Request for Proposal (RFP) #18-020-LG (Contract #FI-R0251-18) initiated by Omnia Partners (formerly known as National IPA), whereby Canon Solutions America, Inc., was the successful vendor contracted to provide Multi-Functional Device Equipment, Supplies, Software and Service Solutions. The contract, which commenced October 1, 2018, is good through March 31, 2024. The contract available under Omnia Partners has been awarded by virtue of a public competitive procurement process compliant with State and Federal statutes. **OMNIA Partners, Public Sector** is the premier purchasing organization for state and local government, K-12 education, colleges and universities. All contracts available have been competitively solicited and publicly awarded by a government entity serving as the lead agency while utilizing industry best practices and processes. With the most experienced team in cooperative procurement and supply chain management, OMNIA Partners, Public Sector has the expertise to help public organizations achieve their strategic goals. The RFP process utilized by Omnia Partners meets the requirements of the City's Procurement Ordinance; additionally, The City's Procurement Ordinance, Article 9-101, authorizes the use of cooperative purchasing.

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager is hereby authorized to purchase a RISO ComColor GL7430 printer in the amount of \$77,000.00 and an imagePRESS V1000 copier in the amount of

\$622,436.20 from Canon Solutions America, Inc. (Montgomery, AL). The total purchase amount is \$699,436.20. The annual license and maintenance costs for years 2 – 5 will be in the amount of \$2,063.00 and Year 6 and subsequent years will be in the amount of \$30,937.00. The excess per image charge will be \$0.00370 each for the RISO ComColor GL7430 printer. The excess per image charges for the imagePRESS V1000 copier will be \$0.0090 for black/white and \$0.03950 for color. The purchase will be accomplished by Cooperative Purchase via Omnia Partners contract #FI-R0251-18. Funds are budgeted in the FY24 Budget: General Fund – Chief Administrator – Print Shop – Capital Expenditures over \$5,000; 0101 – 130 – 2550 -PRNT - 7761. Funding for the annual license and maintenance costs and excess per image fees will be budgeted in the appropriate subsequent fiscal years.

Introduced at a regular meeting of the Council of Columbus, Georgia, held the _____ day of _____, 2024 and adopted at said meeting by the affirmative vote of _____ members of said Council.

Councilor Allen voting _____
Councilor Barnes voting _____
Councilor Begly voting _____
Councilor Cogle voting _____
Councilor Crabb voting _____
Councilor Davis voting _____
Councilor Garrett voting _____
Councilor Huff voting _____
Councilor Thomas voting _____
Councilor Tucker voting _____

Sandra T. Davis, Clerk of Council

B.H. “Skip” Henderson III, Mayor