

Planning Department

COLUMBUS TAX ALLOCATION DISTRICT COMMITTEE

Funding Request for Uptown Connection
River District Tax Allocation District: Uptown (#3)

PURPOSE: To approve a grant up to \$1,764,100 from the Uptown TAD Fund to

convert an existing alleyway into an interactive space, which will allow for pedestrian traffic to flow between Broadway and Front

Avenue.

PROJECT NAME: Uptown Connection

PROJECT OWNER: RAM Broadway Hospitality, LLC

LOCATION: 1225 Broadway

Council District: 7 (Woodson) School District: 7 (Williams)

DESCRIPTION: This is a vacant alleyway that borders 1241 Broadway (Brodley

Theatre, LLC), 1239 Broadway (Beverage Holdings International LLC), 1237 Broadway (Mann Finance Holding Company, LLC), 1235 Broadway (WC Bradley Company), 1231 Broadway (1231 Broadway LLC, a JP Thayer Company), 1228 Front Avenue (RAM CRE, LLC), 1238 Front Avenue (RAM Broadway Hospitality, LLC), and 1225 Broadway (RAM Broadway Hospitality). The proposal is to convert the existing alleyway into an "interactive" space for pedestrian

traffic to travel from Broadway to Front Avenue.

BACKGROUND: RAM Broadway Hospitality, LLC is currently constructing a luxury boutique

hotel at 1225 Broadway, which will have a restaurant and lounge. The 125 room facility with 109 parking spaces will be replacing the former Raymond

Rowe building and warehouse once stood.

According to the applicants, this project is needed to not only to enhance the overall development of the hotel but also to meet the requirements AC Marriott in that "its brand jut up against the wall of a neighboring building. Without the separation of the alleyway between the proposed hotel and the surrounding properties, the hotel cannot meet the corporation's P.O. Box 1340 requirement.

Columbus, Georgia 31902

SOURCES AND USES:

Sources	\$	%
Construction Debt	\$1,764,100	50%
Equity	0	0%
Federal Tax Credit Equity	0	0
State Tax Credit Equity	0	0
Other Equity	0	0
Deferred Developer Fee	0	0
Tad Grant	\$1,764,100	50%
Other Grants	0	0
Total Construction Sources	\$3,528,200	100%
Dormanant Daht		00/
Permanent Debt		0% 0%
Equity Fodoral Tay Cradit Equity		0%
Federal Tax Credit Equity		0%
State Tax Credit Equity		
Other Equity		0% 0%
Deferred Developer Fee Tad Grant	\$1,764,100	
Other Grants	\$1,704,100	100% 0%
Total Permanent Sources	\$1,764,100	100%
Total Permanent Sources	\$1,704,100	100%
Uses		
Acquisition	0	0%
Hard Costs	\$1,450,000	82%
Contingency	0	0%
Soft Costs	\$45,000	3%
Developer Fee	0	0%
Financing Costs	\$269,100	15%
Operating Reserve	0	0%
Other	0	0%
Total Uses	\$1,764,100	100%

"BUT FOR" TEST:

Any consideration for projects receiving TAD funding must pass a "but for" test. Applicants must show that the project would not happen "but for" the requested TAD grant. Under this process, the applicant has stated that without the alleyway there can be no hotel due to the requirements of the hotel chain. The applicant goes on to state that:

"The TAD-funded alleyway will effectively revitalize this particular block on Broadway, which currently includes a few operating businesses as well as some vacant buildings. The hotel and the pedestrian-friendly alleyway linking Broadway to Front Avenue will increase the value of all surrounding properties and businesses, thus, raising the tax value of the surrounding properties. It follows that sales tax revenue will increase with Increased foot traffic at surrounding businesses. In addition, the hotel will bring lodgings tax revenue to Uptown Columbus. Without the TAD funding, there can be no interactive alleyway."

PROJECT IMPACT:

Each application is required to provide estimates of new property tax generation, as well as the ability to positively impact new sales and/or lodging tax collections in the City. The estimates here are provided by the applicant for the next 20 years.

Current Assessed Value	\$1,399,443	
Estimated Market Value at Completion/Stabilization	\$27,500,000	
Estimated Assessed Value at Completion/Stabilization	\$11,000,000	
Potential net increase in Assessed Value		786%

JOB CREATION:

The applicant has stated that during the construction of the project it will generate 60 full-time construction workers for the development of the hotel. Upon completion of the project, it is estimated that 45 full-time employees will be employed at the hotel. The jobs will consist of customer service representatives, hospitality, managerial roles, and food and beverage.

POTENTIAL BENEFITS:

The applicant has identified the following to be benefits of this project:

- Public access/amenities through the creation of an interactive alleyway for use by pedestrians and guests of the hotel.
- Will provide a link for pedestrians to surrounding businesses as well a, provide o link between Front Avenue and Broadway.
- Cleanliness of area: Currently, Nonic, owned by Beverage

Holdings International, LLC, is the only property owner using the alleyway to store food waste until the garbage trucks came to pick it up. However, with the construction of the hotel and its restaurant, a, well as a potential restaurant opening at 1231 Broadway, there is o need for a better system to handle food by these generated by these businesses. A trash compactor funded by this TAO will solve these issues, and serve to keep food waste off the street and out of the alleyway. In addition, tho Uptown BID has stated that it will rake on the responsibility of ensuring the cleanliness of the alley.

