



STAFF REPORT
2/9/2022

TO: Honorable Mayor and City Council Members

FROM: Maritza Martinez, Public Works Director

SUBJECT: Approve vehicle leases for FY 2021/22 with Enterprise Fleet Management Inc.

SPECIFICS:

- Approve vehicle surplus listing and replacement for 2021/2022.
- Authorize the City Manager to approve the Lease Rate Quotes for: eight (8) Ford F-150 units, one (1) Ford Escape and two (2) Ford Explorers from Enterprise Fleet Management, Inc.
- Authorize FY 21/22 appropriation of \$76,643.28 for lease payments of 11 (eleven) new units.

STAFF RECOMMENDATION:

It is recommended that the City Council:

- Approve vehicle surplus listing and replacement for 2021/2022.
- Authorize the City Manager to approve a Lease Rate Quote for lease of eight (8) Ford F-150 units, one (1) Ford Escape and two (2) Ford Explorers from Enterprise Fleet Management, Inc.
- Authorize FY 21/22 appropriation of \$76,643.28 for lease payments of 11 (eleven) new units.

BACKGROUND:

The City maintains a fleet of vehicles and equipment for use by various City departments, which include light, medium and heavy-duty vehicles. Prior to 2019, the City of Coachella has historically purchased and owned all fleet vehicles and equipment. Since 2020, the City of Coachella has leased its light duty vehicles to decrease the average age of these units; in 2018 the average age of these units was 13 years.

Today the average age of the City's fleet is 9 years. This positive change in the reduced age of the City's fleet is due to the City Council's decision, in February 2020, to surplus and replace eleven/twelve units annually through a Master Equity Lease Agreement with Enterprise Fleet Management (EFM).

DISCUSSION/ANALYSIS:

This is the third year of this program, staff is recommending the following eleven (11) units be surplus and replaced/maintenance services provided through the EFM lease program;

Vehicle #	Year	Make	Model	VIN	Mileage
#300	2006	Chrysler	300M	2C3KA53GX6H358369	115,037
#14	2009	Ford	Escape	1FMCU49359KB26101	71,494
#32	2006	Ford	F-150	1FTRX12W76KCO1904	97,029
#53	2007	Ford	Ranger	1FTYR14E87PA86647	84,730
#10	2008	Ford	Ranger	1FTYR14E98PA49267	91,112
#70	2013	Ford	F-150	1FTEX1CM4DFB76929	82,263
#11	2006	Ford	Ranger	1FTYR14E76PA49720	68,444
#106	2004	Chev	Silverado	1GBHC24U14E234311	61,393
#24	2006	Ford	Ranger	1FTYR14E06PA49722	77,122
#38	2008	Ford	Escape	1FMCU03198KC38608	73,052
#23	2014	Ford	F-150	1FTFX1CF7EKD62236	72,964

The above noted vehicle replacements for FY 21/22 are based on vehicle age and mileage. To maintain a standardized fleet staff recommends replacement units for those listed above be:

- eight (8) 2022 Ford F-150XL 4x2 SuperCab units; cost per unit with maintenance \$586.54;
- one (1) Ford Escape; cost per unit with maintenance \$505.76;
- two (2) Ford Explorers; cost per unit with maintenance \$594.43.

FISCAL IMPACT:

The annual fiscal impact for leasing these additional eleven (11) new units from Enterprise Fleet Management is \$76,643.28. Staff is requesting an appropriation of \$76,643.28 to lease the identified equipment. Staff estimates the equipment being surplus will decrease the net appropriation after auctioned by \$25,000-\$30,000.

Attachments:
Lease Rate Quotes