

Columbus Consolidated Government
FY22 Healthcare Budget Review
May 4, 2021

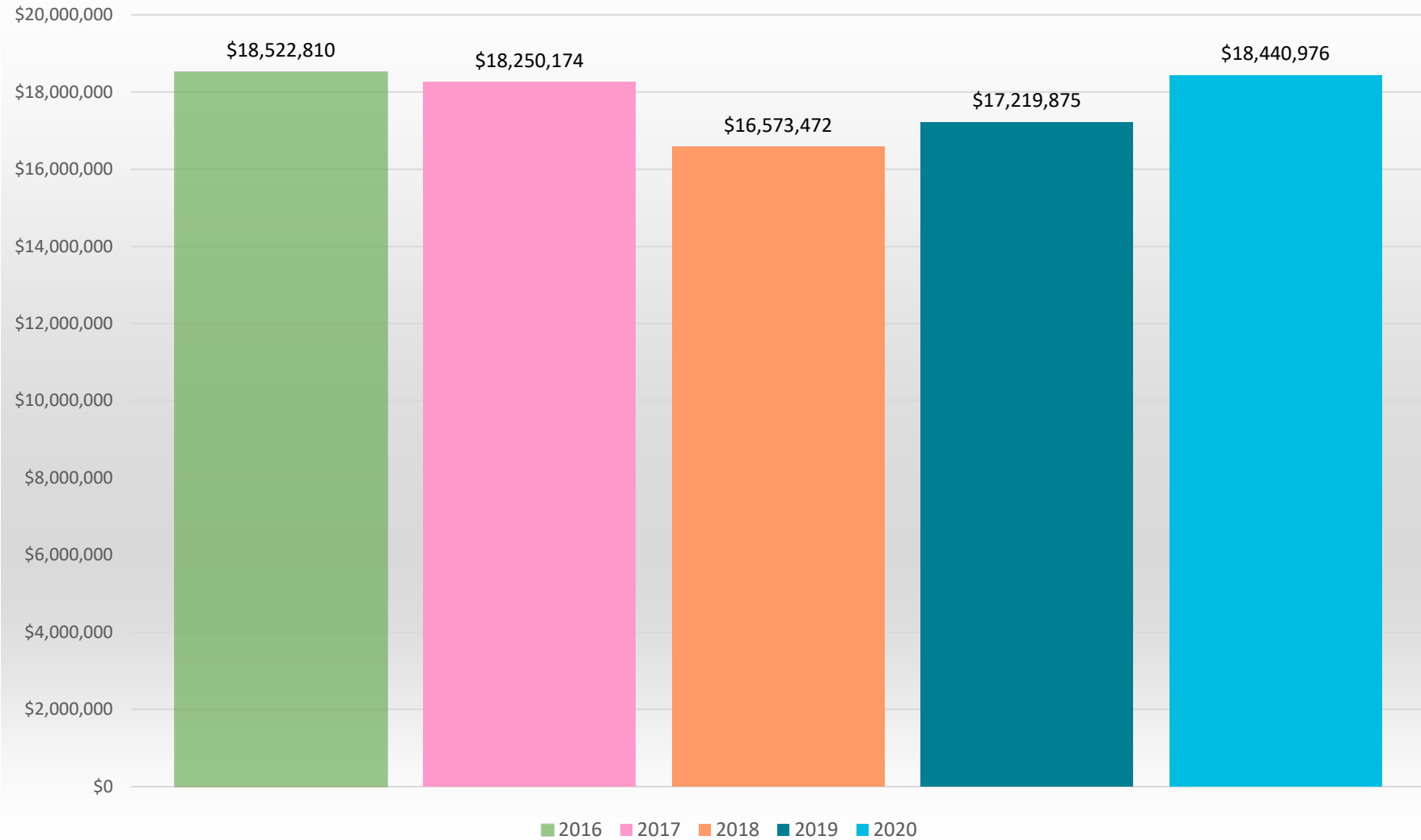


Health Plan Experience Review

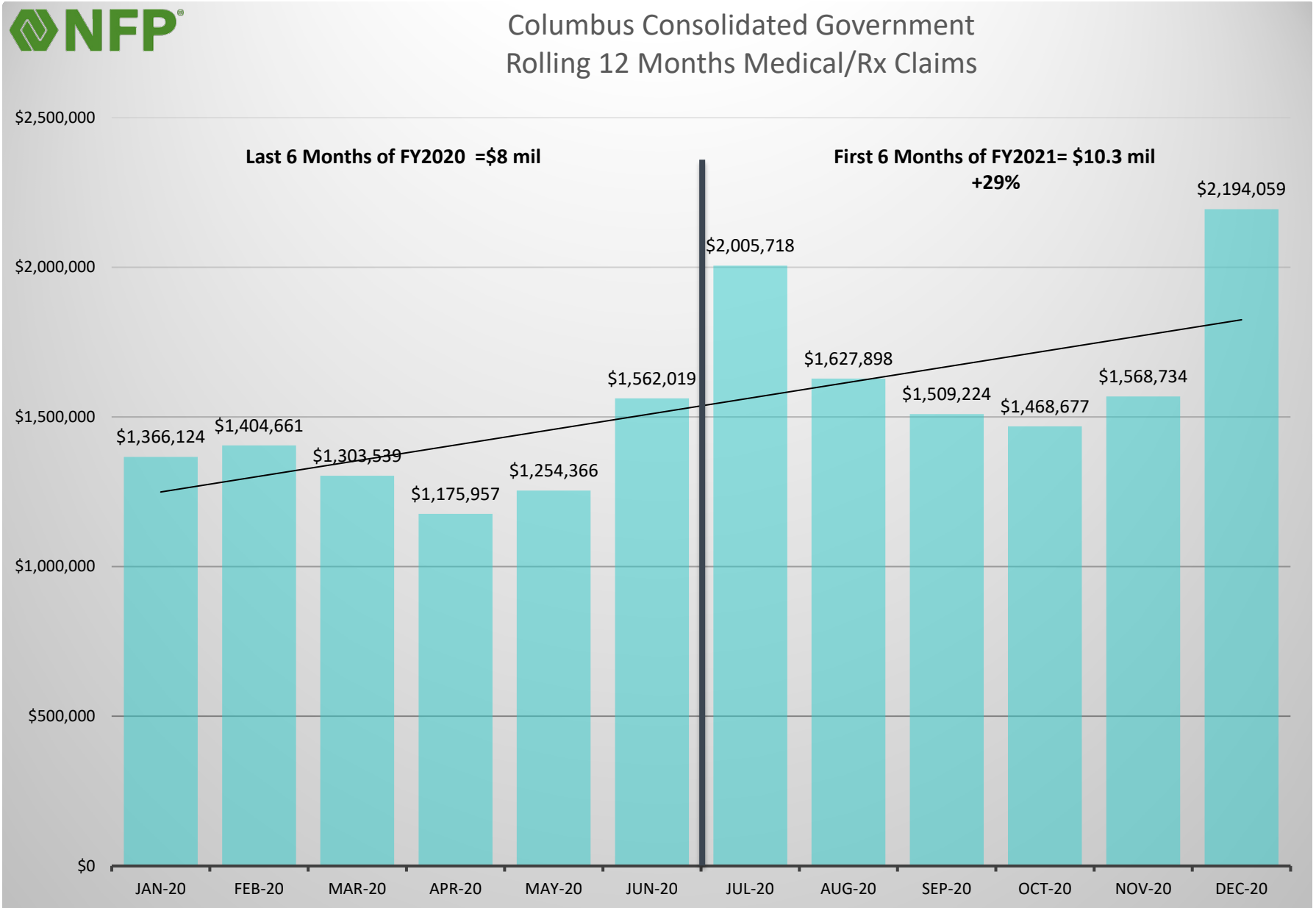
Annual Medical/Rx Claims



Columbus Consolidated Government Annual Medical/Rx Claims CY2016 - CY2020



