



## SHOP ADDRESS

410 93<sup>rd</sup> Avenue NW  
Coon Rapids, MN 55433  
Phone: (763) 786-5545  
Fax: (763) 786-5520

# Estimate

Sales Person: Tim Olson

|   |                  |                                   |
|---|------------------|-----------------------------------|
| C | Date             | <u>7/14/26</u>                    |
| U | Name             | <u>City of Columbia Heights</u>   |
| S | Address          | <u>2105 37<sup>th</sup> St NE</u> |
| T | City, State, ZIP | <u>Columbia Heights Mn</u>        |
| O | Phone number     | <u>763-706-3819</u>               |
| M | Fax number       | <u></u>                           |
| E | Attn.            | <u>Jason Shultz</u>               |

| Qty | Description                                                                                                                                                                                                                                                             | Total |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| 2   | 41'' x 7'3'' Full color 10mm electronic reader boards<br>Remove existing and replace with new<br>Proper Disposal of old reader board components<br><br>Does not include primary electrical hook up<br>Does not include city permit fee<br>Half down half on completion. |       |

Terms are 1/2 down and remaining balance due net 30 from invoice date

City permits and fees will be additional

Electrical connection to primary service is responsibility of client

Minnesota state and local sales tax, if applicable, will be added to final invoice

MANUFACTURERS WARRANTY.

SEE INDIVIDUAL MANUFACTURERS WARRANTY FOR DETAILS

**BID PRICE**

**\$33,173.80**

Initial: \_\_\_\_\_



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I agree to pay as required by the above stated terms until the balance has been entirely paid. I agree that title to and right to the possession of the merchandise shall remain in seller until balance is paid in full. Buyer will not sell, remove, or encumber the merchandise without sellers' written consent until balance is paid in full. I assume and shall be responsible for all loss or damage to said goods, and that upon any absence of payment or payments to above terms, seller may take back the merchandise or affirm the sales and hold me liable for the full unpaid balance. If buyer fails the payment terms of this contract, buyer agrees to pay filing, collection, and attorney fees incurred in the collection or prosecution of debt.

Prices subject to revision when unforeseen obstructions in ground, or other unforeseeable foundation or wall conditions are encountered. This includes, but is not limited to, steel wall beams, wall block, access to building effuse, cement, ground water, excess ground rock, frozen ground, utility lines, or unforeseen underground structure that prevents or delays the ground excavation to be done in a timely and safe manner. In addition if a Son a tube, steel ground support pole, or other structure related materials are needed you will be notified and a charge for these additions will be added on final invoice. Certified engineered drawings, if required by the city where structure is installed, will be an additional charge.

Any physical changes or alterations made to original sign after installation by seller, at the request of buyer or buyers representative, will be charged labor and materials in addition to original contract price. This contract is also considered a "personal guarantee of payment" in full of contract price and any added costs when signed.

I have read and understand and agree to all that is written.

BUYER \_\_\_\_\_

DATE \_\_\_\_\_



## Albrecht Sign Company

7775 Main Street NE  
Fridley, MN 55432 USA  
Phone: 763.754.2899  
Fax: 763.767.7316  
Fed ID: 82-0773738

**Quote No: 19797**

**Wednesday, July 8, 2026**

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**Bill To:**

**TOP VALU LIQUOR**

4950 CENTRAL AVE NE  
COLUMBIA HEIGHTS, MN 55421  
USA

**Ship To: TOP VALU LIQUOR**

**TOP VALU LIQUOR**

4950 CENTRAL AVE NE  
COLUMBIA HEIGHTS, MN 55421  
USA

Payment Terms: 50% DOWN, NET 10  
BUDGETARY QUOTE ONLY - FINAL SCOPE AND PRICING TO BE CONFIRMED UPON COMPLETION OF SITE SURVEY

