Columbus Consolidated Government Council Meeting Agenda Item

то:	Mayor and Councilors
AGENDA SUBJECT:	On-Call Project Management Services for Capital Improvement Projects (Annual Contract) – RFP No. 24-0023
INITIATED BY:	Finance Department

It is requested that Council authorize the execution of annual contracts with Aaron & Clements, Inc. (Columbus, GA), BDR Partners, LLC (Atlanta, GA), Procon Consulting, LLC (Tucker, GA), Skanska USA Building, Inc. (Atlanta, GA), Turner & Townsend Heery (Atlanta, GA), and WC Bradley Real Estate, LLC (Columbus, GA) for on-call project management services for capital improvement projects. The services will be procured on an as-needed basis. For each project, the responsible department will develop a scope of work and will obtain written quotes from the awarded vendors.

The City frequently finds that, due to the large amount of capital improvement projects undertaken by the City, professional project management services are needed to ensure capital improvement projects are executed properly. These capital improvement projects range in construction value from \$500,000.00 to over \$50,000,000.00.

Each project may have different project management needs. For example, on some projects, a project manager would be engaged prior to any design work starting on the project. In other projects, the project manager would only be brought on to supervise the construction of the project. The scope of each individual project will be determined by the responsible department.

Project Management services may include coordination with architects, engineers, and contractors, pay application review and approval, change order review and approval, budget management, conflict resolution, schedule development and review, updates to Executive Management and Elected Officials, inspections to ensure compliance with contract documents, and other similar services.

The contract term shall be for two years with the option to renew for three additional twelvemonth periods. The contract renewals shall be contingent upon the mutual agreement of the City and the Contractors.

Annual Contract History:

This is the first Annual Contract for these services.

RFP Advertisement and Receipt of Proposals:

RFP specifications were posted on the web pages of the Purchasing Division, the Georgia Procurement Registry and DemandStar on January 25, 2024. This RFP has been advertised, opened and evaluated. Ten proposals were received by the due date of February 16, 2024, from the following vendors:

Aaron & Clements, Inc. (Columbus, GA)
BDR Partners, LLC (Atlanta, GA)
Procon Consulting, LLC (Tucker, GA)
Skanska USA Building, Inc. (Atlanta, GA)
Turner & Townsend Heery (Atlanta, GA)
WC Bradley Real Estate, LLC (Columbus, GA)

Champions Integrated Facility Management dba Champions IFM, Inc. (Lawrenceville, GA)

National Property Institute (Lithonia, GA)

The Owner's Representative

- ¹ Questrel, LLC (Tucker, GA)
- ² TrendTech Logistics (Douglasville, GA)
- ¹ Pursuant to Georgia Code § 13-10-91, "A public employer shall not enter into a contract for the physical performance of services unless the contractor registers and participates in the federal work authorization program. Before a bid for any such service is considered by a public employer, the bid shall include a signed, notarized affidavit from the contractor . . ." The proposal submitted by Questrel, LLC included an E-Verify Affidavit that was not notarized. Consequently, the proposal was not included in the evaluation process.
- ² The proposal submitted by TrendTech Logistics did not include the required conflict of interest affidavit. Consequently, the proposal submitted was not included in the evaluation process.

The following events took place after receipt of proposals:

RFP MEETINGS/EVENTS			
Description	Date	Agenda/Action	
Pre-Evaluation Meeting	02/29/24	The Purchasing Manager advised evaluation committee members of the RFP rules and process, and the project manager provided an overview of the contract requirements. Proposal copies were provided via email to the evaluation committee.	
1st Evaluation Meeting	03/22/24	The committee discussed each proposal and determined clarification was required from all responsive vendors.	

Clarification Requested	04/10/24	Clarification was requested from the responsive vendors.
Clarification Received	04/12/24	Clarification responses were received and forwarded to the committee for review; additional clarifications were not required.
Evaluation Forms Sent	04/15/24	Evaluation forms were forwarded to voting committee members.
Evaluation Forms Completed	05/01/24	All Evaluation forms were completed and returned to Purchasing for compilation results, which were then forwarded to the Evaluation Committee members for review.
Recommendation	05/06/24	The voting committee members unanimously recommended award to the six highest-scoring vendors: Aaron & Clements, Inc., BDR Partners, LLC, Procon Consulting, LLC, Skanska USA Building, Inc., Turner & Townsend Heery and WC Bradley Real Estate, LLC.