Rolling 12 Months- Medical and Rx Total

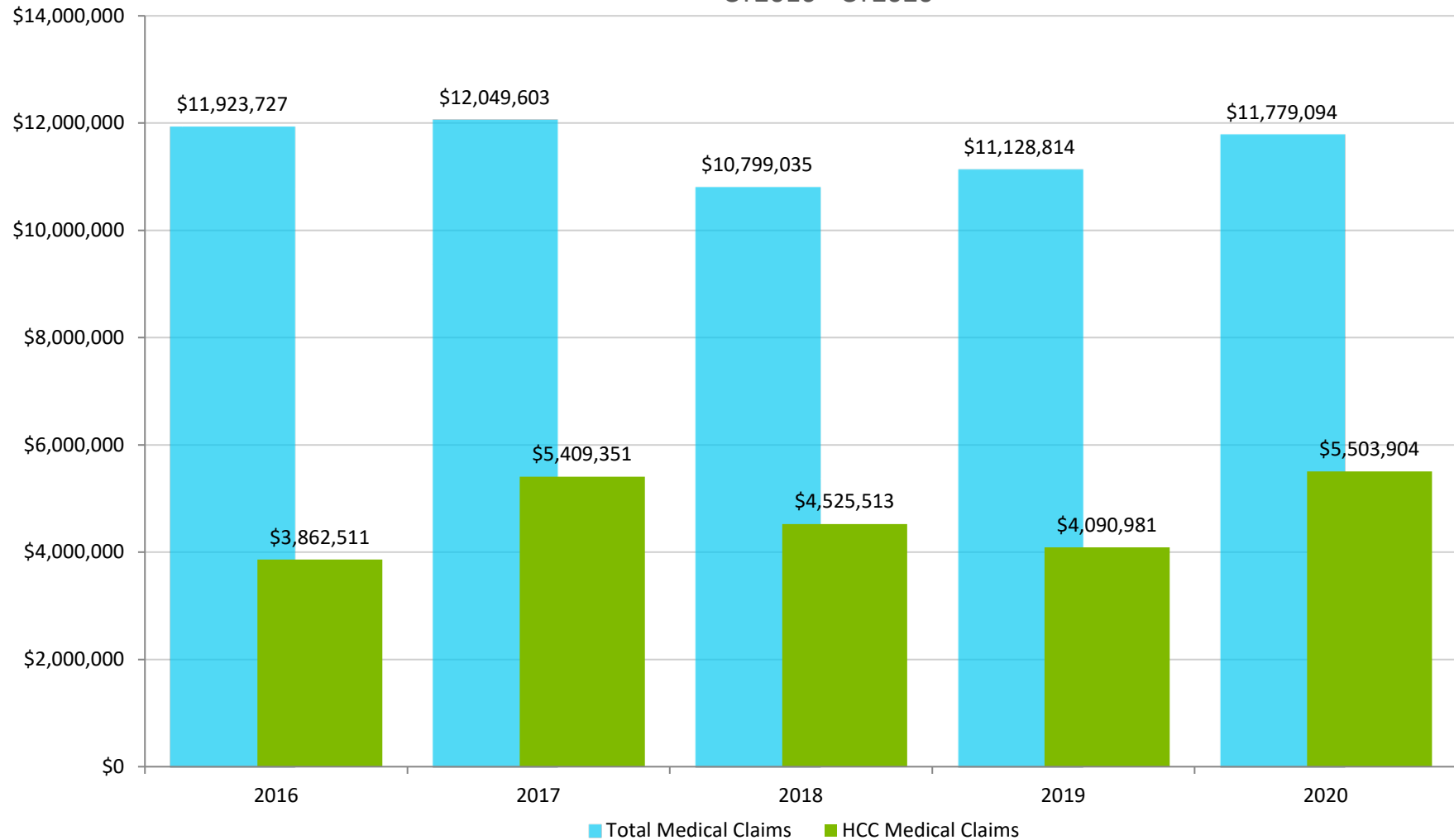


Cost Drivers

High Cost Claims vs. Total Medical Claims CY2016 – CY2020



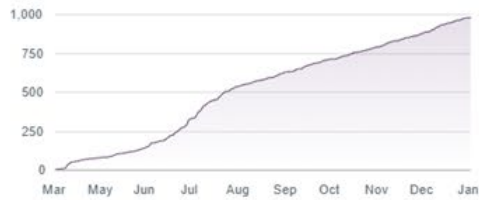
Columbus Consolidated Government
HCC Medical Claims (over \$50,000) vs. Total Medical Claims
CY2016 - CY2020



COVID-19 Claims Expense

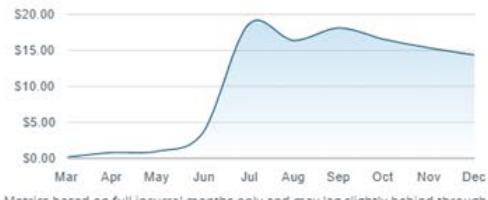
COVID-19 Claimants

974



COVID-19 PMPM (Paid Amount)

\$14.26



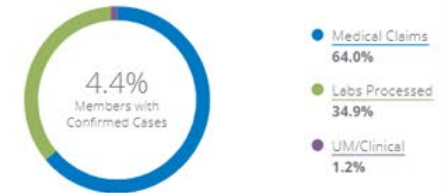
Metrics based on full incurral months only and may lag slightly behind through-the-current-day values.