| <b>Line: 1</b>                                           |              |                         |           |                       |
|----------------------------------------------------------|--------------|-------------------------|-----------|-----------------------|
| Sign Type : <b>CUSTOM SIGN</b>                           |              |                         |           |                       |
| Part ID: CUSTOM SIGN W/ NO EXISTING PART                 |              |                         |           |                       |
| STAX EMC MODULAR EMC (32 PANELS TOTAL, 4X4 ON EACH SIDE) |              |                         |           |                       |
| STXMOD9                                                  |              |                         |           |                       |
| 1' X 2' 9.5MM STAX LEDDISPLAY MODULE (32)                |              |                         |           |                       |
| STXCONTV1                                                |              |                         |           |                       |
| STAX LED DISPLAYPC CONTROLLER (1)                        |              |                         |           |                       |
| STXFRAME24                                               |              |                         |           |                       |
| 2' X 4' STAX LEDDISPLAY FRAME (8)                        |              |                         |           |                       |
| STXCONTCK                                                |              |                         |           |                       |
| STAX CONTROLLERCABLE KIT (2)                             |              |                         |           |                       |
| STXCONTBOOST                                             |              |                         |           |                       |
| STAX BOOST POWERCONTINUATION CABLE (2)                   |              |                         |           |                       |
| ST100                                                    |              |                         |           |                       |
| QUANTITY 2 (1 ON EACH SIDE)                              |              |                         |           |                       |
| OVERALL: 48" X 96" X 1 1/2"                              |              |                         |           |                       |
| 1.5" Aluminum angle frame painted black.                 |              |                         |           |                       |
| Loose angle for install.                                 |              |                         |           |                       |
| Quantity U/M                                             | Unit Price   | Unit Price<br>(inc tax) | Lead Time | Total Price (inc tax) |
| 1.00 EA                                                  | 33,985.00000 | 36,746.28130            |           | \$36,746.28 *         |

| <b>Line: 2</b>                                                                                                                                                    |            |  |           |             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--|-----------|-------------|
| Sign Type : <b>SURVEY</b>                                                                                                                                         |            |  |           |             |
| Part ID: SURVEY                                                                                                                                                   |            |  |           |             |
| SITE SURVEY TO VERIFY SCOPE OF WORK, GATHER NECESSARY MEASUREMENTS, CONFIRM ANY INSTALLATION OBSTACLES AND TAKE PICTURES OF BUILDING, SIGNS AND SURROUNDING AREA. |            |  |           |             |
| *CONFIRM DIMENSIONS AND MOUNTING METHOD OF CURRENT EMC                                                                                                            |            |  |           |             |
| Quantity U/M                                                                                                                                                      | Unit Price |  | Lead Time | Total Price |
| 1.00 EA                                                                                                                                                           | 565.00000  |  |           | \$565.00 *  |

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|                |                                                                          |             |           |              |
|----------------|--------------------------------------------------------------------------|-------------|-----------|--------------|
| Line: <b>3</b> | Sign Type : <b>REMOVAL</b>                                               |             |           |              |
|                | Part ID: REMOVAL                                                         |             |           |              |
|                | REMOVAL OF EXISTING EMC SYSTEMS FROM EACH SIDE OF EXISTING MONUMENT SIGN |             |           |              |
|                | Quantity U/M                                                             | Unit Price  | Lead Time | Total Price  |
|                | 1.00 EA                                                                  | 2,515.00000 |           | \$2,515.00 * |

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|                |                                                                                                                          |             |           |              |
|----------------|--------------------------------------------------------------------------------------------------------------------------|-------------|-----------|--------------|
| Line: <b>4</b> | Sign Type : <b>INSTALL</b>                                                                                               |             |           |              |
|                | Part ID: INSTALL                                                                                                         |             |           |              |
|                | INSTALLATION OF (2) STAX EMC SYSTEMS AND FRAMES TO EACH SIDE OF EXISTING MONUMENT SIGN                                   |             |           |              |
|                | *FINAL ELECTRICAL HOOK UP OF STAX EMC SYSTEMS INCLUDED. NO NEW TIMERS, SENSORS, CIRCUITS, ETC., UNLESS OTHERWISE NOTED   |             |           |              |
|                | *QUOTE ASSUMES NO ELECTRICAL WORK OUTSIDE OF FINAL HOOK UP. ANY ADDITIONAL ELECTRICAL WORK TO BE BILLED ON FINAL INVOICE |             |           |              |
|                | Quantity U/M                                                                                                             | Unit Price  | Lead Time | Total Price  |
|                | 1.00 EA                                                                                                                  | 8,795.00000 |           | \$8,795.00 * |

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\* Indicates which quantity price is included in the Total**Total: \$48,621.28**

Salesperson: ALEX GOLDEN

Prices are Valid Until Thursday, July 23, 2026



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**Wednesday, July 8, 2026**

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Thank you for the opportunity to bid on this project.