Evaluation Committee:

The proposals were reviewed by the Evaluation Committee, which consisted of two voting members of the Engineering Department, one voting member from the Planning Department, one voting member from the Inspections & Code Department, and one voting member from the Parks & Recreation Department.

A representative from the Public Works Department and an additional representative from the Engineering Department served as an alternate voter.

Serving as non-voting advisors were an additional representative from the Inspection & Code Department, an additional representative from the Public Works Department, and two representatives from the City Manager's Office.

Award Recommendation:

The voting committee members unanimously recommended award to the six highest-scoring vendors, Aaron & Clements, Inc., BDR Partners, LLC, Procon Consulting, LLC, Skanska USA Building, Inc., Turner & Townsend Heery and WC Bradley Real Estate, LLC, for the following reasons:

• Aaron & Clements, Inc.

- The firm is local and has overseen several CCG and Muscogee County School District projects.
- Aaron & Clements, Inc. has a good relationship with CCG staff.
- The firm is very knowledgeable of the local area and is familiar with local contractors.
- The firm has managed over 100 projects.

- Qualifications/Experience:
 - Aaron & Clements, Inc. began working in the Columbus area in 1992. In 2003 the firm made Columbus its home.
 - The firm served as the construction manager at risk for the local Health & Human Services project, the Columbus Public Library, the National Infantry Museum and Soldier Center, and the Whitewater project.
 - Other large local projects that the firm has managed are The Medical Center clinical enhancement project, the Pediatrics Center, the Springer Opera House renovations, Port Columbus National Civil War Naval Museum, AFLAC Administrative Support Facility, Eagle & Phenix Mill No. 3 Condo Conversion, and Orchard View Rehabilitation and Skilled Nursing Center.
 - The firm has experience with design-bid-build and design build projects.
- o Below are the last five projects managed by the vendor within the last ten years:
 - <u>NeighborWorks Columbus (Columbus, GA)</u> 2020 2024 20 +/- acre affordable housing development, including TAD-funded infrastructure improvements and 47 new affordable homes.

20 affordable homes along 4th Avenue (Highland Homes) and associated right of way infrastructure improvements.

- <u>Pezold Companies (Columbus, GA)</u> 2017 - 2023 Hampton Inn Broadway – hotel & parking deck in uptown Columbus.

City Mills Hotel & Millhouse Restaurant along the Chattahoochee River.

- <u>National Infantry Museum Foundation (Columbus, GA)</u> 2004 ongoing Initial design, construction and exhibits of 160-acre, 190,000 square foot museum plus numerous subsequent projects, additions, and on-site exhibits.
- Whitewater / Uptown (Columbus, GA) 2010 2015 Chattahoochee River ecosystem restoration and construction of whitewater venue.
- <u>Columbus State University Foundation (Columbus, GA)</u> 2015 2017 Frank Brown Hall – School of Education and Nursing in uptown Columbus.

• BDR Partners, LLC

- The firm has a large staff, especially project managers.
- The firm is located in Atlanta so travelling to Columbus will not be an issue.
- The firm has worked with numerous counties/municipalities in Georgia.
- BDR Partners has managed over \$2 billion in project costs

Qualifications/Experience:

- BDR Partners is headquartered in Atlanta and was established in 2008. The firm has a second office in Jacksonville, Florida.
- The firm specializes in owner representation for the planning and program management of capital facility projects.
- The firm focuses on healthcare, education and civic projects.
- BDR Partners has a staff that includes two project management professionals and two cost analysts.
- O Below are the last five projects managed by the vendor within the last ten years:
 - <u>City of College Park, GA</u> Gateway Center Arena

2017 - 2019

90,000 square foot facility is designed to accommodate families and attract statewide tourism through quality entertainment, such as Hawks G-League basketball games, concerts, athletic competitions, convocations, and more.

- <u>City of College Park, GA</u> The Six West 2021 - present

The development involves over 311 acres of City-owned property just west of the historic downtown district and the College Park MARTA station. Named to capture the legacy of former neighborhoods anchored by six college-named streets, the public-private venture will expand the College Park community experience with a vibrant, mixed-use regional center with unique recreation and entertainment venues.

