Columbus Consolidated Government
Council Meeting Agenda Item

TO:	Mayor and Councilors
AGENDA SUBJECT:	Management and Operation of Facilities for the Columbus Sports and Entertainment Authority – Macon-Bibb County Cooperative Purchase
INITIATED BY:	Finance Department

It is requested that Council approve the negotiation of an exclusive agreement with Oak View Group 360 (OVG) (Greenwood Village, CO) for the management and operation of facilities for the Columbus Sports and Entertainment Authority (SEA). The final contract will be accomplished by Cooperative Purchase via the Macon-Bibb County Contract/RFP #16-049-CW. The Columbus Sports and Entertainment Authority (SEA) has met and voted to proceed with the negotiation of the exclusive contract.

The SEA wishes to engage a management firm to promote, operate and manage the Columbus Civic Center and Columbus Ice Rink.

The management firm will have authority to operate the day-to-day operations and work within the annual budget appropriated by the Columbus Consolidated Government. Other duties for which the Manager will be responsible include the following:

- market and promote the facilities;
- manage parking facilities;
- supervise and direct personnel working in the facilities;
- follow finance and accounting procedures for cash management, cash control, records retention, and risk management procedures;
- administer relationships with sub-contractors and concessionaries;
- maintain facilities except for large Capital Improvements and Capital Equipment purchases which remain the responsibility of Columbus Consolidated Government;
- execute agreements with booking agents;
- maintain records and schedules for the facilities;
- engage in advertisement, solicitation, and promotional activities to engage bookings, work with Columbus Georgia Convention and Visitor's Bureau to market the facilities for conventions, trade shows, and public entertainment shows;
- Work with other convention and entertainment organizations to coordinate events and parking facilities;
- Provide exhibitor services, including telecommunications, audiovisual and security;
- Maintain reporting procedures for complaints and incidents at the facilities; and
- Deal with matters involving notice, permits, and authorizations, etc.

The final contract will be accomplished by Cooperative Purchase via the Macon-Bibb Contract/RFP #16-049-CW, whereby Oak View Group 360 (OVG) was the successful vendor awarded the contract for the Management and Operation of Macon-Bibb County Civic Facilities. The City's Procurement Ordinance, Article 9-101, authorizes the use of cooperative purchasing. Upon finalization of the negotiated contract terms, the agreement will come back to Council for final approval.

A RESOLUTION

NO._____

A RESOLUTION AUTHORIZING THE NEGOTIATION OF AN EXCLUSIVE AGREEMENT WITH OAK VIEW GROUP 360 (OVG) (GREENWOOD VILLAGE, CO) FOR THE MANAGEMENT AND OPERATION OF FACILITIES FOR THE COLUMBUS SPORTS AND ENTERTAINMENT AUTHORITY (SEA). THE FINA L CONTRACT WILL BE ACCOMPLISHED BY COOPERATIVE PURCHASE VIA THE MACON-BIBB COUNTY CONTRACT/RFP #16-049-CW. THE COLUMBUS SPORTS AND ENTERTAINMENT AUTHORITY (SEA) HAS MET AND VOTED TO PROCEED WITH THE NEGOTIATION OF THE EXCLUSIVE CONTRACT.

WHEREAS, the SEA wishes to engage a management firm to promote, operate and manage the Columbus Civic Center and Columbus Ice Rink; and,

WHEREAS, the management firm will have authority to operate the day-to-day operations and work within the annual budget appropriated by the Columbus Consolidated Government. Other duties for which the Manager will be responsible include the following:

- market and promote the facilities;
- manage parking facilities;
- supervise and direct personnel working in the facilities;
- follow finance and accounting procedures for cash management, cash control, records retention, and risk management procedures;
- administer relationships with sub-contractors and concessionaries;
- maintain facilities except for large Capital Improvements and Capital Equipment purchases which remain the responsibility of Columbus Consolidated Government;
- execute agreements with booking agents;
- maintain records and schedules for the facilities;
- engage in advertisement, solicitation, and promotional activities to engage bookings, work with Columbus Georgia Convention and Visitor's Bureau to market the facilities for conventions, trade shows, and public entertainment shows;
- Work with other convention and entertainment organizations to coordinate events and parking facilities;
- Provide exhibitor services, including telecommunications, audiovisual and security;
- Maintain reporting procedures for complaints and incidents at the facilities; and
- Deal with matters involving notice, permits, and authorizations, etc; and,

WHEREAS, the final contract will be accomplished by Cooperative Purchase via the Macon-Bibb Contract/RFP #16-049-CW, whereby Oak View Group 360 (OVG) was the successful vendor awarded the contract for the Management and Operation of Macon-Bibb County Civic Facilities. The City's Procurement Ordinance, Article 9-101, authorizes the use of cooperative purchasing.

NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:

That the City Manager and/or his designee is hereby authorized to negotiate an exclusive agreement with Oak View Group 360 (OVG) (Greenwood Village, Colorado) for the management and operation of facilities for the Columbus Sports and Entertainment Authority (SEA). The final contract will be accomplished by Cooperative Purchase via the Macon-Bibb County Contract/RFP #16-049-CW. The Columbus Sports and Entertainment Authority (SEA) has met and voted to proceed with the negotiation of the exclusive contract. Upon finalization of the negotiated contract terms, the agreement will be brought back to Council for final approval.

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Introduced at a regular meeting of the Council of Columbus, Georgia, held the _____ day of _____, 2026 and adopted at said meeting by the affirmative vote of _____ members of said Council.

Councilor Allen voting _____.
Councilor Barnes voting _____.
Councilor Chambers voting _____.
Councilor Cogle voting _____.
Councilor Cook voting _____.
Councilor Crabb voting _____.
Councilor Davis voting _____.
Councilor Garrett voting _____.
Councilor Huff voting _____.
Councilor Tucker voting _____.

_____ _____

Lindsey G. McLemore, Clerk of Council B.H. "Skip" Henderson III, Mayor