



May 5, 2025

Maritza Martinez
Public Works Director
City of Coachella
53462 Enterprise Way
Coachella, CA 92236

RE: Tree Maintenance Services

Dear Ms. Martinez,

West Coast Arborists, Inc. (WCA) and the City of Coachella have developed a productive and cohesive working relationship over many years. Today, our shared goal remains unchanged: to preserve the integrity and health of the City's urban forest.

At this time, we would like to propose a new contract for tree maintenance services using a "piggyback" approach to the City of Beaumont's current contract, which was recently approved for a new multi-year term starting July 1, 2024.

The rates outlined in Beaumont's contract are competitive within the industry, especially for grid tree pruning, tree removal, and tree planting. We agree to offer the same unit prices, terms, and conditions as outlined in Beaumont's current contract. Attached to this letter are copies of Beaumont's RFP, Council Agenda Report, and Price Schedule.

We look forward to continuing our strong relationship and maintaining quality urban tree care service. Should you have any questions or require additional information, don't hesitate to get in touch with me at (800) 521-3714.

Sincerely,

Victor M. Gonzalez
Vice President, Business Development