



**CITY COUNCIL MEETING**

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|-----------------------|-----------------|
| <b>AGENDA SECTION</b> | <b>CONSENT</b>  |
| <b>MEETING DATE</b>   | JANUARY,12 2026 |

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| <b>ITEM:</b>  | <b>Approve 2026 Public Works Blanket Purchase Orders for Deicing Salt, Fuel, and Bituminous Asphalt.</b> |  |  |
| <i>Presenting Item: Aaron Chirpich, City Manager</i>  |  |  |  |
| <b>DEPARTMENT:</b> Public Works   |  | <b>BY/DATE:</b> David Cullen / January 5, 2026                   |  |
| <b>CORE CITY STRATEGIES:</b> <i>(please indicate areas that apply by adding an "X" in front of the selected text below)</i> |  |  |  |
| <input type="checkbox"/> Community that Grows with Purpose and Equity   |  | <input type="checkbox"/> Engaged, Effective and Forward-Thinking |  |
| <input type="checkbox"/> High Quality Public Spaces   |  | <input type="checkbox"/> Resilient and Prosperous Economy        |  |
| <input checked="" type="checkbox"/> Safe, Accessible and Built for Everyone   |  | <input type="checkbox"/> Inclusive and Connected Community       |  |

**BACKGROUND**

The Public Works Department routinely purchases de-icing salt, fuel, bituminous asphalt, and refuse carts to support ongoing operations. These purchases are operational in nature and repeated annually but require City Council approval because the expenditure exceeds the City Manager purchasing limit of \$25,000.

These purchases are necessary to support winter maintenance activities, fleet operations, street maintenance, and the City’s refuse cart replacement program.

**SUMMARY OF CURRENT STATUS**

Public Works purchases de-icing salt through the State of Minnesota Contract, which is competitively bid for the 2025–2026 winter season and used by multiple municipalities. The current salt contract is in effect from June 15, 2023, through May 31, 2026. As a result, the vendor and unit pricing may change during the contract term. The current contract supplier is Compass Minerals.

Bituminous asphalt is purchased through the State of Minnesota Contract. The current asphalt contract is in effect from May 1, 2022, through April 30, 2026. Vendor and unit pricing may change during the contract term. The current supplier is Martin Marietta Materials.

The City anticipates purchasing approximately 60 percent of its fuel through the State contract with Mansfield, the remainder purchased through the lowest available cooperative purchasing contract, which in recent years has been the MN Fuel Consortium Purchase Program (spot pricing).

The City is currently in the fourth year of its five-year refuse cart replacement program. Refuse carts are purchased through the cooperative purchasing organization Sourcewell and are manufactured by Rehrig Pacific.

**STAFF RECOMMENDATION**

Staff recommends that the City Council authorize the issuance of blanket purchase orders for calendar year

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2026 for de-icing salt, fuel, bituminous asphalt, and refuse carts, in amounts consistent with the adopted 2026 Public Works budget, as follows:

- De-icing salt for sanding operations: \$48,200
- Bituminous asphalt for patching and paving: \$52,500
- Fuel for City vehicles: \$155,000
- Refuse carts: \$150,000

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| <b>RECOMMENDED MOTION(S):</b>  |
| MOTION: Move to authorize the issuance of blanket purchase orders for calendar year 2026 for de-icing salt, fuel, bituminous asphalt, and refuse carts, in amounts consistent with the adopted 2026 Public Works budget. |

**ATTACHMENT(S)**

- Compass Minerals Salt Contract
- Martin Marietta Materials Bituminous Asphalt Contract
- Mansfield Fuel Contract
- Rehrig Pacific Refuse Cart Contract