

**Columbus Consolidated Government
Council Meeting Agenda Item**

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| TO: | Mayor and Councilors |
| AGENDA SUBJECT: | Single Stream Recycling Materials Processing (Re-Bid) (Annual Contract) – RFP No. 25-0013 |
| INITIATED BY: | Finance Department |

It is requested that Council authorize the execution of a contract with Federal Recycling and Waste Solutions (St. Louis, MO) for single stream recycling materials processing.

The vendor will receive recycling materials, delivered by Public Works collection vehicles, and serve as a processor as well as an end market for recycling materials. The City will receive a rebate based on the recycling material that is useable.

RFP Advertisement and Receipt of Proposals:

RFP specifications were posted on the web page of the Purchasing Division, the Georgia Procurement Registry and DemandStar on September 6, 2024. No proposals were received on the due date of October 4, 2024. In accordance with Section 3-108, Item H of the Procurement Ordinance, the Purchasing Division performed due diligence by conducting a survey of non-responsive firms to determine if it was necessary to revise the specifications to encourage more competition.

The following five (5) vendors were surveyed:

1. 121 Disposal – No Response.
2. Amwaste – No Response.
3. Federal Recycling and Waste Solutions – Vendor responded that they did not have pricing ready by the time the proposal was due, but expressed interest in submitting a proposal.
4. GFL – Vendor does not offer single stream recycling.
5. Southeast Recycling Technologies – No response.

Based on the response from Federal Recycling, and to increase competition, the RFP was re-advertised on November 14, 2024, as RFP No. 25-0013; Single Stream Recycling Materials Processing (Re-Bid) (Annual Contract).

One proposal was received on the due date of December 20, 2024. The sole responding vendor was:

Federal Recycling and Waste Solutions (Columbus, GA)

This RFP has been advertised, opened, and evaluated.

The following events took place after receipt of the proposal.

| RFP MEETINGS/EVENTS | | |
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| Description | Date | Agenda/Action |
| Proposal forwarded to Committee | 01/14/25 | The sole proposal was forwarded to the Evaluation Committee after the Purchasing Division received signed affidavits from all committee members. |
| Combined Pre/1 st Evaluation Meeting | 01/27/25 | The Purchasing Manager advised Evaluation Committee members of the RFP rules and process, and the Using department representative provided an overview. The Committee reviewed the sole proposal and determined a response to the vendor's requested exceptions was necessary. |
| Response to Requested Exceptions Sent | 01/28/25 | A response to the requested exceptions was forwarded to the vendor. Additionally, an error was noted in the RFP Term of Contract. An amendment was included to correct the error. |
| Response Received | 01/29/25 | A response was received from the vendor. The response included suggested revisions to City terms as related to the Termination for Convenience. |
| Response to Revisions Sent | 02/10/25 | The City's response included a revised amendment and an extended Termination for Convenience time frame. |
| Response Received | 02/14/25 | The vendor returned the revised amendment agreeing to the term of contract and updated Termination for Convenience. A request was forwarded to Legal to review the Termination for Convenience. |
| Legal Review Completed | 03/21/25 | The City Attorney's Office indicated that the revision was acceptable. |
| Evaluation Ballots Sent | 03/21/25 | Evaluation ballots were forwarded to the voting committee members. |
| Evaluation Ballots Returned | 03/24/25 | The ballots were received from the Committee members. Their comments were tabulated. |
| Results Forwarded to Committee | 03/27/25 | A tabulation of evaluator comments was forwarded to the Committee. The voting committee members unanimously recommended award to the sole vendor, Federal Recycling and Waste Solutions. |

Evaluation Committee:

The voting committee members consisted of two representatives from the Public Works Department and one representative from the Information Technology Department.

The voting members representing Public Works also served as Advisors.