Unless otherwise noted in this proposal, the following conditions apply:

- Sign Permit(s), Electrical Permit(s), and Office Staff fees are not included in bid price and will be added to final invoice
- Permit applications will be submitted upon receipt of signed proposal, signed drawings & down payment
- Production of project will begin after all permit(s) are approved from city officials.
- Timelines previously discussed apply from date that all downpayments, signed drawings, permits and approvals have been obtained.
- Bid does not include final primary electrical connection.
- No private locates included.
- Excavation prices are assumed non-frost conditions. Additional costs may occur if footings need to be installed during frost conditions
- No solid or excess rock encounters included.
- No excessive dewatering included.
- No premium hours included, all work is to be performed on straight time, regular hours.
- ASC is not responsible for damages to existing utilities, private underground wires, sprinkler lines, etc. that have not been located by the client.
- ASC is not responsible for any damages to lawn, landscape or plants from use of equipment needed for sign install.
- Unless specifically stated no repairs to lawn or landscape will be provided by ASC and will be the full responsibility of the client.
- ASC reserves the right to use completion photos as marketing material unless initialed on this line \_\_\_\_\_

*I accept the prices, terms; conditions and or specifications listed here, and hereby authorize Albrecht Sign Company to perform the work as described. I have read and accept the terms and conditions page (Exhibit A)*

Authorized signature from Customer:

\_\_\_\_\_  
Customer signature

\_\_\_\_\_  
Date accepted

### GUARANTY

In consideration of our agreeing to supply the Customer identified above with supplies, materials, and/or labor, the undersigned absolutely and unconditionally guarantees the full and prompt payment to Albrecht Sign Company of any and all indebtedness, liabilities, and obligations now or hereafter existing. This is an absolute, unconditional and continuing guaranty. If Customer defaults in any payment or violates any other terms or conditions of any contract or agreement, the undersigned agrees to pay upon demand such indebtedness, liabilities, and obligations of Customer, together with any expenses and costs of collection at any time paid or incurred, including attorney's fees, whether or not in connection with a judicial proceeding, in attempting to collect such indebtedness, liabilities, and obligations and in enforcing this Guaranty.

IN WITNESS WHEREOF, the undersigned has executed this Guaranty as of the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

PLEASE SIGN WITHOUT REFERENCE TO \_\_\_\_\_ Signature \_\_\_\_\_  
YOUR TITLE OR CORPORATION POSITION

\_\_\_\_\_  
Print name of person signing



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### TERMS AND CONDITIONS OF SALE

#### EXHIBIT A

These terms and conditions are applicable to all Goods and Services provided by Albrecht Sign Company ("ASC"). As used herein "Goods and Services" refer to the scope of the production and fabrication of the sign proposal submitted by ASC to Client. ASC requests written acceptance of the Agreement, but the following actions shall also constitute Client's acceptance of the Agreement: 1) issuing an authorizing purchase order for any of the Goods and Services, 2) authorizing ASC's presence on site, or 3) written or electronic notification for ASC to proceed with the proposal. **Issuance of a purchase order by Client which contains separate terms and conditions will not take precedence or modify the terms and conditions contained in this Service Agreement.** The proposal, these terms and conditions and any appendices attached hereto shall comprise the Agreement between ASC and Client described in the proposal and are binding upon the Client, its successors, assignees, joint ventures and third-party beneficiaries. All proposals, negotiations, and representations, if any, regarding this transaction made prior to the date of this acknowledgment are merged herein. Any modifications to this Agreement must be mutually acceptable to both parties and accepted in writing. No considerations will be given to revisions to ASC's terms and conditions or alternate contract format submitted by the Client as a condition for payment.

**PAYMENT:** Unless stated differently on the face of the invoice, terms are net ten (10) days from the date of the invoice on approved credit. All invoices not paid within thirty days of invoice shall be subject to interest which shall accrue at the rate of 1.5% per month (18% annually), or the maximum rate allowed by law, whichever is less. Customer shall have no right of set off to ASC in satisfaction of any claims asserted against ASC by Customer. ASC may at its sole discretion alter or suspend credit. Customer agrees to furnish ASC with the personal guarantees of the principals of Customer as ASC may request the same from time to time.