COVID-19 Total Cost (Paid Amount)

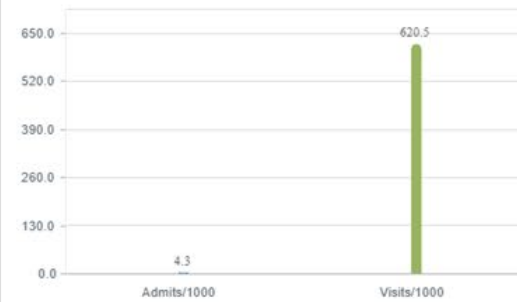
\$553.7k



Confirmed Cases by First Identified Source



COVID-19 Annual Utilization Rates

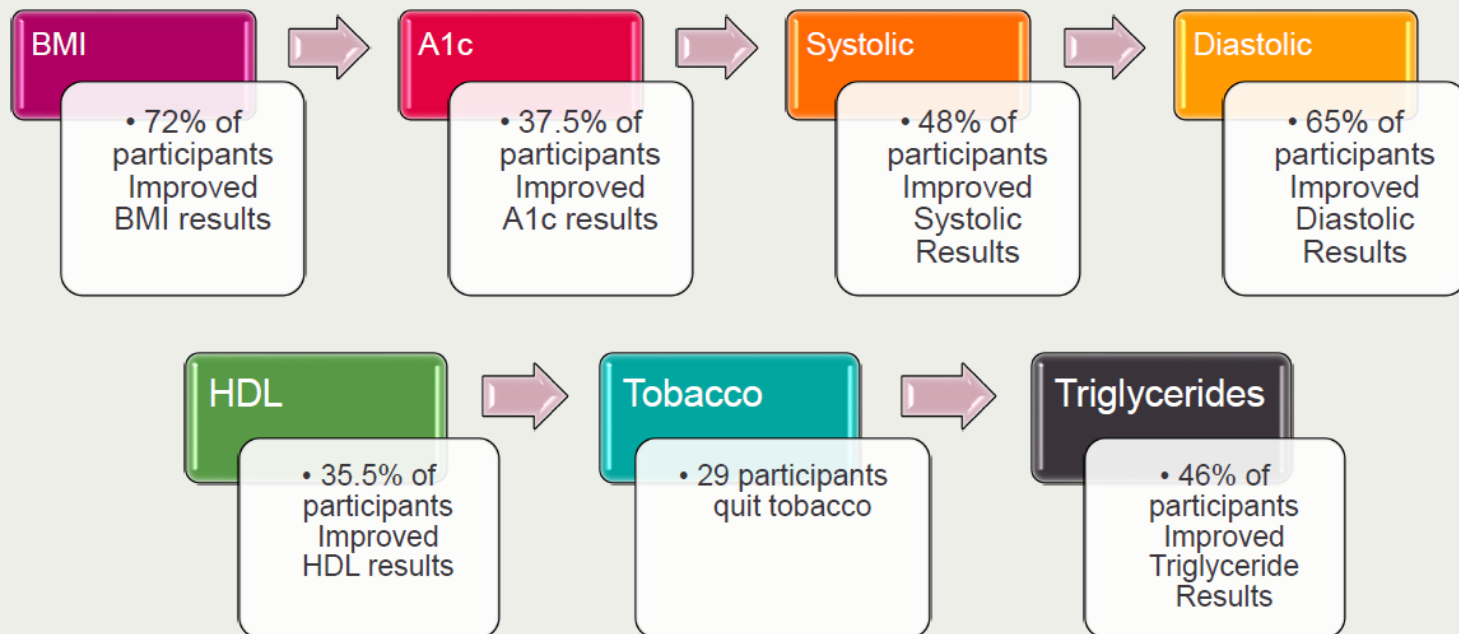


Metrics based on full incurral months only and may lag slightly behind through-the-current-day values.

- Paid per Admit \$28k
- Paid per Visit \$79
- Average Length of Stay 6.9 days

Health and Wellness Center Update

Coaching Outcomes: Eligible PHA Score Improvements



Cohort Population= 357
Improvements from 2019 to 2020



Health and Wellness Center Engagement Impact on Health Plan Claims

Clinic Engaged	Non-Engaged	No Healthcare
2,020	761	1,130

	Medical Claims Payment Per Member
Engaged	\$2,485
Non-Engaged	\$7,846

	Prescription Claims Payment Per Member
Engaged	\$2,087
Non-Engaged	\$3,222

When incorporating the HWC costs into the annual costs of engaged patients, the average cost per patient is 48% less than those non-engaged patients.