Award Recommendation:

Based on the results of the evaluation ballots, the voting committee members unanimously recommended award to the sole vendor, Federal Recycling and Waste Solutions for the

following reasons:

- It's a significant advantage that the vendor already services the Columbus area and has the capacity to receive over 1,000 additional tons of single stream material per month.
- The vendor appears to be very accommodating in that they have identified a space solely for CCG recycling and, if that is not a sufficient location, they have identified one additional acre to be used by the City.
- Federal Recycling and Waste Solutions is a forward thinking recycling service that helps operations build more profitable and sustainable operations.

Vendor Qualifications/Experience:

- Federal Recycling and Waste Solutions is a privately owned, independent recycling company headquartered in St. Louis, MO.
- The firm is a certified Women's Business Enterprise (WBE through the Women's Business Enterprise National Council (WBENC), and it's certifying partner, the Women's Business Development Center (WBDC) Midwest.
- For 100+ years, Federal Recycling and Waste Solutions has helped governments and businesses recycle their waste.
- Below are the last three clients for which the firm has provided same or similar services:

City of St. Louis
St. Louis, MO

05/2024 – Present

Federal Recycling and Waste Solutions handles the recycling material, to include: metal, glass, paper, plastic and cardboard.

City Of Auburn, City of Opelika, City of Phenix City
Auburn, AL; Opelika, AL; and Phenix City, AL

11/2023 – Present

Federal Recycling and Waste Solutions handles the recycling material, to include: metal, glass, paper, plastic and cardboard.

DFW Airport
Dallas/Fort Worth, TX

01/2000 - Present

Federal Recycling and Waste Solutions handles the recycling material, to include: metal, glass, paper, plastic and cardboard

The City's Procurement Ordinance, Article 3-110 (Competitive Sealed Proposals (Negotiations), governs the RFP Process. During the RFP process, there is no formal opening due to the possibility of negotiated components of the proposal. In the event City Council does not approve the recommended offeror, no proposal responses or any negotiated components are made public until after the award of the contract. Therefore, the evaluation results and cost information has been submitted to the City Manager in a separate memo for informational purposes.

Funding is available each fiscal year for this ongoing expense: Integrated Waste Management Fund – Public Works – Recycling – Contractual Services; 0207 – 260 – 3520 – RCYL – 6319. Funds from revenue sharing will be deposited: Integrated Waste Management Fund – Government Wide Revenue – Government Wide Revenue – Recycling Fees; 0207-099-1999-4558.

A RESOLUTION

NO. _____

A RESOLUTION AUTHORIZING THE EXECUTION OF A CONTRACT WITH FEDERAL RECYCLING AND WASTE SOLUTIONS (ST LOUIS, MO), TO PROVIDE SINGLE STREAM RECYCLING MATERIALS PROCESSING.

WHEREAS, the vendor will receive recycling materials, delivered by Public Works collection vehicles, and serve as a processor as well as an end market for recycling materials. The City will receive a rebate based on the recycling material that is useable; and,

WHEREAS, the proposal submitted by Federal Recycling and Waste Solutions met all proposal requirements and was evaluated responsive to the RFP; and,

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager and/or his designee is hereby authorized to execute a contract with Federal Recycling and Waste Solutions (St. Louis, MO) for single stream recycling materials processing. Funding is available each fiscal year for this ongoing expense: Integrated Waste Management Fund – Public Works – Recycling – Contractual Services; 0207 – 260 – 3520 – RCYL – 6319. Funds from revenue sharing will be deposited: Integrated Waste Management Fund – Government Wide Revenue – Government Wide Revenue – Recycling Fees; 0207-099-1999-4558.

Introduced at a regular meeting of the Council of Columbus, Georgia, held the ____ day of _____, 2025 and adopted at said meeting by the affirmative vote of _____ members of said Council.

- Councilor Allen voting _____
- Councilor Anker voting _____
- Councilor Chambers voting _____
- Councilor Cogle voting _____
- Councilor Crabb voting _____
- Councilor Davis voting _____
- Councilor Garrett voting _____
- Councilor Hickey voting _____
- Councilor Huff voting _____
- Councilor Tucker voting _____

Lindsey G. McLemore, Clerk of Council

B.H. "Skip" Henderson III, Mayor