



**STAFF REPORT**  
**3/12/2025**

**TO:** Honorable Mayor and City Council Members

**FROM:** Maritza Martinez, Public Works Director

**SUBJECT:** Approve vehicle leases for FY 2024/25 with Enterprise Fleet Management Inc.

**SPECIFICS:** Authorize the City Manager to approve the Lease Rate Quotes from Enterprise Fleet Management, Inc. for the following units: (1) 2025 Ford Lightning Flash EV truck 8500, (1) 2025 Ford Transit Van, (2) 2025 Ford F150 XL 4x4 SuperCab and (2) 2025 Ford F250 XL 4x4 SuperCab.

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**STAFF RECOMMENDATION:**

It is recommended that the City Council:

Authorize the City Manager to approve the Lease Rate Quotes from Enterprise Fleet Management, Inc. for the following units: (1) 2025 Ford Lightning Flash EV truck 8500, (1) 2025 Ford Transit Van, (2) 2025 Ford F150 XL 4x4 SuperCab and (2) 2025 Ford F250 Ford F250 XL 4x4 SuperCab.

**EXECUTIVE SUMMARY:**

The City maintains a fleet of vehicles and equipment for use by various City departments, which include light, medium and heavy-duty vehicles. Prior to 2020, the City of Coachella has historically purchased and owned all fleet vehicles and equipment. Since 2020, the City of Coachella has leased its light duty vehicles to decrease the average age of these units; in 2019 the average age of these units was 13 years.

Today the average age of the City's fleet is 5.5 years. This positive change in the reduced age of the City's fleet is due to the City Council's decision, in February 2020, to surplus and replace eleven/twelve units annually through a Master Equity Lease Agreement with Enterprise Fleet Management (EFM).

This year is the last year in initial the five-year lease plan and six units remain to complete replacement of all light and medium duty vehicles on the approved lease plan. Staff recommends authorizing the City Manager to approve the lease rate quotes and order the following units:

- Two (2) 2025 Ford F-150XL 4x4 SuperCab units; monthly cost per unit with maintenance \$987.34;

- Two (2) 2025 Ford F250 XL 4x4 SuperCab; monthly cost per unit with maintenance \$1,051.60;
- One (1) Ford Transit Van; monthly cost per unit with maintenance \$1,118.09;
- One (1) Ford Lightning Flash EV Truck; monthly cost per unit with maintenance \$1,328.32;

**FISCAL IMPACT:**

None.

Attachments: Lease Rate Quotes

- 2025 Ford F-150XL 4x4
- 2025 Ford F-250XL 4x4 Ford Explorer
- 2025 Ford Transit Van
- 2025 Ford Lightning Flash EV Truck 8500