**TITLE AND OWNERSHIP:** The sale of the Sign to Customer constitutes a cash sale and title to and ownership of the Sign purchased under this Agreement shall pass to Customer upon ASC's receipt of payment in full for the Sign. ASC shall retain all right, title and interest in the Sign until Customer's cash payment is received or its check honored, despite ASC's delivery and Customer's possession of the Sign. All artwork or designs that are created by ASC shall continue to be owned by ASC and Customer may not use the artwork or designs without ASC's written permission. Without limiting the generality of the foregoing, Customer may not reproduce or copy any artwork or design or transfer, assign, sublicense, loan, disclose or otherwise make available all or any portion of such artwork or design to any other person or entity, without the prior express written consent of Seller.

**REMEDIES:** If ASC determines, in its sole discretion, that Customer is in default under any of its obligations under this Agreement, ASC may (a) enter upon Customer's premises and without any court order or other process of law may repossess and remove the Sign, with or without notice to Customer; Customer hereby waives any trespass or right of action for damages by reason of such entry, removal or disabling; Customer further expressly consents to ASC's entry of the premises; (b) ASC may require Customer to return the Sign in good repair, by delivering the Sign packed and ready for shipment, to such place as ASC may specify; (c) ASC may cancel or terminate this Agreement and may retain any and all prior payments made by Customer; (d) ASC may declare all sums due and to become due under this Agreement immediately due and payable, without notice or demand to Customer; (e) if the Sign is permanently affixed to real property, Customer acknowledges and agrees that the Sign shall constitute a lienable permanent improvement and ASC may file a mechanic's lien on the improved real property for labor and material provided; or (f) ASC may pursue any other remedy available at law, by statute or equity. No single or partial exercise by ASC or any right or remedy hereunder shall preclude any other or further exercise of any other right or remedy. If ASC hires an attorney who to collect what is owed under this Agreement or to regain possession of the Sign, Customer agrees to pay all ASC's attorneys' fees, costs, and expenses incurred.

**CUSTOMER'S REPRESENTATIONS AND WARRANTIES:** If Customer has entered into this agreement as a business entity and not as an individual, Customer represents, warrants and certifies that it is a business duly organized validly existing and in good standing and is licensed or qualified to transact business under the laws of the State of Minnesota. Customer further represents, warrants and certifies that it has all requisite power and authority to carry on its business, including authority to execute and deliver and to perform all of its obligations under this agreement. In the event that Customer breaches this warranty, the individual who has executed this agreement shall be solely liable to ASC for all of Customer's obligations hereunder.

**ASC'S WARRANTIES:** ASC agrees to warrant all Sign(s) in accordance with the terms of its standard warranty for each Sign, as modified from time to time in ASC's sole discretion. ASC's sole obligation to Customer shall be limited to the repair or replacement of the Sign, at ASC's option, of defective products returned to Seller at the sole expense of Buyer or initial retail purchaser. THE FOREGOING REMEDIES ARE EXCLUSIVE. SELLER MAKES NO OTHER EXPRESS WARRANTY. SELLER DISCLAIMS, AND BUYER WAIVES ANY AND ALL IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

**ASC LIABILITY:** In no event shall ASC's liability exceed the amount of the invoice price of the Sign sold or the services provided. ASC shall not have any obligation or liability to Customer for any incidental or consequential damages whatsoever sustained or alleged to have sustained by Customer (including any expenses incident thereto), arising out of or related to these Terms and Conditions. The "consequential damages" shall be deemed to include the following; loss of use, revenue, income, or anticipated profits; loss of Sign, materials or property handled or processed with the use of the Sign; and damage to, loss or destruction of property. Customer agrees to indemnify ASC from and against damages and costs to the extent caused by the intentional acts or negligence of the Customer, Customer's contractors and subcontractors or other third parties.

