

**Columbus Consolidated Government
Council Meeting Agenda Item**

TO:	Mayor and Councilors
AGENDA SUBJECT:	Agricultural Chemicals (Annual Contract) – RFB No. 24-0002
INITIATED BY:	Finance Department

It is requested that Council approve the annual contract for the purchase of agricultural chemicals on an “as needed” basis from the following vendors:

Vendor	Estimated Contract Value
Central Turf & Irrigation Supply (Columbus, GA)	\$102,695.29
Heritage Landscape Supply Group, Inc. (McKinney, TX)	\$64,151.16
Opterra Solutions, Inc. (Lexington, SC)	\$35,350.50
Orion Solutions, Inc. (Rocky Mount, VA)	\$4,615.00
Southern States Cooperative (Cartersville, GA)	\$184,929.10
Total Estimated Contract Value	\$391,741.05

The chemicals will be utilized by Parks and Recreation to maintain athletic turf and by Public Works to maintain City right of ways.

The initial term of the contract shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor(s).

Bid specifications were posted on DemandStar, the City’s website and Georgia Procurement Registry on July 11, 2023. Bid responses were received on August 9, 2023. This bid has been advertised, opened and reviewed. The bidders were:

Vendor Name	Total Bid
Central Turf & Irrigation Supply (Columbus, GA)	\$435,224.29
¹ Helena Agri-Enterprises (Suwanee, GA)	
Heritage Landscape Supply Group (McKinney, TX)	\$504,517.81
¹ Howard Fertilizer and Chemical (Dallas, TX)	
Opterra Solutions, Inc. (Lexington, SC)	\$517,921.16
Orion Solutions, LLC (Rocky Mount, VA)	\$246,314.00
² Site One Landscape Supply (Cleveland, OH)	\$548,881.56
Southern States Cooperative (Cartersville, GA)	\$430,635.25

Vendor Name	Total Bid
U.S. Ag Fertilizer (Hogansville, GA)	\$23,088.00

¹ Submissions from both Helena Agri-Enterprises and Howard Fertilizer and Chemical did not include the most recently revised pricing pages, a bid submission requirement.

² Submission from SiteOne Landscape Supply did not include Form 2 - Communication Concerning this Solicitation, a bid submission requirement.

The low, responsive bidders per line item are as follows:

PARK SERVICES			
Line #	Product	Unit Price	Extended Cost
Central Turf & Irrigation Supply (Columbus, GA)			
2	Three-Way Ester II or Equivalent	\$214.75	\$12,885.00
10	18-24-12 *2% Local Preference*	\$21.54	\$430.80
17	Top Choice Insecticide or Equivalent	\$44.00	\$4,400.00
20	Spectacle	\$1,743.50	\$34,870.00
21	Foam Marker	\$31.25	\$468.75
22	Primo Maxx or Equivalent	\$312.33	\$2,498.64
26	UP-Star Gold or Equivalent	\$38.89	\$1,944.50
27	Headline or Equivalent	\$270.00	\$540.00
31	Monument 75WG or Equivalent	\$275.00	\$6,325.00
32	Drive 75 DF or Equivalent	\$45.00	\$4,500.00
33	Celsius WG *2% Local Preference*	\$125.80	\$20,128.00
34	Crosscheck Plus (Liquid)	\$1,347.66	\$13,476.60
35	Crosscheck Plus (Granular)	\$19.00	\$228.00
Vendor Total			\$102,264.49
Heritage Landscape Supply Group, Inc. (McKinney, TX)			
3	Chelated Iron Plus 12-0-0 or Equivalent	\$22.28	\$44.56
5	Revolver or Equivalent	\$282.90	\$33,948.00
6	Pre-m 0.86% 0-0-7 or Equivalent	\$12.20	\$8,540.00
7	Pre-m 3.3 EC 0.86% 0-0-7 or Equivalent	\$98.55	\$3,942.00
16	Manicure 6FL or Equivalent	\$66.15	\$661.50
18	Simazine 4L or Equivalent	\$67.92	\$2,716.80
23	Rodeo or Equivalent	\$57.79	\$4,623.20
28	Dimension Ultra or Equivalent	\$53.80	\$269.00
30	Sedge Hammer or Equivalent	\$58.80	\$4,704.00
38	Spray Tank Cleaner	\$9.77	\$488.50
39	Sevin 4F or Equivalent	\$55.97	\$2,238.80
40	Spray Dye, Tracker Blue	\$49.37	\$1,974.80
Vendor Total			\$64,151.16
Opterra Solutions, Inc. (Lexington, SC)			
1	Three Way Selective Herbicide or Equivalent	\$73.13	\$14,626.00
11	20-1-5 or Equivalent	\$13.45	\$269.00
12	25-5-11 or Equivalent	\$13.00	\$15,600.00
15	Garlon *3A or Equivalent	\$118.00	\$4,720.00

