

**Columbus Consolidated Government  
Council Meeting Agenda Item**

July 27, 2021

TO: Mayor and Councilors

SUBJECT: Protective Fire Clothing and Accessories (Annual Contract) RFB No. 21-0035

INITIATED BY: Finance Department

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It is requested that Council approve the annual contract for the purchase of protective fire clothing from NAFECO, North America Fire Equipment Co, Inc (Decatur, GA) for the estimated annual contract value of \$87,405.60.

The protective fire clothing, which includes protective coats, protective pants, suspenders, hoods, gloves, helmets, bunker boots and other fire accessories, will be ordered on an “as needed” basis and utilized by the Columbus Fire & EMS Department.

The term of the contract shall be for two (2) years with the option to renew for three (3) additional twelve-month periods. The renewal will be contingent upon the mutual agreement of the City and the Contractor.

Bid specifications were posted on DemandStar, the web pages of the Purchasing Division, and the Georgia Procurement Registry (GPR) on June 8, 2021. This bid has been advertised, opened and reviewed. One (1) bid was received on June 30, 2021 from NAFECO (Decatur, GA) who sells the LION brand.

In accordance with Section 3-108, Item H of the Procurement Ordinance, the Purchasing Division performed due diligence by conducting a survey of non-responsive firms to determine if it was necessary to revise the specifications to encourage more competition. The Fire & EMS Department specified LION brand to match their current clothing. Over 1400 vendors on the GPR list for this bid were surveyed. Listed below is a sampling of the responses:

1. Municipal Equipment Co: Competing dealer already bidding.
2. Fire-End & Crocker Corp: We only bid within New York State as LION dealer.
3. Vitco Fire: Company too small to compete on most line items.
4. Fireline, Inc: We carry Veridian turnout gear.
5. Ten-8 Fire & Safety: Proprietary and restrictive nature of specifications. We sell Globe gear.
6. Dana Safety Supply: We only carry Pelican brand.
7. Lutzco Inc: We do not offer LION brand.
8. Fire Dex: No bid submitted since it was LION specific with no exceptions.
9. Kipper Tool Company: We offer Lakeland Industries brand.

Based on the responses to the survey, the Purchasing Division determined that revisions were not required to the specifications. The Purchasing Division opened the one (1) bid on July 13, 2021 received from the following Contractor:

		<b>NAFECO</b>	
		<b>(Decatur, AL)</b>	
<b>DESCRIPTION</b>	<b>EST QTY</b>	<b>UNIT COST</b>	<b>EXTENDED COST</b>
Protective Coats	30	1,041.93	31,257.90
Protective Pants	30	641.15	19,234.50
Suspenders	30	Included in Pant price	Included in Pant price **
Hoods	30	38.35	1,150.50
Gloves	30	81.00	2,430.00
Helmets	30	274.99	8,249.70
Leather Front for Helmet	30	53.00	1,590.00
Leather Radio Harness	30	36.50	1,095.00
Leather Radio Harness XL	30	39.10	1,173.00
Anti-Sway Strap; Plain	30	8.97	269.10
Radio Holder for Motorola	30	34.40	1,032.00
Structural Bunker Boots – Mens	30	284.94	8,548.20
Structural Bunker Boots - Ladies	30	284.94	8,548.20
ESS Goggles	30	55.00	1,650.00
Pelican Flashlight	30	39.25	1,177.50
<b>Total Estimated Contract Value</b>			<b>\$ 87,405.60</b>

Funds are budgeted each fiscal year for this ongoing expense: General Fund - Fire & EMS - Logistic/Support – Uniforms; 0101-410-3610-LOGI-6781.

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**A RESOLUTION**

**NO.** \_\_\_\_\_

**A RESOLUTION AUTHORIZING THE PURCHASE OF PROTECTIVE FIRE CLOTHING AND ACCESSORIES ON AN “AS NEEDED” BASIS FROM NAFECO, NORTH AMERICA FIRE EQUIPMENT CO, INC (DECATUR, GA) FOR THE ESTIMATED ANNUAL CONTRACT VALUE OF \$87,405.60.**

**WHEREAS**, the contracted vendor will provide protective fire clothing and accessories which includes protective coats, protective pants, suspenders, hoods, gloves, helmets, bunker boots and other fire accessories, on an “as needed” basis and will be utilized by the Columbus Fire & EMS Department; and

**WHEREAS**, the contract term shall be for two (2) years with an option to renew for three (3) additional twelve month periods. Renewal of the contract is contingent upon the mutual agreement of the City and the Contractors.

**NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:**

That the City Manager is hereby authorized to purchase protective fire clothing and accessories which includes protective coats, protective pants, suspenders, hoods, gloves, helmets, bunker boots and other fire accessories, on an “as needed” basis from NAFECO (Decatur, GA) for the estimated annual contract value of \$87,405.60. The contract term shall be for two (2) years with an option to renew for three (3) additional twelve- month periods. Funds are budgeted each fiscal year for this ongoing expense; General Fund - Fire & EMS - Logistic/Support – Uniforms, 0101-410-3610-LOGI-6781.

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Introduced at a regular meeting of the Council of Columbus, Georgia, held the \_\_\_\_\_ day of \_\_\_\_\_, 2021 and adopted at said meeting by the affirmative vote of \_\_\_\_\_ members of said Council.

- Councilor Allen voting \_\_\_\_\_.
- Councilor Barnes voting \_\_\_\_\_.
- Councilor Crabb voting \_\_\_\_\_.
- Councilor Davis voting \_\_\_\_\_.
- Councilor Garrett voting \_\_\_\_\_.
- Councilor House voting \_\_\_\_\_.
- Councilor Huff voting \_\_\_\_\_.
- Councilor Thomas voting \_\_\_\_\_.
- Councilor Tucker voting \_\_\_\_\_.
- Councilor Woodson voting \_\_\_\_\_.

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Sandra T. Davis, Clerk of Council

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B.H. “Skip” Henderson III, Mayor