**MISCELLANEOUS:** If and to the extent that applicable law confers any rights or imposes any duties inconsistent with or in addition to any of the provisions of this agreement, the affected provisions shall be considered amended to conform thereto, but all other provisions hereof shall remain in full force and effect. The laws of Minnesota shall govern over the terms of this agreement. The exclusive jurisdiction for the resolution of any and all disputes between the parties shall be the State or Federal Courts located in Hennepin County, Minnesota. This writing is the full and complete agreement between the parties. Any modifications of this agreement must be made in writing and executed by both parties. Waiver by ASC of a breach of any of the terms and conditions of this contract shall not be construed as a waiver of any other breach.

Initial : \_\_\_\_\_

# TOP VALU LIQUOR



**ALBRECHT SIGN COMPANY**  
ENHANCE YOUR IMAGE

**Signage Design Rev(0)**  
July 1st, 2026

REMOVE AND REPLACE EXISTING EMC'S AND OVERLAYS.



DESIGN | FABRICATION | INSTALLATION | SERVICE

7775 Main St. N.E.,  
Fridley, MN 55432  
P: 763.754.2899 | F: 763.767.7316  
www.AlbrechtSignCompany.com

Client:  
Top Valu Liquor

Client Address:  
3701 Hart Blvd  
Columbia Heights, Minnesota

Start Date: 7/1/2026  
Last Revision Date: N/A  
Job Number: N/A  
Drawing Revision: N/A  
Sales Representative: AG  
Designer: RD

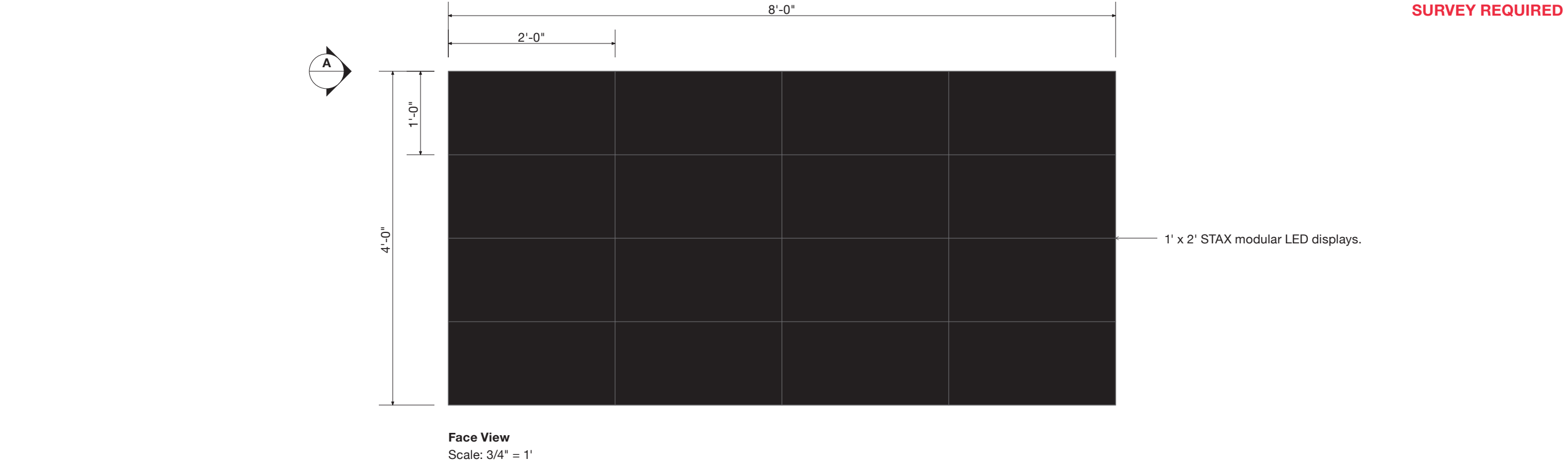
| Revision | Update |
|----------|--------|
| 01       |        |
| 02       |        |
| 03       |        |
| 04       |        |
| 05       |        |
| 06       |        |
| 07       |        |
| 08       |        |
| 09       |        |

Customer Signature of Approval  
X \_\_\_\_\_

|  |  |
|--|--|
|  |  |
|  |  |
|  |  |

 This sign is intended to be installed in accordance with the requirements of Article 600 of the National Electrical Code and/or other applicable local codes. This includes proper grounding and bonding of the sign. The location of the disconnect switch after installation shall comply with Article 600.6(A)(1) of the National Electrical Code.

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