- Georgia Southern University (College Park, GA)

 The proposed Georgia Southern University Convocation Center is anticipated to be a multi-story, approximately 100,000 gross square foot complex that will house academic space for the Waters College of Health Professions and a multipurpose event venue with associated support spaces. The project requires space for a multipurpose event space, instructional facilities, support facilities, team/athletic department facilities, and operations support space.
- <u>Piedmont Athens Regional Hospital (Athens, GA)</u>
 To continue delivering outstanding medical care, significant expansion was required that included demolition, patient relocation, vertical expansion, new construction, re-stacking two towers, extensive way-planning, new entrances, CEP development, and more.
- Emory University Hospital (Atlanta, GA) 2010 2017 This \$402 million, 450,000 SF expansion was carefully chosen to further integrate inpatient, outpatient, research and cancer programs and services.

• Procon Consulting, LLC

- The firm has an extensive list of projects on large scales and spanning over multiple states and locations.
- The firm has provided services for every level of government.
- Procon Consulting, LLC is a nationwide business and has managed billion-dollar projects.
- The firm has engineers on staff.
- o Qualifications/Experience:
 - Procon Consulting has provided services for over 20 years, in almost all 50 states.
 - The firm's team includes support staff to assist with project assignments as needed, including a senior cost estimator, senior scheduler, design reviewers, a building information modeling (BIM) coordinator and a licensed commissioning expert to provide support as needed for assignments.
 - The firm's experience with similar on-call contracts includes the U. S. General Services Administration (GSA) Nationwide Construction Management On-Call Blanket Purchase Agreement, the Federal Deposit Insurance Corporation (FDIC) Construction Management Services On-Call Contract, the U. S. Architect of the Capitol (AOC) On-Call Contracts #1 and #2, and the Federal Bureau of Investigation (FBI) Construction Management On-Call: North Campus Innovation Center and Central Energy Plan Two.
- o Below are the last five projects managed by the vendor within the last ten years:
 - Orange County Convention Center (Orlando, FL) 2023 2026 On-Call Cost Estimating, Scheduling and Project Management Services.

Indefinite Quantity Contract to support a major program of new construction and renovation projects including the \$560 Million North-South Expansion project.

- <u>U. S. Architects of the Capitol (AOC)</u> 2021 - 2029 Architect of the Capitol On-Call IDIQ Construction Management Services.

Procon previously held this contract from 2016 – 2021 and completed (45) Task Orders on multiple capital improvement projects. The firm was subsequently awarded the ongoing contract in 2021 for an additional (8) years and have been awarded an additional (38) Task Orders for multiple project service including Project Management, Cost Estimating, Scheduling and Inspections.

<u>U. S. General Services Administration (Philadelphia PA)</u>
 <u>Construction Management On-Call Blanket Purchase Agreement (BPA)</u>

Procon provides design and construction management, and administration services in all four GSA zones across the country for multiple projects under a single BPA contract for GSA. Some of the design phase services include scheduling, conducting, and documenting design-related meetings; preparation of cost estimates; cost analysis; participating in value engineering (VE) workshops; and design conflict resolution. Construction phase services include scheduling, estimating, setting up

project files and enterprise performance management (ePM) system; scheduling/preparing agenda and meeting minutes inclusive of contractor teams, GSA staff, and other stakeholders; reviewing/monitoring project schedules.

- Federal Deposit Insurance Corporation (Arlington, VA)
FDIC Construction Management Services On-Call Contract

2020 - 2022

Provided strategic and traditional construction management services under single-award, IDIQ-type contract. Strategic services included writing a 5-year capital improvement/re-capitalization plan, a review of FDIC's current project development and delivery system, a program management plan, and program management services including communication, risk, execution, and schedule management and reporting.

- <u>Clark Construction (Bethesda, MD)</u> 2022 - ongoing Federal Bureau of Investigation (FBI) Construction Management On-Call: North Campus Innovation Center and Central Energy Plan Two

As part of the Clark Construction design/build team for the Innovation Center at Redstone

Arsenal in Huntsville, Alabama, Procon is onsite for Quality Control (QC) and Quality Assessment (QA) at the North Campus Innovation Center and Central Energy Plant Two. The full-time QC Manager oversees and implements the QC program aligned with FBI project goals, covering the QC Organization, QC Plan, QC Coordination, and Mutual Understanding Meeting, as well as regular QC meetings.