PROJECT TIMELINE:

Start of construction - Mid-2020 Initial occupancy - End-2022

TAD
COMMITTEE
EVALUATION:

The application was reviewed by members of the Tax Allocation District Committee, which consisted of (2) voting members from the Muscogee County School District, one (1) voting member from the Finance Department, one (1) voting member from the Planning Department, and one (1)voting member from the Community Reinvestment Department. Non-voting members consisted of a representative from the Tax Assessors Office, a representative from the City Attorney's Office, and a representative from the Department of Engineering.

In scoring the application, the committee used the *Criteria for Consideration* as established under the Columbus Consolidated Government Tax Allocation District Policies and Guidelines. The following are criteria for consideration of approving a TAD application:

- Creating New Jobs
- Substantially retaining existing jobs
- Bolster the employment and economic base of CCG
- Provide diverse economic opportunities
- Redevelop underperforming and underutilized neighborhoods
- Increase sustainable development practices in commercial nodes
- Decrease blight and poverty
- Reduce crime
- Increase property values and tax revenues to the CCG
- Implement the CCG's comprehensive and transportation plans and economic development strategies.

Each of these items was given a weighted score based upon a rating scale, with 1-2 being Poor; 3-4 Fair; 5-6 Good; 7-8 Excellent; and 9-10 Superior. The Committee determined that in order for a project to be recommended to the Council, it must receive at least an accumulated total weighed score of Excellent. The Committee for this particular project rated the application to be **Excellent**. The Committee cited the following factors in its evaluation process:

- This improvement will continue to enhance the vacant spaces in the Uptown area as development continues into the 1200 block. This will develop an underutilized space
- This project is for public access and provides an enhanced connection between Broadway and Front Ave.
- This connection as it is in partnership with the hotel will provide for additional room capacity for the Convention and Trade Center and increased tourism capacity
- The likely opportunity to support an adjacent project that would increase property values and tax revenues.
- The likely opportunity to support an adjacent project with new jobs.
- The opportunity to redevelop an underutilized area.
- General overall enhancement of economic growth.
- Reducing blight in the area.
- This project will create 45 permanent jobs in the Uptown area.
- This project will increase the economic tax base for Columbus as well as the property values in the Uptown area. It supports the construction of property which should benefit our Trade Center's efforts in hosting more meetings/conferences in Columbus thus increases our sales tax revenue.
- Although there are no green building certifications related to this
 project, this project lends support to the alternative transportation
 efforts in Columbus by providing a safe, secure walkway from one
 block to another in the Uptown area.
- Project will help increase tax revenues for both the city and the school district.
- Project will provide needed restoration to this section of the Uptown area.
- Project will create and sustain new jobs for the community.

Upon approval of the resolution authorizing this funding request, City staff will begin negotiations for the use of the funds and the method to be used for the payout. Once these negotiations have been completed, they will be brought back for the Council's consideration and approval.

Rick Jones, AICP Director of Planning

Attachments: Project location map

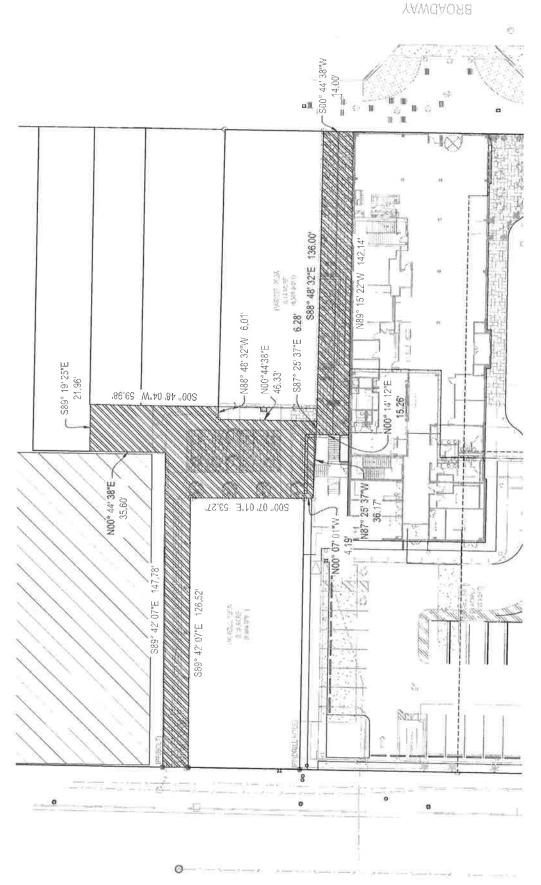
Site Plan Development Renderings

Site Plan, Development Renderings

PROPOSED AREA FOR DEDICATION OF ALLEY-WAYS FOR PROPERTY LYING BETWEEN FRONT AVENUE & BROADWAY COLUMBUS, MUSCOGEE COUNTY, GEORGIA

PRELIMINARY RELEASE

(FOR REVIEW ONLY)
SUBJECT TO ADIMITIONS AND/OR CORRECTIONS DATE OF ISSUE, 2-1-2019



PRELIMINARY RELEASE

ADDITIONS AND/OR CORRECTIONS DATE OF ISSUE: 2-1-2019

BARRETT-SIMPSON, INC. and the property of the state of th

ERONT AVENUE

