For the Mayor and City Council of Coburg, Oregon

May 1st, 2020



Proposal for Rates and Service Changes on Commercial and Residential Services within the City of Coburg

Coburg Sanitary Service Inc.
Locally owned and operated
By Ron Nealon and Richard Nealon

Coburg Sanitary Service Inc. P.O. Box 8467 Coburg, OR 97408 541-683-5929

Topic: Discussion and Proposal

Below, please find our topics of discussion on waste and recycling for the city of Coburg:

Ron Nealon and, son, Richard Nealon (owners of Coburg Sanitary Service Inc.) currently hold a franchise agreement with the City of Coburg for waste management. Recently our company was approached by the Mayor and City staff regarding the option of adding yard debris to our services.

A little history-

Our small family owned company, Coburg Sanitary Service, has been providing services to the City of Coburg for forty-two years. We take a great deal of pride that we have not only provided satisfactory waste services to the public, but have also never failed to collect Coburg residents garbage on their designated pick up day. Ron's parents and siblings lived in Coburg when he was born and when he was two they moved right outside of the town where his mom still lives after sixty-five years. Ron bought the business from a local resident, Irvin Gustafson, in 1978; he was twenty-five years old with a young family. Ron sold his home to contribute to the purchase of the tiny one truck garbage business. Ron's son and daughter, Richard and Sharon, would often ride with him on his garbage route. At the young age of sixteen, his son, Richard joined his father in the business; they have now been working alongside each other for over thirty years. The growing business that started with one truck and a father and son, is now a small, family owned company operating with six trucks, family drivers: a grandson and step son along with son, Richard and Ron themselves. Richards's wife, Marcella Nealon greets customers and assists with needs regarding billing. We are proud to say our company is the true definition of a "FAMILY BUSINESS"!

Fee Proposal-

Coburg Sanitary Service Inc. is proposing another 10 year exclusive franchise. Our owners and workers live in the Coburg area and feel beyond dedicated to the community in which they serve. Coburg Sanitary Service Inc. provides no cost service to the City of Coburg facilities (approximately \$6000 annually) and all community events that take place throughout the year. Along with the complimentary services, we propose to increase our annual franchise fee to \$2000, which would double the current fee. We hope that the council recognizes that we are proposing to provide yard debris service, to the city of Coburg which has less than 2,000 people, that isn't mandated by the state until a City's population reaches 10,000. We have gladly already implemented recycling, which isn't required until a city has reached a population of 4,000.

• Operation increases-

Our waste management operating costs have risen considerably since our last rate increase in 2013. Some of our largest increases have been due to the high cost of disposing of recyclables at the Recycling facilities, as well as due to China refusing to accept recyclable materials. Landfill costs, insurances, licenses, truck maintenance and repairs also contribute to these increases. We've seen our sales income decrease by at least 25% due to our commercial accounts cutting back due to the COVID-19 pandemic.

Residential rate proposal-

Our proposal is for adding yard debris pick up on an every other week (EOW) schedule. This will change our previously existing comingle recycling pickup to a biweekly service, alternating with yard debris. Our current most commonly used residential service is the thirty-five gallon waste receptacle at the current price of \$19.95 per month for weekly service with recycling; we will be increasing its price to \$24.50 to include sixty-five gallon yard debris receptacle. This brings our prices to just under the Eugene hauler's minimum pricing. New Residential rate would be effective May 1st, 2021 (view price sheet for larger can pricing). This would allow time for notifying customers and purchasing equipment from our suppliers.

Commercial rate proposal-

The most commonly used commercial dumpster is the one and a half cu/yd. Our current rate is \$101.30 per month for weekly service; we would like to increase this rate to \$132.50 per month. This will bring us in line with the actual cost of providing both waste and recycling to our commercial customers and with Eugene Hauler's fees. New commercial rates would be effective September 1st, 2020 (view price sheet for larger can pricing).

Residential Rates For Solid Waste Collection In the City of Coburg, Oregon

1. Basic Residential Curbside Service - Monthly:

The rates in this section include collection charges for garbage, recycling, and yard debris (unless otherwise specified); and applicable disposal fees. These rates are for curbside service only. The customer places the container curbside and retrieves it after collection.

RATES PER MONTH

	EOW ¹	Weekly	Each Additional Container
35 Gallon	\$16.75	\$24.50	\$20.00
65 Gallon		\$39.90	\$32.00
95 Gallon		\$49.90	\$42.00

¹35 gallon can every other week only available for non-putrescible solid waste.

Additional Service

Recycling service only (every other week)	\$12.50/month
Additional recycling receptacle	\$8.00/month
Yard debris only (every other week)	\$10.50/month
Additional yard debris receptacle	\$6.75/month
Pack out service (up to 100 feet from curbside)	\$5.00/month/container
Call back fee	\$6.00/each occurrence
Start/stop fee	\$5.00/each occurrence
Propped open receptacle lid	\$5.00/each occurrence
Extra bag or container	\$5.00/bag/32 gallon unit
Contamination fee	\$27.50/per occurrence

Contai	iner exchange fee	\$15.00/per occurrence
Bulk ra	ates:	
a.	Minimum service fee	\$25.00
b.	Each item at curb, at hauler discretion	\$5.00-\$50.00/per item
Single	32 gallon can, collection once a month	\$7.00
	(Only available for non-putrescible solid waste, does	es not include recycling pick-up)

With a continuous overfilled waste receptacle we have the right to either a. no longer collect garbage until the receptacle lid can close or b. until the customer increases can size.

