



May 20, 2020

City of Coachella
ATTN: Maritza Martinez, Public Works Director
53462 Enterprise Way
Coachella, CA 92236

RE: Tree Maintenance Services

Dear Ms. Martinez,

We appreciate our long-standing partnership in the care of Coachella's street trees. Together, we have forged a very productive and cohesive working relationship. Today our common goal remains the same; to preserve the integrity and health of the City's urban forest.

As we approach FY2020-21, we propose to provide tree maintenance services under a "piggyback" approach on the City of Coachella's current contract for the Lighting & Landscape Maintenance Districts (LLMD Project No. 030619B.) In March 2019, the City of Coachella approved a new multi-year contract for their LLMDs beginning March 27, 2019.

The rates found under Coachella's LLMD contract are nearly identical to the City's contract rates for street tree trimming services. We agree to offer the same unit prices, terms and conditions as Coachella's LLMD current contract. Attached to this letter is our proposed rate schedule for FY20-21.

We look forward to continuing the strong relationship built between us, and to maintaining quality urban tree care service. Should you have any questions or require additional information, please contact me at (800) 521-3714.

Sincerely,

A handwritten signature in blue ink that reads "Victor M. Gonzalez". The signature is fluid and cursive.

Victor M. Gonzalez
Vice President, Marketing