

**Columbus Consolidated Government Council
Meeting Agenda Item**

TO:	Mayor and Councilors
AGENDA SUBJECT:	Service Agreement with Public Consulting Group, LLC
AGENDA SUMMARY:	Approval is requested to enter into a three-year agreement with Public Consulting Group to facilitate a managed care reimbursement program for Columbus Fire & EMS. The City will pay 10% of any supplemental Medicaid payments received as a result of PCG's efforts. There are no upfront fees or costs if no reimbursement is secured.
INITIATED BY:	Fire/EMS

Recommendation: Approval is requested to enter into a three-year agreement with Public Consulting Group to facilitate a managed care reimbursement program for Columbus Fire & EMS. The City will pay 10% of any supplemental Medicaid payments received as a result of PCG's efforts. There are no upfront fees or costs if no reimbursement is secured.

Background: To optimize Columbus Fire & EMS's ability to recover Medicaid reimbursement for ambulance services and expand into managed care supplemental payments, the Department seeks to enter into a Service Agreement with Public Consulting Group, LLC (PCG). Given that Medicaid reimbursement rates are typically 70% lower than the actual cost of service, this partnership is essential for identifying and recovering unreimbursed expenditures through federally approved mechanisms such as the Ground Emergency Medical Transportation (GEMT) and Public Emergency Medical Transportation (PEMT) programs. PCG brings extensive national experience in developing, implementing, and managing EMS cost recovery initiatives and has generated hundreds of millions in supplemental revenue for EMS agencies nationwide. Their proven tools, technical expertise, and programmatic support will ensure compliance, accuracy, and sustained revenue enhancement critical to the financial stability of our fire-based EMS system.

Analysis: Columbus Fire and Emergency Medical Services seeks to enter into a three-year service agreement to maximize the department's capacity to capture Medicaid reimbursements.

Financial Considerations: The agreement with Public Consulting Group, LLC establishes a contingency-based cost structure, where the City will pay **10% of any supplemental Medicaid payments received** as a result of PCG's efforts. There are no upfront fees or costs if no reimbursement is secured. This fee covers all services, including cost reporting, compliance support, program implementation, and audit preparation.

Legal Considerations: The Consolidated Government of Columbus is eligible to enter into this agreement.

Recommendation/Action: Approval is requested to enter into a three-year agreement with Public Consulting Group to facilitate a managed care reimbursement program for Columbus Fire & EMS. The City will pay 10% of any supplemental Medicaid payments received as a result of PCG's efforts. There are no upfront fees or costs if no reimbursement is secured.

**A RESOLUTION
NO.**

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE TO ENTER INTO A SERVICE AGREEMENT WITH PUBLIC CONSULTING GROUP, LLC TO PERSUE MEDICAID SUPPLEMENTAL PAYMENTS FOR FIRE-EMS SERVICES, ALLOWING FOR A 10% CONTINGENCY BASED FEE STRUCTURE TIED TO RECOVERED FUNDS.

WHEREAS, the Columbus Fire and Emergency Medical Services (CFEMS) is requesting this agreement to maximize Medicaid reimbursements; and,

WHEREAS, Medicaid payments constitute the third largest provider of funds recovered for EMS services in Columbus; and,

WHEREAS, the managed care program will substantially increase revenue associated with EMS billing; and,

WHEREAS, Public Consulting Group, LLC is an established vendor under contract with the General Services Administration

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA HEREBY RESOLVES:

- 1) That the Mayor or his designee is hereby authorized to approve the execution of a Service Agreement with Public Consulting Group, LLC, to pursue Medicaid supplemental payments for EMS services.
- 2) There is a 10% contingency-based fee structure tied to recovered funds

Introduced at a regular meeting of the Council of Columbus, Georgia, held on the ____ day of _____ 2025 and adopted at said meeting by the affirmative vote of _____ members of said Council.

Councilor Allen voting	_____
Councilor Anker voting	_____
Councilor Chambers voting	_____
Councilor Cogle voting	_____
Councilor Crabb voting	_____
Councilor Davis voting	_____
Councilor Garrett voting	_____
Councilor Hickey voting	_____
Councilor Huff voting	_____
Councilor Tucker voting	_____

Lindsey G. Mclemore, Clerk of Council

B.H. "Skip" Henderson, III, Mayor