



**COLUMBUS GEORGIA  
CONVENTION & TRADE CENTER**

**COLUMBUS IRON WORKS CONVENTION AND TRADE CENTER AUTHORITY  
CALLED MEETING  
OCTOBER 09, 2020**

A special meeting of the Columbus Iron Works Convention and Trade Center Authority was called on October 9, 2020 to further discuss and vote on the addition of a Director of Sales position for the Columbus GA Convention and Trade Center. The meeting was held virtually.

Authority Members in Attendance: Chairman Jonathan Payne, Vice Chairman Carson Cummings, and Craig Burgess.

Administrative Members in Attendance: Executive Director Hayley Tillery, Finance Manager Francesca Dye, and Secretary Chasity Hall Deppe

At 12:02 PM, Chairman Jonathan Payne called the meeting to order.

During the previous regular meeting of the Columbus Iron Works Convention and Trade Center Authority dated September 24, 2020, Executive Director Hayley Tillery made the recommendation to create a new Trade Center Director of Sales position in leu of Spectra Corporation, the center's exclusive catering company, filling their vacant general manager position. Today Hayley echoed her request with three reasons to support her recommendation. First, the cost savings of \$48K per year; the difference between the two starting salaries. Second, set up for the future; stating it was her goal for the facility to eventually handle all catering without outsourcing. And third, it would allow better communication with clients.

After a brief but in-depth discussion, Chairman Jonathan Payne made a motion to allow Executive Director Hayley Tillery to create and post a director of sales position for the Columbus GA Convention and Trade Center. Crag Burgess seconded the motion that was unanimously carried by all members present.

With no further business to discuss the meeting was adjourned at 12:35 PM.

A handwritten signature in black ink, appearing to read "Jonathan Payne".

Jonathan Payne, Chairman  
Trade Center Authority

A handwritten signature in black ink, appearing to read "Hayley Tillery".

Hayley Tillery, Executive Director  
Columbus, GA Convention and Trade Center