	UPON ORDER	SUBMITTAL DRAWNIGS	CORE STEEL	COMPLETION OF FACTORY TEST	DELIVERY	TOTAL	Submittal DWG Lead Time	Delivery Lead Time
Estimated Cost of Transformer:								
\$1,500,000								
Payment Schedules:								
Niagara	\$150,000	\$600,000	\$0	\$0	\$750,000	\$1,500,000	280	1095
OTC	\$375,000	\$375,000	\$0	\$0	\$750,000	\$1,500,000	238	1400
Virginia	\$450,000	\$450,000	\$0	\$0	\$600,000	\$1,500,000	182	357
WEG	\$300,000	\$300,000	\$600,000	\$150,000	\$150,000	\$1,500,000	154	595
Pennsylvania (Firm)	\$750,000	\$0	\$375,000	\$300,000	\$75,000	\$1,500,000	168	1008
Pennsylvania	\$225,000	\$375,000	\$375,000	\$225,000	\$300,000	\$1,500,000	168	1008
Averages:	\$375,000	\$350,000	\$225,000	\$112,500	\$437,500	\$1,500,000	198	910.5
Typical Lead Time	0 Days	198	841	881	911			
Weeks Order	0	28	120	126	130			
ASSUME ORDER PLACED Q1 2026	Q1 2026	Q3 2026	Q2 2028	Q2 2028	Q2 2028			