Funding Projections 2022

FY22 and CY22 Funding- No Plan Changes

- 2022 costs projected to increase 6%
- Employee contributions are down 4.4% from expected due to decline in enrollment
- Overall increase to correct funding would be +11% for employees and pre-65 retirees

FY22 Pharmacy Benefit Manager
Savings

NFP Rx Solutions: Who We Are

NFP Rx Solutions provides pharmacy benefits consulting to NFP clients. This includes strategic pharmacy oversight through experienced account management, clinical services, artificial intelligence and plan oversight.

Clinical Solutions

Rx Solutions' clinical management strategy is designed to provide plan sponsors and their plan participants with actionable solutions aligned to your plan performance. Our team of clinicians use real-time data analytics to optimize your pharmacy program.

Quarterly Reporting

- Robust quarterly KPI
- Data-based cost drivers
- Pharma landscape impact
- Coalition level benchmarks
- Outcomes ROI evaluation

Account Management

Your Rx Solutions account management team is lead by an experienced account executive.

Account Management Structure



Call Center



Analyst



Clinical Lead

Coalition Pricing



>1.5 Million Lives

- >300 clients in all 50 states
- Coalition-based contracts
- Unlimited plan options
- Average savings of 27%



Preferred Partners

- CVS
- Express Scripts
- Optum



Over One Billion Saved

- Annual contract improvements
- No-cost clinical programs
- Over 2,500 clinical interventions

Pharmacy Benefit Manager Marketing and Repricing Analysis

- NFP conducted full PBM marketing and repricing analysis
- Compare discounts, rebates and fees
- Optum identified as recommended PBM option for 2022: Estimated \$1.8 mil in savings
 - Discount savings= \$824,323 based on most recent 12 months of drug utilization
 - Rebate improvements= \$986,931
- Able to pass savings along to members by reducing tier 1 Rx copay from \$20 to \$15 and minimizing payroll deduction increases

Health Plan Funding With PBM
Savings

Proposed Changes Calendar Year 2022

Implement PBM change for \$1.8 million projected savings

Implement tier 1 Rx change from \$20 to \$15

No increase in contributions for employees if they participate in wellness

11% differential for employees that do not participate in wellness (currently 7.3%)

CCG \$5,859 per budgeted position FY21

CCG funding 70% of active employees' cost

Active Employees

Silver Plan	2022 Bi-Weekly Cost Wellness- No Change	2022 Bi-Weekly Non-Wellness	Bi-Weekly Difference Non-Wellness
Single	\$73.03	\$82.02	\$8.99
Employee + Spouse	\$137.29	\$154.19	\$16.90
Employee + Child(ren)	\$127.82	\$143.54	\$15.73
Family	\$202.31	\$227.21	\$24.89

Gold Plan	2022 Bi-Weekly Cost Wellness- No Change	2022 Bi-Weekly Non-Wellness	Bi-Weekly Difference Non-Wellness
Single	\$104.65	\$117.53	\$12.88
Employee + Spouse	\$196.74	\$220.95	\$24.21
Employee + Child(ren)	\$183.16	\$205.69	\$22.53
Family	\$289.90	\$325.56	\$35.66

Pre-65 Retirees

Silver Plan	2021 Monthly Cost
Single	\$263.72
Retiree + Spouse	\$761.84
Retiree + Child(ren)	\$688.41
Family	\$1265.79

Gold Plan	2021 Monthly Cost
Single	\$332.23
Retiree + Spouse	\$895.05
Retiree + Child(ren)	\$812.06
Family	\$1464.43

Employee Health Plan Contributions

2022 will be 6 years with no change in employee contributions for health coverage

National healthcare cost trend increases have averaged 9% over the last 6 years.

Proactive measures to appropriately budget and manage health plan cost have allowed the CCG health plan to avoid these trend increases, saving the City and Employees money.

If health insurance cost had increased 9% since 2017, employees would be paying much more for their coverage in 2022:

Monthly Increase in 2022 if 9% Trend

	Silver	Gold
Employee Coverage	\$85.23	\$122.13
Family Coverage	\$236.10	\$338.32

Total Savings over 5 years if 9% Trend

	Silver	Gold
Employee Coverage	\$2,892.48	\$4,144.84
Family Coverage	\$8,012.83	\$11,481.98



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