

**Columbus Consolidated Government  
Council Meeting Agenda Item**

<b>TO:</b>	Mayor and Councilors
<b>AGENDA SUBJECT:</b>	Professional Services for Remediation and Disposal of Environmental Hazardous Chemicals & Waste (Annual Contract) – RFP No. 22-0011
<b>INITIATED BY:</b>	Finance Department

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It is requested that Council authorize the annual contract for professional services for remediation and disposal of environmental hazardous chemicals/waste with KAM, Inc. (Columbus, GA) as the Primary Contractor, and HEPACO, LLC (Doraville, GA) as the Secondary Contractor. The contract requires the Contractor to provide professional consulting, construction, equipment, labor and transport services, on an “as needed” basis, for the remediation and disposal of environmental hazardous chemicals and waste such as: acids/bases, cyanide wastes, dry cleaning wastes, formaldehyde, heavy metals, ignitable wastes, ink sludges, lead-acid batteries, pesticides, preserving agents, reactives, spent solvents, and plating wastes.

If the services of the contract are needed, the Primary Contractor will be contacted first. The services of the Secondary Contractor will be required in instances when the Primary Contractor is unavailable.

If a person or party creates an incident that requires the remediation and/or disposal of environmentally hazardous chemicals or waste, and the responsible person or party does not reimburse the awarded contractor for the remediation/disposal services, then Columbus Consolidated Government will not be held responsible for payment.

The term of this contract shall be for two years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

**Annual Contract History:**

The current five-year contract with KAM, Inc. was awarded on November 8, 2016 (Resolution No. 402-16). The contract was extended with the current contractor through April 7, 2022 to allow for the re-advertisement and award of a new contract.

**RFP Advertisement and Receipt of Proposals:**

RFP specifications were posted on DemandStar and the web pages of the Purchasing Division and the Georgia Procurement Registry on October 15, 2021. This RFP has been advertised, opened and evaluated. Proposals were received on November 12, 2021 from the following two vendors:

**KAM, Inc. (Columbus, GA)  
HEPACO, LLC (Doraville, GA)**

The following events took place after receipt of proposals:

<b>RFP MEETINGS/EVENTS</b>		
<b>Description</b>	<b>Date Held</b>	<b>Agenda/Action</b>
Pre-Evaluation Meeting	12/03/2021	The Purchasing Manager advised evaluation committee members of the RFP rules and regulations. Project Manager provided overview and expectations of the contracted vendor(s).  Proposals were disbursed to each committee member for review.
1 <sup>st</sup> Evaluation Meeting	12/16/2021	Committee discussed the qualifications and experience, service plan, response time, work history and cost and hourly rates on each of the two (2) proposals received. No further clarifications were needed. Committee agreed they were ready to complete evaluation forms.
Evaluation Forms Sent	12/20/2021	Evaluation forms were forwarded to the voting committee members.
Evaluation Forms Returned	02/18/2022	The last set of evaluation forms were returned to the Purchasing Division.
Evaluation Results	03/08/2022	The evaluation results were forwarded to the committee; the voters unanimously recommended award to the highest-ranking vendor of KAM, Inc as the Primary Contractor, and HEPACO, LLC as the Secondary Contractor.

**Evaluation Committee:**

Proposals were reviewed by the Evaluation Committee members, which consisted of one representative from Engineering, one representative from Fire/EMS, and one representative from Public Works, who served as the three voting members.

One representative from Fire & EMS, and one representative from Public Works served as alternate voters.

One representative from Fire & EMS served as a non-voting advisory member.

**Award Recommendation:**

The contract is to be awarded to both a Primary and a Secondary Contractor. Two (2) proposals were received, and both proposers met the requirements of the RFP specifications. Based on the final evaluation ballot results, the Committee unanimously recommends award to the highest-ranking vendor of KAM, Inc as the Primary Contractor. HEPACO, LLC was recommended the award as the Secondary contractor.

**KAM, Inc. (Primary Contractor)**

**Qualifications/Experience:**

- KAM, Inc. was organized as a corporation in 1988 and is engaged full time as an environmental remediation contractor. Their experience ranges from the cleanup of overturned tankers, underground storage tank removal, petroleum in situ remediation systems, pond closures, landfill

construction, closure and maintenance. KAM uses a third party consultant (Terracon Consultants, Inc) to provide sampling or laboratory analysis and closure reports.

- The majority of equipment used is owned by KAM which includes trackhoes, front end loaders, dozers, dump trucks/trailers, off road truck, various pumps and smaller tools. Kam maintains a response truck that is equipped with various personnel protection equipment, sorbents, booms, etc.
- The structure of local key personnel includes Brad Wright (Manager) who manages scheduling, forecasting, field supervision and employee safety, Michael Morris (VP) who is a field supervisor for UST removals, petroleum remediation system installation, landfill maintenance, and construction, and Richard Reddish (Senior Project Manager) who is responsible for projects from site visit through the proposal stage, and during the job for accuracy and customer satisfaction. These individuals have extensive experience in the remediation field. Management should be able to respond in one hour.

