

**Columbus Consolidated Government
Council Meeting Agenda Item**

TO:	Mayor and Councilors
AGENDA SUBJECT:	On-Call Services for Installation or Replacement of Storm Sewer/Combined Sewer Systems (Annual Contract) – RFP No. 23-0035
INITIATED BY:	Finance Department

It is requested that Council authorize the execution of annual contracts with Alexander Contracting Company, Inc. (Fortson, GA), Gordy Construction Company (Fortson, GA), KAM, Inc. (Columbus, GA) and Strack, Inc. (Fairburn, GA) to install or replace elements of storm sewer/combined sewer systems on an “as needed” basis. The contractors will submit quotes to the Engineering Department for each project that arises during the course of the contract.

The City frequently finds throughout the year the need to replace elements of a storm sewer / combined sewer system due to flooding, deterioration or the need to relocate structures. In many cases, the project would include replacement of existing surface materials such as grass/sod, asphalt, driveway fences, etc. The exact scope of work will be provided by the Department of Engineering on a project or site basis. Based on past experience, the City averages the replacement of approximately 2400 feet of pipe per year. However, the 2400 feet is only an estimate; the City may require more or less quantities of pipe replacements during each year of the contract term. The contract term shall be for five (5) years with the option to renew for five (5) additional twelve-month periods. The contract renewals shall be contingent upon the mutual agreement of the City and the Contractors.

Annual Contract History:

The previous five-year contract was awarded on March 27, 2018 (Resolution No. 112-18) to Alexander Contracting Company, Inc. (Fortson, GA), Gordy Construction Company (Fortson, GA), KAM, Inc. (Columbus, GA), Kiewit Infrastructure South (Peachtree City, GA), Landmark Grading Company, Inc. (Fort Mitchell, AL), RDJE Incorporated (Newnan, GA), Robinson Paving Company (Columbus, GA) and Strack, Inc. (Fairburn, GA).

RFP Advertisement and Receipt of Proposals:

RFP specifications were posted on the web pages of the Purchasing Division, the Georgia Procurement Registry and DemandStar on April 17, 2023. This RFP has been advertised, opened and evaluated. Four (4) proposals were received by the due date of May 12, 2023, from the following vendors:

**Alexander Contracting Company, Inc. (Fortson, GA)
Gordy Construction Company (Fortson, GA)
KAM, Inc. (Columbus, GA)**

Strack, Inc. (Fairburn, GA)

The following events took place after receipt of the proposals:

RFP MEETINGS/EVENTS		
Description	Date	Agenda/Action
Pre-Evaluation	11/6/2023	The Purchasing Manager advised evaluation committee of the RFP rules and process. The proposals were distributed to committee members for review.
1 st Evaluation	12/4/2023	Committee members discussed the proposals from all vendors. No further clarifications were requested. All members of the Committee indicated they were ready to evaluate.
Evaluation Forms Sent	12/15/2023	Evaluation forms forwarded to voting committee members.
<i>This RFP was delayed due to some Evaluators not completing their Evaluation forms in a timely manner and the unexpected retirement of the Buyer assigned to this RFP.</i>		
Evaluation Forms Completed	8/27/2024	Final set of evaluation forms completed and returned to Purchasing.
Evaluation Results Forwarded	8/27/2024	The Evaluation Results were compiled, completed and forwarded to Committee members for review.
Recommendation	8/27/2024	The voting Committee members recommend award to all four vendors.

Evaluation Committee:

The proposals were reviewed by the Evaluation Committee, which consisted of two voting members from the Engineering Department and one voting member from the Department of Public Works.

Serving as alternate voters were two representatives from the Engineering Department.

Serving as a non-voting advisor was a representative from Barge Design Solutions, Inc. Barge is one of the City's contracted vendors providing contracted to provide Architectural and Engineering Services, per RFP No. 23-0007. Their services include preparing storm and combined sewer system rehabilitation/replacement designs.