• Skanska USA Building, Inc.

- Skanska USA Building, Inc is a major international firm and has the staff to focus attention on CCG projects.
- The firm has tons of government work across numerous disciplines and projects.
- The firm's work history is extremely impressive.
- The firm has over \$5 billion of project management assignments underway across the country ranging in value from under \$500,000 to over \$500 million.

Qualifications/Experience:

- Skanska USA Building, Inc. has provided project management services for over 30 years.

- The firm has in-depth experience as project managers for judicial centers, police and public safety facilities, fire stations, parks and recreation projects, ballparks, and transportation projects.
- Currently, the firm is serving as project manager for over \$5 billion of projects across the country.
- o Below are the last five projects managed by the vendor within the last ten years:

<u>City of Augusta, GA</u> Transit Bus Operations and Maintenance Facility

2016 - 2019

Skanska provided construction project management services on a new 23,000-SF facility to house administration, operations, and maintenance staff with maintenance bays and storage space, and a new 12,000-SF facility for bus wash and service. Services included project management, commissioning, materials testing and special inspections, and development of a facility maintenance manual. Skanska's preconstruction efforts included review of the design documents at different stages to ensure quality control measures were included in the drawings and specifications. Examples include avoiding potential issues by including equipment such as bus wash, lifts, etc. in the general contractor's scope of work vs. procuring the equipment separately which would present potential delivery and coordination issues.

- <u>State of Alabama</u> Gulf State Park

2015 - 2019

Skanska provided program management services for the \$140 million Gulf State Park project. This initiative encompassed multiple, concurrent projects, including the construction of trails, shelter facilities, pedestrian bridges, and parking areas; dune restoration; and the construction of a 350-room lodge with meeting space, and Living Building Challenge 3.0 Certification. Currently, the Intrepretive Center is pending LEED Platinum certification.

- Athens-Clarke Food Bank of NE Georgia

2022 - 2024

As Owner's Representative, Skanska is providing project management services for the construction of a new warehouse facility on an approximately 37-acre lot across the street from the existing facility. The new development is planned to include a 100,000 square foot warehouse (pre-engineered steel building with slab and foundation, including dry and cold storage space) and a 35,000 square foot parking lot and driveway to accommodate truck traffic.

- Russell County (Virginia) Courthouse Renovation/Expansion 2020 - 2024 Skanska is providing Project Management Services on the Russell County Courthouse Renovation/Expansion project which is envisioned to be a \$17.1 million design-build project to be delivered under the PPEA process. Services include development of an RFP for design-build services, assistance with procurement of a design-build team, schedule and budget management, development of an estimated cash flow model for financing purposes, procurement of other project-related services, development of a job cost accounting system, progress reporting, and on-site quality assurance inspections of the work.

Bay County (Florida) Facilities Disaster Recovery Effort 2019 - 2021 Skanska provided construction project management services in partnership with CDR Maguire in the overall management of the FEMA-funded disaster recovery efforts that followed the aftermath of Hurricane Michael in October 2018. Services included damage assessments, re-construction estimating, bid package preparation, and construction and budget oversight. Projects included reconstruction of school facilities, housing units, court facilities and other government buildings. Projects include: Bay County Jail: Replacement roof, replacement exhaust fans, RTU units, FEMA and insurance support for all county expenses, TAB setup, lighting and CCTV; Majette Complex Hurricane Repairs: Siding and gutter replacement to upgrade buildings to HVHZ rating, removal and replacement of fuel canopy, FEMA and insurance support; Michigan Avenue Fire Station: Construction management and design oversight for new construction building; Military Point Advanced Wastewater Treatment Facility (MPAWTF) located on Tyndall Air Force Base. Replacement roof, exhaust fans,

operations building build-out, replacement doors and windows in all buildings.

• Turner & Townsend Heery

- Turner & Townsend Heery has provided services for numerous capital improvement projects and has over \$15 billion in total project value.
- The firm has worked on a lot of municipal projects of varying types and sizes, including jails.
- The firm has worked on numerous projects in Georgia.
- The firm has experience with SPLOST and has engineers on staff.

