



STAFF REPORT
9/9/2020

TO: Honorable Mayor and City Council Members

FROM: Maritza Martinez, Public Works Director

SUBJECT: Approve award of letter agreement to Airwave Communications for emergency light bar installation onto twelve (12) city vehicles, in the amount of \$34,212.96.

STAFF RECOMMENDATION:

Approve award of letter agreement to Airwave Communications for emergency light bar installation onto twelve (12) city vehicles, in the amount of \$34,212.96.

EXECUTIVE SUMMARY:

On February 12, 2020, City Council approved leasing twelve (12) new Ford 150 units from Enterprise Fleet Management Inc. These units were recently delivered and require installation of emergency light bar equipment, which is standard for field use. Staff has obtained three bids for the needed equipment and the lowest bidder was Airwave Communications. Staff is recommending award of a letter agreement to Airwave Communications for the emergency light bar equipment and installation, in the amount of \$34,212.96 (\$2,851.08 per unit). The responses received for bid requests include:

1. Airwave Communications \$2,851.08 per unit
2. 10-8 Retrofit Non-Responsive
3. West Coast Lights and Siren, Inc. \$5,142.97 per unit

FISCAL IMPACT:

The action taken on February 12, 2020, by City Council to approve the lease of twelve units also appropriated \$50,000 for purchase of safety light/radio equipment. The recommended action will not require additional appropriation of funds.

Attachment:
Proposed Letter Agreement