2. Inside a Mobile Home Park, Condominium, or Apartment Complex:

The rates in this section include collection charges for solid waste and recycling (every other week recycling) and applicable disposal fees. These rates apply when the Mobile Home Park, Condominium, or Apartment Complex management is billed for solid waste removal within the Mobile Home Park, Condominium, or Apartment Complex on a single bill. Basic residential collection rates shall apply when residents of such complexes are billed individually. Service of any type collected more frequently than once a week shall be charged at the monthly rate multiplied by the number of times that service is provided during the week.

RATES PER MONTH

	EOW	Weekly
35 Gallon	N/A	\$16.00
65 Gallon	N/A	\$28.50
95 Gallon	N/A	\$37.25

^{**}If recycling that is not prepared properly it will not be picked up**

3. Commercial Container Rate Monthly:

A. Roll Cart Rates:

The rates in this section include collection charges for solid waste and recycling; applicable disposal fees; and Lane County fees. These rates are for curbside service only. The customer places the container at the curbside for collection and the customer retrieves the container after collection. These rates do not include yard debris service.

	Monthly ²	EOW ²	Collection per Week					
			1	2	3	4	5	6
35 Gallon ³	9.50	15.20	23.70	47.40	71.10	94.80	118.50	142.20
60 Gallon	NA	NA	42.70	85.40	128.10	170.80	213.50	256.20
90 Gallon	NA	NA	53.20	106.40	159.60	212.80	266.00	319.20

²Only available for non-putrescible solid waste.

B. Container Rates⁵:

Bin Size (cu/yds)	*on call	*Monthly ⁴	EOW ⁴		Collection Per week					
				1	2	3	4	5	6	7
1.5	35.50	30.50	66.50	132.50	268.00	402.00	536.00	670.00	804.00	938.00
Each add 1	33.00	28.00	56.00	122.00	246.00	369.50	492.50	616.00	739.00	862.00
2	45.00	40.00	81.50	174.50	353.00	529.50	706.00	882.50	973.00	1235.50
Each add 1	42.00	37.00	76.75	160.50	324.00	486.50	648.50	810.50	973.00	1135.00

⁴Only available for non-putrescible solid waste.

³Rate applies to container capacity of 30 to 40 gallons.

⁵Containers Compacted either manually or mechanically compacted will be charged at the rate shown on 'Table C. Rear Load Compactors'.

^{**}Above rates include disposal fee**

^{*}In addition to the monthly and on-call charge per pick-up, the following monthly container rental rates will be charged.

Bin Size (cu/yds)	Monthly On-Call Container Rental
1	\$10.00
1.5	\$10.00
2	\$15.00
3	\$15.00
4	\$25.00
5	\$25.00
6	\$25.00

C. Rear load Compactors:

Compactors either manually or mechanically compacted

Bin Size (cu/yds)	On Call	EOW	Collection Per Week						
			1	2	3	4	5	6	7
1.5	77.00	140.50	305.00	616.50	925.00	1233.00	1541.50	1850.00	2158.00
2	101.00	185.00	402.00	812.00	1218.00	1624.00	2029.50	2435.50	2841.50
3	149.50	270.50	588.00	1187.50	1881.00	2375.00	2969.00	3562.50	4156.50
4	197.50	351.50	764.50	1544.00	2316.00	3088.00	3860.00	4632.50	5404.50
5	245.50	428.50	932.00	1882.00	2823.50	3764.50	4705.50	5646.50	6588.00
6	294.00	501.50	1090.50	2202.50	3304.00	4405.50	5506.50	6608.00	7709.50

4. Drop Box Rates:

Rates for drop boxes are set on a per pull basis and do not include the disposal fees. Disposal fees and/or other applicable Lane County fees are charged at the actual cost.

A. Drop Box Rates:

1.	Removal of waste by Drop Box for cubic yard capacity\$5.25/yard
2.	Removal of waste by compactor Drop Box for cubic yard capacity\$10.50/yard
3.	Charge for placement of box in one-time pick-up\$53.00
4.	Demurrage rates: delivery date and
	following seven days until emptied\$0.00
	subsequent days until emptied\$5.25

- 5. Charge to relocate box.......\$53.00

 Disposal fees for Drop Box will be charged to the customer in addition to the Per Yard Rate
- 6. Removal of refuse by Hour or Load (does not include disposal fee):
 - a. Open space bed truck and one worker.....\$75.00
 - b. Open space bed truck and two workers...\$25.00 additional to #1
 - c. Packer 20yard and under, one worker.....\$75.00
 - d. Packer 20yard and under, two workers.....\$25.00 additional to #3
 - e. Load trash at curb, with no item exceeding 6ft in length
 - i. Truck and one worker-per load....\$75.00
 - ii. Truck and two workers-per load...\$25.00 additional to i

5. Conditions and surcharges

A. Residential customers shall limit weight of a receptacle and its contents to the following maximum weight:

Cart Capacity	Maximum Weight
35 Gallon	60 lbs
65 Gallon	120 lbs
95 Gallon	145 lbs

B. The weight of material put into a commercial receptacle or drop box, whether compacted or not, shall not exceed the lifting capacity of the licensee's equipment, nor shall the weight of a loader's drop box put the licensee over the weight limit for the loader vehicle. The licensee shall furnish the customer with information concerning limitations on its equipment upon request. A licensee is not required to collect receptacles exceeding 300 pounds gross loaded contents per cubic yard. However, if the licensee collects a receptacle exceeding weight limits, the licensee may charge the customer for disposal costs on the excess over 300 pounds per cubic yard. If drop boxes are overloaded to exceed the weight limit for a loaded vehicle, the customer shall be responsible for payment of any fine resulting from an overweight ticket. If the contents of a drop box or container are compacted, either manually or mechanically, the customer shall pay the city-approved compact rate.