

**Columbus Consolidated Government
Council Meeting Agenda Item**

TO:	Mayor and Councilors
AGENDA SUBJECT:	Customized Fleet Supply Chain and Parts Inventory Management AKA Integrated Business Solutions (Annual Contract) – Georgia Statewide Contract Cooperative Purchase
INITIATED BY:	Finance Department

It is requested that Council approve the annual contract for Customized Fleet Supply Chain & Parts Inventory Management aka Integrated Business Solutions from Genuine Parts Company, Inc., d/b/a NAPA Auto Parts (Atlanta, GA), to provide vehicle and equipment maintenance parts and supplies services. The purchase will be accomplished by Cooperative Purchase, via Georgia Statewide Contract No. SWC 99999-SPD-G20281203. Based on usage history, the estimated annual contract value for this contract is \$2,408,470.61.

This agreement will enable the City to establish a source of supply for certain automobile, truck, small engine, heavy equipment and bus parts, as well as, provide integrated business solution services. The vendor will establish inventories, at the City's Fleet Shop and other locations, as needed, to service the Fleet's parts needs, and to serve as the City's primary supplier of automotive, small engine and heavy equipment replacement parts and other supplies and/or equipment.

The vendor will provide personnel, management, parts and supplies and services, including sublet for repairs. The on-site parts operations will cover all hours worked by the City facility(ies), including overtime due to peak demand and emergency operations.

The City will pay discounted prices for parts and supplies profiled for Columbus Consolidated Government, based on usage history. The vendor's operational costs have been factored in the pricing profile for products sold under this agreement.

NAPA has previously been the City's on-site supplier of vehicle and equipment repair parts and supplies, per RFP No. 07-0014; and has continued to supply the City through the Georgia Statewide Contract. The benefits/savings are as follows:

1. NAPA's selection under the Georgia State Contract has eliminated the cost of administering an RFP process.
2. NAPA provides an onsite parts store and has capped their profit margin at 8.5%.
3. Single supplier for automobile, truck, bus and other equipment parts with real-time parts availability.

The Contract term will align with the State's contract term, which was initiated on June 30, 2026, and will remain in effect **through December 3, 2028, and any additional extensions or renewals**. However, in the event the State does not renew or cancels the contract, the City will need time to put other forces in place. Therefore, the City will have the option to renew the contract

with NAPA until a new RFP can be issued, or a new cooperative contract is initiated by the State or other sources.

Funds are budgeted each fiscal year for this ongoing expense: Various Accounts - Auto Parts & Supplies - 6721.

A RESOLUTION

NO. _____

A RESOLUTION AUTHORIZING THE ANNUAL CONTRACT FOR CUSTOMIZED FLEET SUPPLY CHAIN AND PARTS INVENTORY MANAGEMENT AKA INTEGRATED BUSINESS SOLUTIONS, FROM GENUINE AUTO PARTS COMPANY, INC., D/B/A NAPA AUTO PARTS (ATLANTA, GA), TO PROVIDE VEHICLE AND EQUIPMENT MAINTENANCE PARTS AND SUPPLIES SERVICES, BY COOPERATIVE PURCHASE VIA GEORGIA STATEWIDE CONTRACT NO. SWC 99999-SPD-G20281203. BASED ON USAGE HISTORY, THE ESTIMATED ANNUAL CONTRACT VALUE FOR THIS CONTRACT IS \$2,408,470.61.

WHEREAS, this agreement will enable the City to establish a source of supply for certain automobile, truck, small engine, heavy equipment and bus parts, as well as provide integrated business solution services. The vendors will establish inventories, at the City's Fleet Shop and other locations, as needed, to service the Fleet's parts needs, and to serve as the City's primary suppliers of automotive, small engine and heavy equipment replacement parts and other supplies and/or equipment; and,

WHEREAS, the vendor will provide personnel, management, parts and supplies and services, including sublet for repairs. The on-site parts operations will cover all hours worked by the City facility(ies), including overtime due to peak demand and emergency operations; and,

WHEREAS, the Contract term will align with the State's contract term, which began June 30 2026, and will remain in effect through December 3, 2028, and any additional extensions or renewals. However, in the event the State does not renew or cancels the contract, the City will need time to put other forces in place. Therefore, the City will have the option to renew the contract with NAPA until a new RFP can be issued, or a new cooperative contract is initiated by the State or other sources. The City also has reserved the right to cancel the agreement with NAPA by giving a ninety (90) day written notice.

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager and/or his designee is hereby authorized to enter into an annual contract for Customized Fleet Supply Chain & Parts Inventory Management aka Integrated Business Solutions from Genuine Parts Company, Inc., d/b/a NAPA Auto Parts (Atlanta, GA), to provide vehicle and equipment maintenance parts and supplies services, by cooperative purchase via Georgia Statewide Contract No. SWC 99999-SPD-G20281203. Based on usage history, the estimated annual contract value for this contract is \$2,408,470.61. Funds are budgeted each fiscal year for this ongoing expense: Various Accounts – Auto Parts & Supplies – 6721.

Introduced at a regular meeting of the Council of Columbus, Georgia, held the ____ day of _____, 2026 and adopted at said meeting by the affirmative vote of _____ members of said Council.

Councilor Allen	voting _____
Councilor Barnes	voting _____
Councilor Chambers	voting _____

Councilor Cogle	voting _____
Councilor Cook	voting _____
Councilor Crabb	voting _____
Councilor Davis	voting _____
Councilor Garrett	voting _____
Councilor Huff	voting _____
Councilor Tucker	voting _____

Lindsey G. McLemore, Clerk of Council

B.H. "Skip" Henderson III, Mayor