PARK SERVICES			
Line #	Product	Unit Price	Extended Cost
29	Manor 60DF or Equivalent	\$43.36	\$135.50
Vendor Total			\$35,350.50
Orion Solutions, Inc. (Rocky Mount, VA)			
19	Reward Landscape/Aquatic Herbicide or Equivalent	\$180.00	\$1,440.00
24	Roundup Quick Pro or Equivalent	\$99.00	\$2,970.00
37	Spreader Sticker/Surfactant	\$25.625	\$205.00
Vendor Total			\$4,615.00
Southern States Cooperative (Cartersville, GA)			
4	Pelletized Lime or Equivalent	\$5.47	\$656.40
8	Pre-m 0.86% 25-2-5 or Equivalent	\$22.82	\$15,974.00
9	24-2-11 or Equivalent	\$19.97	\$23,964.00
13	5-10-15 or Equivalent	\$12.51	\$1,501.00
14	Dolomitic Lime or Equivalent	\$5.47	\$1,969.20
25	Lesco-Fate or Equivalent	\$9.16	\$45.80
36	Liquid Iron	\$24.37	\$487.40
PUBLIC WORKS			
Southern States Cooperative (all lines awarded)			\$140,331.30
Vendor Total			\$184,929.10
TOTAL ESTIMATED CONTRACT VALUE			\$ 391,741.05

Parks and Recreation has budgeted \$55,000.00 each fiscal year for this ongoing expense: General Fund – Parks & Recreation – Park Services – Horticulture/Landscaping Supplies, 0101-270-2100-PSRV-6727; General Fund – Parks & Recreation – Park Services – Grounds Maintenance, 0101-270-2100-PSRV-6576.

Public Works budgets approximately \$69,000 each fiscal year for this ongoing expense: Sewer Fund – Public Works–Sewer Maintenance – Horticulture/ Landscaping Supplies, 0202-260-3210-SRWM-6727; Paving Fund – Public Works – Right of Way Maintenance – Horticulture/Landscaping Supplies, 0203-260-3120-ROWM-6727.

A RESOLUTION

NO. _____

A RESOLUTION AUTHORIZING AN ANNUAL CONTRACT FOR THE PURCHASE OF AGRICULTURAL CHEMICALS ON AN “AS NEEDED” BASIS FROM THE FOLLOWING VENDORS:

VENDOR	ESTIMATED CONTRACT VALUE
CENTRAL TURF & IRRIGATION SUPPLY (COLUMBUS, GA)	\$102,695.29
HERITAGE LANDSCAPE SUPPLY GROUP, INC. (MCKINNEY, TX)	\$64,151.16
OPTERRA SOLUTIONS, INC. (LEXINGTON, SC)	\$35,350.50
ORION SOLUTIONS, INC. (ROCKY MOUNT, VA)	\$4,615.00
SOUTHERN STATES COOPERATIVE (CARTERSVILLE, GA)	\$184,929.10
TOTAL ESTIMATED CONTRACT VALUE	\$391,741.05

WHEREAS, the chemicals will be utilized by Parks and Recreation to maintain athletic turf and by Public Works to maintain City right of ways; and,

WHEREAS, the contract term shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor(s).

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA HEREBY RESOLVES AS FOLLOWS:

That the City Manager is hereby authorized to purchase agricultural chemicals on an “as needed” basis from the following vendors:

Vendor	Estimated Contract Value
Central Turf & Irrigation Supply (Columbus, GA)	\$102,695.29
Heritage Landscape Supply Group, Inc. (McKinney, TX)	\$64,151.16
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SRWM-6727; Paving Fund – Public Works – Right of Way Maintenance – Horticulture/Landscaping Supplies, 0203-260-3120-ROWM-6727.

Introduced at a regular meeting of the Council of Columbus, Georgia, held the _____ day of _____, 2023 and adopted at said meeting by the affirmative vote of _____ members of said Council.

Councilor Allen voting	_____
Councilor Barnes voting	_____
Councilor Begly voting	_____
Councilor Cogle voting	_____
Councilor Crabb voting	_____
Councilor Davis voting	_____
Councilor Garrett voting	_____
Councilor Huff voting	_____
Councilor Thomas voting	_____
Councilor Tucker voting	_____

Sandra T. Davis, Clerk of Council

B.H. “Skip” Henderson III, Mayor