Qualifications/Experience:

In November 2021, Heery became a subsidiary of Turner & Townsend forming a strategic partnership between the firms. The Project Management group now operates under the legal name Turner & Townsend Heery. The team continues to serve government and public sector clients across the U.S. The combined expertise gives clients access to leading global market insight, data and digital platforms, and a diverse suite of services as they navigate an increasingly complex construction and investment landscape. Heery's alliance with Turner & Townsend marks a new chapter in its 72-year history and provides clients with a powerful blend of world-class cost consultancy and project/program management.

- The Team, based in Atlanta, can be at the project sites in less than three hours. The team is working throughout the state of Georgia and committed to Columbus Consolidated Government.
- American Engineers (AEI, an STV Company) is the firm's SBE subconsultant. AEI, is a full-service, award-winning, multidisciplinary civil engineering firm with a 40-year history of project successes throughout the U.S. AEI provides the most requested program management and A/E services typically required on a project including transportation, site civil, structural, geotechnical, geospatial, and environmental services. As a Small Business Enterprise, their staff of just over 120 engineers, geologists, surveyors, engineering technicians, and CADD specialists serve clients from offices in Acworth, Georgia with additional offices in Glasgow, Louisville, Lexington, and Owensboro, Kentucky. They work every day with local municipalities, State DOTs, Federal agencies, and private industries. AEI's addition to the Turner & Townsend team creates a perfect Program Management partner for the City.
- The combined team recently completed the program management of the Cook County, IL, Public Safety Portfolio, which subsequently led to the award of the County's Corporate Real Estate Portfolio Program Management contract (currently underway). Together, the firm is also providing services for the City of Norcross Public Safety Building.
- o Below are the last five projects managed by the vendor within the last ten years:
 - Fulton County, GA 2017 Ongoing Turner & Townsend Heery was selected by Fulton County to provide program management services for the Urban Redevelopment Capital Improvement Plan involving the repair, renovation, and redevelopment of designated facilities owned by Fulton County spanning multiple facilities across the County.
 - Fulton County Libraries
 Turner & Townsend Heery has been selected twice to provide program management services for the Fulton County Library System's Library Capital Improvement Programs in two phases.

 - <u>Augusta-Richmond County, GA</u>
 As a portion of their SPLOST Program, Augusta-Richmond County selected
 Turner & Townsend Heery to oversee renovations to some of the consolidated

city-county's most noteworthy structures, as well as several new construction projects..

- Cherokee County, GA

2002 – Ongoing

Prime Consultant since 2002 with their SPLOST Program and have completed over 200 small to large scale projects during the duration of this contract.

• WC Bradley Real Estate, LLC

- WC Bradley Real Estate, LLC is local, qualified, and is very familiar with CCG.
- The firm's work history in Columbus is unparalleled, from mills to banks, to apartments, etc.
- The firm has numerous very successful local projects.
- The firm has an engineer on staff.

o Qualifications/Experience:

- W.C. Bradley Co., is a family-owned business headquartered in Columbus, Georgia.
- W.C. Bradley Real Estate LLC was established in 1986 to focus on the W.C. Bradley Co.'s real estate development and management projects.
- Recent developed projects include new construction both in greenfield and brownfield sites along with substantial renovation of modern facilities and historic preservation sites.
- The firm has built strong relationships with many architects, engineers, contractors, utility providers and government agencies within the Columbus area.
- In 2000 W. C. Bradley Real Estate, L.L.C. (WCBRE) began master planning the Riverfront Place Development in downtown Columbus. The master plan consisted of five phases stretching over a span of 30 years and requiring over \$400M in capital investment.
- o Below are the last five projects managed by the vendor within the last ten years:

- W.C. Bradley Real Estate LLC

2016 - 2019

The Rapids is a 226-unit podium-style multifamily development with $\pm 15,000$ -SF of ground level retail space and 441 space parking deck. The project began design in early 2016 and broke ground in April of 2017. Construction was completed in April of 2019.

- W.C. Bradley Real Estate LLC

2019 - 2020

Hotel Indigo is a 107-room full-service luxury hotel overlooking the Chatahoochee River. It features a 2,500-SF meeting and convention space, heated pool, ground level restaurant and a

roof top bar. The building's interior design reflects the rich history of the Columbus area which makes this project truly one of a kind.

