

**COLUMBUS CONSOLIDATED GOVERNMENT**  
**RFB No. 23-0036; Dual Axle Utility Trailers**  
**June 14, 2023**

*This tabulation of bids is not indicative of an award or intent to award to a particular vendor. Bid responses are being forwarded to the Project Manager, who will provide an award recommendation for approval by the appropriate persons and/or by Columbus Council.*

Vendors	Rockland Cargo Equipment, Inc. (Conyers, GA)	The Trailer Shop, LLC dba Trax & Trailers (Perry, GA)	Chattahoochee Trailer, LLC (Columbus, GA)	Aria Contracting Sales and Services, Inc. (Sarasota, FL)	Coast to Coast Custom <sup>1</sup> Mobile Vending, LLC (Douglas, GA)	Phoenix Contracting <sup>2</sup> (Sun City Center, FL)	Holden Industries, Inc. <sup>3</sup> (Southwest City, MO)	Connecticut <sup>4</sup> Trailers, Inc. (Bolton, CT)	Freelance Ideal Consulting <sup>5</sup> Services, LLC (McDonough, GA)	Stephan L Green Trailers (Farmingdale, NJ)
Addenda Acknowledgement (Form 5) - (5)	✓	✓	✓	✓	✓	1, 2, 4, 5	✓	*	✓	no bid documents uploaded
Comm. Concerning This Solicitation (Form 3)	✓	✓	✓	✓	✓	✓	*	✓	✓	
Federal Compliance (Form 4)	✓	✓	✓	✓	✓	✓	*	✓	✓	
Business License	✓	✓	✓	✓	*	*	*	*	*	
Form W-9	✓	✓	✓	✓	*	*	*	*	*	
Det. Spec. Pgs. (Form 1) - REVISED 2	✓	✓	✓	✓	✓	✓	✓	* wrong specs	* wrong specs	
Bid Form Pricing Page (Form 2)	✓	✓	✓	✓	✓	✓	*	✓	✓	
Manufacturer/Make/Model	GSK Metal Works 82x16 TDMUT9990K	Arch Cargo 10K L/UT-16	Novue LLC/Sure-Trac/ ST8216TAT-B-100	Kaufman Trailers FBS-5-2K-160	Cynergy Cargo Utility Trailers	Triple Crown 7x18	Holden HUT10	Big Tex 70PI-16X	2023 Mid-South 7 x 16 TA Open Hauler	
Product Literature	✓	✓	✓	✓	✓	✓	✓	✓	*	
Warranty	✓	✓	✓	✓	*	✓	✓	✓	*	
Deliver to Fleet within # of days after receipt of purchase order	60-90 days	30 days	10 days	120 days	60 days	90 days	*	90 days	57 days	
Unit Price	\$ 4,997.00	\$ 5,095.00	\$ 6,606.00	\$ 7,645.00	\$ 4,020.00	multiple pricing	\$ 9,990.00	\$ 4,891.16	\$ 5,946.00	
Total Price (15 Units)	\$ 74,955.00	\$ 76,425.00	\$ 99,090.00	\$ 114,675.00	\$ 60,300.00		\$ 149,850.00	\$ 73,367.40	\$ 89,190.00	

<sup>1</sup> Coast to Coast Custom Mobile Vending, LLC listed 'Cynergy Cargo Utility Trailers' on their Detailed Specifications page and Cynergy Utility Trailers on their bid pricing page. When responding to a request for clarification, the vendor edited the City's letter and identified a unit not indicated in their original submission, namely, New Generation Utility Trailer. Due to this edit and the conflicting information submitted by the vendor, the City was unable to determine which item was bid. Subsequently, the vendor was deemed non-responsive.

<sup>2</sup> Phoenix Contracting submitted 2 different bid prices in their bid submission. Per Item 9 of the General Provisions, 'RECEIPT OF MULTIPLE BIDS. Unless otherwise stated in the bid specifications, the City will accept one and only one bid per vendor. Any unsolicited multiple bid(s) will not be considered. If prior to the bid opening, more than one bid is received from the same vendor, the following will occur: (1) the bidder will be contacted and required to submit written acknowledgment of the bid to be considered; (2) the additional bid(s) will be returned to the bidder unopened. If at the bid opening more than one bid is enclosed in a single bid package, the City will consider the vendor non-responsive and bids will be returned to the bidder.' Therefore, the vendor was deemed non-responsive.

<sup>3</sup> Holden Industries, Inc. did not include the Communication Concerning This Solicitation (Form 3), which was required to be included with bid submission. Consequently, the vendor was deemed non-responsive.

<sup>4</sup> Connecticut Trailers, Inc. did not submit the Revised 2 Detailed Specifications (Form 1), which was required to be included with bid submission. Consequently, the vendor was deemed non-responsive.

<sup>5</sup> Freelance Ideal Consulting Services, Inc. did not submit the Revised 2 Detailed Specifications (Form 1), which was required to be included with bid submission. Consequently, the vendor was deemed non-responsive.