Award Recommendation:

The voting Committee members recommend award to Alexander Contracting Company, Inc. (Fortson, GA), Gordy Construction Company (Fortson, GA), KAM, Inc. (Columbus, GA) and Strack, Inc. (Fairburn, GA), for the following reasons:

- **Alexander Contracting Company, Inc.**

- Alexander Contracting Company has done many of these projects, and other large projects, for the City.
- Vendor has extensive experience in installing both storm and sanitary systems with over 60 years in the construction field.
- Alexander has always met, or exceeded, the finished product for past City projects.

- Qualifications/Experience:

- Alexander Contracting Company, Inc., was incorporated in 1965.
- The vendor is a commercial grading/excavating and underground utilities company.
- Alexander Contracting Company, Inc., employs approximately 110 people.

- Below are three recent projects for which the contractor has performed similar services, at the time the contractor submitted a proposal:

- Alliance Residential 10/2022 – 01/2024
Columbus, GA
Clearing, grading, install sanitary sewer, storm sewer (4,409 LF), water main, curb & gutter, base and paving.
- Neighbor Works 06/2022 – 01/2024
Columbus, GA
Clearing, install sanitary sewer, water main, storm sewer (3,995 LF), water main, curb & gutter, base and paving.
- Columbus Consolidated Government 08/2018 – 04/2022
Columbus, GA
Grading, install sanitary sewer, storm sewer (10,649 LF), curb and gutter, base and paving.

- **Gordy Construction Company**

- Gordy Construction Company has worked for both the City and Columbus Water Works on many projects of this nature.
- The vendor has the manpower and equipment to perform any work given to them.
- Gordy Construction is a large capacity contractor.

- Qualifications/Experience:

- Gordy Construction Company was incorporated in the State of Georgia on July 18, 1963.
- The Senior Project Manager has over 55 years of experience as the project manager for each project undertaken.
- The job superintendent has over 20 years of experience in all levels of difficulty, specializing in laying large diameter pressure pipe, manholes, pump stations, etc.

- Below are three recent projects for which the contractor has performed similar services, at the time the contractor submitted a proposal:

- Talbotton Road Widening 09/2016 – 12/2019
Columbus, GA
5,788 LF of 18' combined sewer, 645 LF of 24" combined sewer.
- Storm Drain Priority Repair 12/2018 – 03/2019
Columbus, GA
125 LF of 54" RCP, 247 LF of 48" RCP, 124 LF of 51" Arch Pipe, 348 LF of 24" RCP and 276 LF of 18" RCP.
- Andrews Road Sewer 09/2022 – 10/2022
Opelika, AL
3,650 LF of 8" PVC

- **KAM, Inc.**

- KAM, Inc., has done many projects of this nature for the City.
- KAM has experience working in environmentally sensitive areas.
- The vendor has met or exceeded the City's standards on past projects.

- Qualifications/Experience:

- KAM, Inc., was formed as a corporation in the State of Georgia in 1988 as an environmental contracting firm.
- The contractor's experience ranges from landfill construction and closure, pond closures, creek and riverbank restoration, storm sewer installation/replacement, general grading, and roadway construction and repair.
- The company has provided varied services to Columbus Consolidated Government for the past twenty years.

- Below are three recent projects for which the contractor has performed similar services, at the time the contractor submitted a proposal:

- Ramboll 09/2021 – 01/2022
Gainesville, GA
Demo existing storm system and installed approximately 500' of new storm piping and structures at a Cargill facility.
- Westrock 09/2021 – 09/2022
Cottonton, AL
Addition of a lined landfill cell which included the installation of approximately 2,500 LF of storm and leachate collection.
- Columbus Consolidated Government 04/2019 – 10/2019
Columbus, GA

Install approx. 875' of 15" – 30" RCP for the City of Columbus. Installed all drop inlets and manholes associated with the new storm system.

