

**Columbus Consolidated Government
Council Meeting Agenda Item**

TO:	Mayor and Councilors
AGENDA SUBJECT:	Bullet Recovery System – RFP No. 25-0010
INITIATED BY:	Finance Department

It is requested that Council authorize the execution of a contract with CyberNational, Inc. (Murfreesboro, TN) to furnish and install one Bullet Recovery System for use in forensic firearms examinations for the Columbus Police Department.

CyberNational, Inc. will Furnish and install one Bullet Recovery System for use in forensic firearms examinations. The system will enable the recovery of projectiles fired from an assortment of firearms with a maximum kinetic energy equivalent to a .338 Win. Mag. cartridge. The system will fully contain water under all firing conditions. The system must be proof-tested to 13,000 ft-lbs. (50 BMG) before leaving the manufacturer. System construction will maximize the safety of personnel and minimize damage to the recovered projectile. Self-contained design will incorporate all necessary components on a single, transportable structure. These components will include but not be limited to: one-piece shooting tank; water filtration; automatic lid operation; solid-state underwater lighting; integral vacuum recovery of projectiles; and optionally, brass catcher; remote firing stand; air spring suspension of the tank; HEPA air filtration. Contractor will be required to demonstrate a fully operational system prior to shipment. Further contractor requirements include on-site training, 5-yr. tank warranty and two-year parts, and labor warranty

RFP Advertisement and Receipt of Proposals:

RFP specifications were posted on the web pages of the Purchasing Division, the Georgia Procurement Registry and DemandStar on August 27, 2024. This RFP has been advertised, opened and evaluated. Two proposals were received by the due date of October 18, 2024, from the following vendors:

CyberNational, Inc. (Murfreesboro, TN)
Team Fabrication, Inc. (West Falls, NY)

The following events took place after receipt of proposals:

RFP MEETINGS/EVENTS		
Description	Date	Agenda/Action
Pre-Evaluation Committee Meeting	12/02/24	The Purchasing Manager advised evaluation committee members of the RFP rules and process, and the project manager provided an overview of the contract requirements. Proposal copies were forwarded to the evaluation committee.
1 st Evaluation Committee Meeting	12/30/24	The committee discussed each proposal and determined clarifications were required from both vendors.

Clarifications Requested	01/24/25	The Purchasing Division requested clarifications from both vendors.
Clarification Received	01/28/25	Clarification responses were received and forwarded to the evaluation committee for review, the committee did not require further clarifications.
Evaluation Forms Sent	02/18/25	Evaluation forms were forwarded to voting committee members.
Last Evaluation Received from Committee Member	02/21/25	Evaluation forms were completed and returned to Purchasing for compilation results.
Results Forwarded	03/10/25	The Purchasing Division forwarded the evaluation results to the Evaluation Committee.
Recommendation	03/10/25	The voting Committee Members unanimously voted to recommend award to CyberNational, Inc.

Evaluation Committee:

The proposals were reviewed by the Evaluation Committee, which consisted of three voting members from the Columbus Police Department, one voting member from the Fire & EMS Department and one voting member from the Sheriff’s Office.

Serving as alternate voters were two representatives from the Columbus Police Department.

Serving as non-voting advisors were two representatives from the Columbus Police Department.

Award Recommendation

CyberNational, the highest ranked-firm, is recommended for award for the following reasons:

- The Georgia Bureau of investigation and the United States Army utilizes the services of CyberNational, Inc.
- CyberNational’s price includes installation, testing, electrical and plumbing hookups.
- CyberNational has been building forensic equipment since 1994.
- CyberNational cost is reasonable and the vendor has an extensive client work history.

Vendor’s Experience/Qualifications:

- **CyberNational, Inc.**

- Vendor has been manufacturing specialized line of products used by forensic science laboratories across the U.S. since the year of 1984.
- They have been incorporated in the State of Tennessee in 1987.
- They have manufactured over 600 pieces of ballistic equipment.
- They have international locations and do business internationally.
- Below are some recent projects for which the contractor has performed similar services, at the time the contractor submitted a proposal:
 - United States Army Crime Lab
CyberNational furnished and installed one Bullet Recovery System for use in forensic firearms examinations for the United States Army Crime Lab.
 - Knoxville Police Department

CyberNational furnished and installed one Bullet Recovery System for use in forensic firearms examinations for the Knoxville Police Department.

- Arlington Police Department

CyberNational furnished and installed one Bullet Recovery Systems for use in forensic firearms examinations for the Arlington Police Department.

- Georgia Bureau of Investigation

CyberNational furnished and installed four Bullet Recovery Systems for use in forensic firearms examinations for the Georgia Bureau of Investigation on four different locations.

The City's Procurement Ordinance Article 3-110 (Competitive Sealed Proposals for the procurement of Equipment, Supplies and Professional Services) governs the RFP Process. During the RFP process, there is no formal opening due to the possibility of negotiated components of the proposal. In the event City Council does not approve the recommended offeror, no proposal responses or any negotiated components are made public until after the award of the contract. Therefore, the evaluation results and cost information have been submitted to the City Manager in a separate memo for informational purposes.

Funds are available in the FY25 Budget: LOST/Public Safety Fund – Police – Public Safety/LOST – Capital Expend-Over \$5,000; 0102 – 400 – 9900 – LOST – 7761.

A RESOLUTION

NO. _____

A RESOLUTION AUTHORIZING THE EXECUTION OF A CONTRACT WITH CYBERNATIONAL, INC. (MURFREESBORO, TN) TO FURNISH AND INSTALL ONE BULLET RECOVERY SYSTEM FOR USE IN FORENSIC FIREARMS EXAMINATIONS FOR THE COLUMBUS POLICE DEPARTMENT.

WHEREAS, an RFP was administered (RFP No. 25-0010) and 2 proposals were received; and,

WHEREAS, the proposal submitted by CyberNational, Inc., met all proposal requirements and was deemed most responsive to the RFP.

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager and/or his designee is hereby authorized to execute a contract with CyberNational, Inc (Murfreesboro, TN) to furnish and install one Bullet Recovery System for use in forensic firearms examinations for the Columbus Police Department. Funds are available in the FY25 Budget: LOST/Public Safety Fund – Police – Public Safety/LOST – Capital Expend-Over \$5,000; 0102 – 400 – 9900 – LOST – 7761.

_____ Introduced at a regular meeting of the Council of Columbus, Georgia, held the ____ day of _____, 2025 and adopted at said meeting by the affirmative vote of _____ members of said Council.

- Councilor Allen voting _____
- Councilor Anker voting _____
- Councilor Chambers voting _____
- Councilor Cogle voting _____
- Councilor Crabb voting _____
- Councilor Davis voting _____
- Councilor Garrett voting _____
- Councilor Hickey voting _____
- Councilor Huff voting _____
- Councilor Tucker voting _____

Lindsey G. McLemore, Clerk of Council

B.H. “Skip” Henderson III, Mayor