



Q-853914-46169KP

Issued: 05/27/2026

Quote Expiration: 06/29/2026

Estimated Contract Start Date: 08/15/2026

Account Number: 107174

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

| SHIP TO | BILL TO |
|---|---|
| Columbia Heights Police Department - MN 825 41st Ave NE Minneapolis, MN 55421-2910 USA | Columbia Heights Police Department - MN 825 41st Ave NE Minneapolis MN 55421-2910 USA Email: matt.markham@ci.columbia-heights.mn.us |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|---|
| Kevin Pirehpour Phone: Email: kpirehpour@axon.com Fax: | Matt Markham Phone: (763) 706-8100 Email: mmarkham@columbiaheightsmn.gov Fax: (763) 706-8126 |

Quote Summary

| | |
|-------------------------------|---------------------|
| Program Length | 60 Months |
| TOTAL COST | \$141,428.64 |
| ESTIMATED TOTAL W/ TAX | \$141,428.64 |

Discount Summary

| | |
|--------------------------|---------------------|
| Average Savings Per Year | \$24,428.28 |
| TOTAL SAVINGS | \$122,141.40 |

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|---------------------|---------------|---------------------|
| Jul 2026 | \$394.12 | \$0.00 | \$394.12 |
| Jan 2027 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Jan 2028 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Jan 2029 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Jan 2030 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Total | \$141,428.64 | \$0.00 | \$141,428.64 |

Quote Unbundled Price: \$267,516.00
 Quote List Price: \$179,424.00
 Quote Subtotal: \$141,428.64

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------|------------------|-----|------|-----------|------------|-----------|---------------------|---------------|---------------------|
| Program | | | | | | | | | |
| B00076 | OUTPOST TAP PLAN | 12 | 60 | \$371.55 | \$249.20 | \$196.43 | \$141,428.64 | \$0.00 | \$141,428.64 |
| Total | | | | | | | \$141,428.64 | \$0.00 | \$141,428.64 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|------------------|--------|---|-----|-------------------|-------------------------|
| OUTPOST TAP PLAN | 102032 | AXON OUTPOST - CAMERA | 12 | 1 | 07/15/2026 |
| OUTPOST TAP PLAN | 102488 | AXON OUTPOST - SOLAR PANEL - 100W | 12 | 1 | 07/15/2026 |
| OUTPOST TAP PLAN | 102538 | AXON OUTPOST - TOP MOUNT END CAP - STANDARD | 12 | 1 | 07/15/2026 |
| OUTPOST TAP PLAN | 102552 | AXON OUTPOST - POLE - STANDARD | 12 | 1 | 07/15/2026 |
| OUTPOST TAP PLAN | 102737 | AXON OUTPOST - STANDARD SOLAR HARDWARE KIT | 12 | 1 | 07/15/2026 |
| OUTPOST TAP PLAN | 103151 | AXON OUTPOST - BATTERY & CHARGER ENCLOSURE - EXTENDED | 12 | 1 | 07/15/2026 |
| OUTPOST TAP PLAN | 102144 | AXON OUTPOST - TAP REFRESH ONE - CAMERA | 12 | 1 | 07/15/2031 |
| OUTPOST TAP PLAN | 102810 | AXON OUTPOST - TAP REFRESH ONE - BATTERY ENCLOSURE EXTENDED | 12 | 1 | 07/15/2031 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------|--------|--|-----|----------------------|--------------------|
| OUTPOST TAP PLAN | 102142 | AXON VEHICLE INTELLIGENCE - ALPR LICENSE | 12 | 08/15/2026 | 08/14/2031 |

Services

| Bundle | Item | Description | QTY |
|------------------|--------|--------------------------------------|-----|
| OUTPOST TAP PLAN | 102136 | AXON OUTPOST - STANDARD INSTALLATION | 12 |
| OUTPOST TAP PLAN | 102143 | AXON OUTPOST - UPGRADE INSTALLATION | 12 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------|--------|--------------------------------------|-----|----------------------|--------------------|
| OUTPOST TAP PLAN | 102135 | AXON OUTPOST - EXT WARRANTY - CAMERA | 12 | 07/15/2027 | 08/14/2031 |
| OUTPOST TAP PLAN | 102137 | AXON OUTPOST - MAINTENANCE | 12 | 07/15/2027 | 08/14/2031 |

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|-----------------|-------------|-------|------------|---------|
| 1 | 825 41st Ave NE | Minneapolis | MN | 55421-2910 | USA |

Payment Details

Jul 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|--------|------------------|-----|-----------------|---------------|-----------------|
| Annual Payment 1 | B00076 | OUTPOST TAP PLAN | 12 | \$394.12 | \$0.00 | \$394.12 |
| Total | | | | \$394.12 | \$0.00 | \$394.12 |

Jan 2027

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|--------|------------------|-----|--------------------|---------------|--------------------|
| Annual Payment 1 | B00076 | OUTPOST TAP PLAN | 12 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Total | | | | \$35,258.63 | \$0.00 | \$35,258.63 |

Jan 2028

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|--------|------------------|-----|--------------------|---------------|--------------------|
| Annual Payment 2 | B00076 | OUTPOST TAP PLAN | 12 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Total | | | | \$35,258.63 | \$0.00 | \$35,258.63 |

Jan 2029

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|--------|------------------|-----|--------------------|---------------|--------------------|
| Annual Payment 3 | B00076 | OUTPOST TAP PLAN | 12 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Total | | | | \$35,258.63 | \$0.00 | \$35,258.63 |

Jan 2030

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|--------|------------------|-----|--------------------|---------------|--------------------|
| Annual Payment 4 | B00076 | OUTPOST TAP PLAN | 12 | \$35,258.63 | \$0.00 | \$35,258.63 |
| Total | | | | \$35,258.63 | \$0.00 | \$35,258.63 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

5/27/2026