- **Strack, Inc.**

- Strack, Inc., has performed many of these types of projects.
- Vendor has extensive experience installing large scale storm and sanitary systems.
- Strack routinely works on governmental projects.

- Qualifications/Experience:

- Strack, Inc., is a third-generation family-owned heavy civil construction firm.
- The firm was founded in 1948.
- Vendor's primary sectors of construction are municipal pipeline construction, boring and tunneling, pump station construction, railroad construction for Norfolk Southern and CSX, landfill construction, and pipeline testing.

- Below are three recent projects for which the contractor has performed similar services, at the time the contractor submitted a proposal:

- Busch Logistics – KBD Group 12/2021 – 03/2022
Atlanta, GA
Full sitework services, clearing, grading, storm. Including 12-60" HDPE N-12 totaling 7,930 LF.
- Makita Tools – Evans General Contractors 02/2021 – 04/2022
Alpharetta, GA
Full sitework services, clearing, grading, storm. Including 18-54" RCP totaling 8,162 LF.
- Six Flags – Evans General Contractors 06/2022 – Present
Alpharetta, GA
Full sitework services, clearing, grading, storm. Including 18-48" RCP totaling 3,594 LF.

The City's Procurement Ordinance Article 3-110 (Competitive Sealed Proposals for the procurement of Equipment, Supplies and Professional Services) governs the RFP Process. During the RFP process, there is no formal opening due to the possibility of negotiated components of the proposal. In the event City Council does not approve the recommended offeror, no proposal responses or any negotiated components are made public until after the award of the contract. Therefore, the evaluation results and cost information have been submitted to the City Manager in a separate memo for informational purposes.

Funds are budgeted each fiscal year for this ongoing expense, in various accounts of the Engineering Department.

A RESOLUTION

NO. _____

A RESOLUTION AUTHORIZING THE EXECUTION OF ANNUAL CONTRACTS WITH ALEXANDER CONTRACTING COMPANY, INC. (FORTSON, GA), GORDY CONSTRUCTION COMPANY (FORTSON, GA), KAM, INC. (COLUMBUS, GA), AND STRACK, INC. (FAIRBURN, GA) TO INSTALL OR REPLACE ELEMENTS OF STORM SEWER/COMBINED SEWER SYSTEMS ON AN AS-NEEDED BASIS.

WHEREAS, an RFP was administered (RFP No. 23-0035) and four proposals were received; and,

WHEREAS, the proposals submitted by Alexander Contracting Company, Inc., Gordy Construction Company, KAM, Inc. and Strack, Inc. met all proposal requirements and were evaluated responsive to the RFP; and,

WHEREAS, the initial term of the contract shall be for five (5) years with the option to renew for five (5) additional twelve-month periods. Contract renewals will be contingent upon the mutual agreement of the City and the Contractor.

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager and/or his designee is hereby authorized to execute annual contracts with Alexander Contracting Company, Inc. (Fortson, GA), Gordy Construction Company (Fortson, GA), KAM, Inc. (Columbus, GA) and Strack, Inc. (Fairburn, GA) to install or replace elements of storm sewer/combined sewer systems on “as needed” basis. The contractors will submit quotes to the Engineering Department for each project that arises during the course of the contract. Funds are budgeted each fiscal year for this ongoing expense, in various accounts of the Engineering Department.

Introduced at a regular meeting of the Council of Columbus, Georgia, held the ____ day of _____, 2024 and adopted at said meeting by the affirmative vote of _____ members of said Council.

- Councilor Allen voting _____
- Councilor Chambers voting _____
- Councilor Cogle voting _____
- Councilor Crabb voting _____
- Councilor Davis voting _____
- Councilor Garrett voting _____
- Councilor Hickey voting _____
- Councilor Huff voting _____
- Councilor Thomas voting _____
- Councilor Tucker voting _____

Sandra T. Davis, Clerk of Council

B.H. "Skip" Henderson III, Mayor