### **Client Work History:**

- **WestRock:** Ash Pond Mgmt – Removal of approx. 320,000 CY of ash. [2022]
- **Auburn University:** Excavation & disposal 35,000 CY of PCB contaminated soils. [2020]
- **Georgia Power:** Various transformer spills; Substation fires/spills/etc; Removal of contaminated soils and UST's at GA Power facilities/yards. [2020-Current]
- **Premium Environmental Services:** Management of 26 spill responses at shipping facilities in our region. [2021]
- **EnviroPro Services, LLC:** Installed 8 dual phase remediation systems at contaminated sites across GA. [2021]

### **HEPACO, LLC (Secondary Contractor)**

#### **Qualifications/Experience:**

- HEPACO, LLC is headquartered in Charlotte, NC since 1984 and offers from industrial and marine services to waste solutions, remediation, emergency response and beyond for the Eastern United States. Safety is a core value for their 750 employees who are capable, qualified and experienced.
- Emergency Responses are made in expeditious manner by competent and qualified personnel with proper equipment for protection and completed in the shortest possible time. HEPACO uses the three-phase response of Mobilization, Implementation and Termination/Demobilization and works within the Incident Command System. The Decon Team evaluates any hot zones and determines evacuation procedures when necessary.

### **Client Work History:**

- **Kinder Morgan (Doraville, GA):** Pick up, transport and disposal of hazardous materials. Prepare waste profiles, labels and manifests. [Current Master Service Agreement]
- **Enviroserve (Phoenix, NY):** Pick up, transport and disposal of hazardous materials. Prepare waste profiles, labels and manifests. [Current Master Service Agreement]

- **Tanknology (Austin, TX):** Pick up, transport and disposal of drums with Petroleum Contact Water (PCW). Prepare bill of lading and coordinate with disposal facility. [Current Master Service Agreement]
- **Georgia Dept of Transportation (Atlanta, GA):** Segregation of waste, pick up, transport and disposal of waste generated in Homeless Camps around Atlanta, GA. [BID Basis]
- **Wood PCL (Atlanta, GA):** Underground Storage Tanks removal. Remove, transport and dispose contaminated soil and sludge. [BID Basis]

The City's Procurement Ordinance Article 3-110, Competitive Sealed Proposals for the procurement of Equipment, Supplies and Professional Services, governs the RFP Process. During the RFP process, there is no formal opening due to the possibility of negotiated components of the proposal. In the event City Council does not approve the recommended offeror, no proposal responses or any negotiated components are made public until after the award of the contract. Therefore, the evaluation results and cost information has been submitted to the City Manager in a separate memo for informational purposes.

Funds are budgeted each fiscal year for this ongoing service:

**Engineering:** Various CIP Projects As Needed. Projects to be determined as services are needed.

**Public Works:** Integrated Waste Management Fund – Public Works – Pine Grove Landfill – Contractual Services; General Fund – Public Works - Fleet Management - Contractual Services; 0207 – 260 – 3560 – PGRO – 6319; 0101 – 260 – 2300 – VHCL - 6319

**Fire & EMS:** General Fund – Fire & EMS Department - Special Operations – Operating Materials; 0101-410-2600-SPCO-6728.

**A RESOLUTION**

**NO. \_\_\_\_\_**

**A RESOLUTION AUTHORIZING THE EXECUTION OF AN ANNUAL CONTRACT WITH KAM, INC. (COLUMBUS, GA), AS THE PRIMARY CONTRACTOR, AND HEPACO, LLC (DORAVILLE, GA), AS THE SECONDARY CONTRACTOR, TO PROVIDE PROFESSIONAL SERVICES FOR REMEDIATION AND DISPOSAL OF ENVIRONMENTAL HAZARDOUS CHEMICALS/WASTE, ON AN “AS NEEDED” BASIS.**

**WHEREAS**, an RFP was administered (RFP No. 22-0011) and two proposals were received; and,

**WHEREAS**, the proposals submitted by KAM, Inc. (Primary Contractor) and HEPACO, LLC (Secondary Contractor) met all proposal requirements and were evaluated most responsive respectively to the RFP; and,

**WHEREAS**, the contract term shall be for two (2) years with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor(s); and,

**WHEREAS**, the City will utilize this contract for the provision of professional consulting, construction, equipment, labor and transport services, on an “as needed” basis, for the remediation and disposal of environmental hazardous chemicals and waste. The department will contact the Primary contractor first. If the Primary contractor is not available, then the Secondary contractor will be contacted.

**NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:**

That the City Manager is hereby authorized to execute an annual contract with KAM, Inc. (Columbus, GA), as the Primary Contractor, and HEPACO, LLC (Doraville, GA), as the Secondary Contractor, to provide professional services for remediation and disposal of environmental hazardous chemicals/waste on an “as needed” basis. Funds are budgeted each fiscal year for this ongoing service:

**Engineering:** Various CIP Projects As Needed. Projects to be determined as services are needed.

**Public Works:** Integrated Waste Management Fund – Public Works – Pine Grove Landfill – Contractual Services; General Fund – Public Works - Fleet Management - Contractual Services; 0207 – 260 – 3560 – PGRO – 6319; 0101 – 260 – 2300 – VHCL - 6319

**Fire & EMS:** General Fund – Fire & EMS Department - Special Operations – Operating Materials; 0101-410-2600-SPCO-6728.

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Introduced at a regular meeting of the Council of Columbus, Georgia, held the \_\_\_\_\_ day of \_\_\_\_\_, 2022 and adopted at said meeting by the affirmative vote of \_\_\_\_\_ members of said Council.

- Councilor Allen voting \_\_\_\_\_.
- Councilor Barnes voting \_\_\_\_\_.
- Councilor Crabb voting \_\_\_\_\_.
- Councilor Davis voting \_\_\_\_\_.
- Councilor Garrett voting \_\_\_\_\_.
- Councilor House voting \_\_\_\_\_.
- Councilor Huff voting \_\_\_\_\_.

Councilor Thomas voting \_\_\_\_\_.  
Councilor Tucker voting \_\_\_\_\_.  
Councilor Woodson voting \_\_\_\_\_.

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Sandra T. Davis, Clerk of Council

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B.H. "Skip" Henderson III, Mayor