- W.C. Bradley Real Estate LLC

2020 - ongoing

Riverfront Place is a project like no other in Columbus. In essence, it is three separate unique projects co-mingling within a singular footprint. The project includes 1,175 space parking deck with retail space, a Class A office development, and a wood framed podium multifamily development.

- W.C. Bradley Real Estate LLC

2020 - 2022

Many of the buildings that W. C. Bradley Real Estate, L.L.C. (WCBRE) has developed are local treasures that have been repurposed, aiming to preserve the structure's history while catering to the modern age. The Historic Y building is no different. Keeping the elements and original touches of its past, the Historic Y building now serves as a modernized workspace.

- W.C, Bradley Real Estate LLC

2018 - 2019

Banks Food Hall is a 12,000-SF collective eatery with stalls for ten hand selected food vendors. The vision of the project was to create a collection of high-quality chef driven specialty culinary experiences that can offer dining selection to a wide range of patrons.

The City's Procurement Ordinance Article 3-110 (Competitive Sealed Proposals for the procurement of Equipment, Supplies and Professional Services) governs the RFP Process. During the RFP process, there is no formal opening due to the possibility of negotiated components of the proposal. In the event City Council does not approve the recommended offeror, no proposal responses or any negotiated components are made public until after the award of the contract. Therefore, the evaluation results have been submitted to the City Manager in a separate memo for informational purposes.

Funds will be budgeted as needed, during the term of the contract, for various capital improvement projects.

A RESOLUTION

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A RESOLUTION AUTHORIZING THE EXECUTION OF ANNUAL CONTRACTS WITH AARON & CLEMENTS, INC. (COLUMBUS, GA), BDR PARTNERS, LLC (ATLANTA, GA), PROCON CONSULTING, LLC (TUCKER, GA), SKANSKA USA BUILDING, INC. (ATLANTA, GA), TURNER & TOWNSEND HEERY (ATLANTA, GA), AND WC BRADLEY REAL ESTATE, LLC (COLUMBUS, GA) FOR ON-CALL PROJECT MANAGEMENT SERVICES FOR CAPITAL IMPROVEMENT PROJECTS. THE SERVICES WILL BE PROCURED ON AN AS-NEEDED BASIS. FOR EACH PROJECT, THE RESPONSIBLE DEPARTMENT WILL DEVELOP A SCOPE OF WORK AND WILL OBTAIN WRITTEN QUOTES FROM THE AWARDED VENDORS.

WHEREAS, an RFP was administered (RFP No. 24-0023) and eleven proposals were received; and,

WHEREAS, the proposals submitted by Aaron & Clements, Inc. (Columbus, GA), BDR Partners, LLC (Atlanta, GA), Procon Consulting, LLC (Tucker, GA), Skanska USA Building, Inc. (Atlanta, GA), Turner & Townsend Heery (Atlanta, GA), and WC Bradley Real Estate, LLC (Columbus, GA) met all proposal requirements and were deemed most responsive to the RFP; and,

WHEREAS, the contract term shall be for two years with the option to renew for three additional twelve-month periods. The contract renewal shall be contingent upon the mutual agreement of the City and the Contractors.

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager is hereby authorized to execute annual contracts with Aaron & Clements, Inc. (Columbus, GA), BDR Partners, LLC (Atlanta, GA), Procon Consulting, LLC (Tucker, GA), Skanska USA Building, Inc. (Atlanta, GA), Turner & Townsend Heery (Atlanta, GA), and WC Bradley Real Estate, LLC (Columbus, GA) for on-call project management services for capital improvement projects. The services will be procured on an as-needed basis. For each project, the responsible department will develop a scope of work and will obtain written quotes from the awarded vendors. Funds will be budgeted as needed, during the term of the contract, for various capital improvement projects.

	Introduced at a regular meeting of the Council of Columbus, Georgia, held the	_
day of	, 2024 and adopted at said meeting by the affirmative vote of	
membe	ers of said Council	

Councilor Allen Council District 1 Seat Councilor Begly Councilor Cogle Councilor Crabb Councilor Davis Councilor Garrett Councilor Huff	voting	
Councilor Thomas Councilor Tucker	voting voting	
Sandra T. Davis, Clerk o	f Council	B.H. "Skip" Henderson III, Mayor