

## **Open-End (Equity) Lease Rate Quote**

Quote No: 8444297

Prepared For: City of Coachella Date 11/08/2024 Martinez, Maritza AE/AM JDD/ALI Unit# 2025 Make Ford Model Transit-250 Cargo Base Rear-Wheel Drive High Roof Van 148 in. WB Series Vehicle Order Type State CA Customer# 588084 Ordered Term 60 All language and acknowledgments contained in the signed quote \$52,723.00 Capitalized Price of Vehicle 1 apply to all vehicles that are ordered under this signed quote. Sales Tax 0.0000% State CA \$0.00 \$ 755.62 Initial License Fee **Order Information** \$ 0.00 Registration Fee **Driver Name** \$ 300.00 Other: (See Page 2) Exterior Color Oxford White \$ 0.00 Capitalized Price Reduction Interior Color Dark Palazzo Gray w/Cloth Front Bucket Seats \$ 0.00 Gain Applied From Prior Unit Lic. Plate Type Exempt \$ 0.00 Security Deposit **GVWR** 0 \$87.50 Taxes \$53,023.00 Total Capitalized Amount (Delivered Price) \$ 715.81 Depreciation Reserve @ 1.3500% Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)<sup>2</sup> \$ 258.17 \$ 973.98 **Total Monthly Rental Excluding Additional Services Additional Fleet Management** Master Policy Enrollment Fees \$ 0.00 Commercial Automobile Liability Enrollment Liability Limit \$0.00 \$ 0.00 Physical Damage Management Comp/Coll Deductible 0/0 \$ 58.89 Full Maintenance Program <sup>3</sup> Contract Miles 37,500 OverMileage Charge \$ 0.0720 Per Mile Incl: # Brake Sets (1 set = 1 Axle) 0 # Tires 0 Loaner Vehicle Not Included \$ 58.89 Additional Services SubTotal \$85.22 8.7500% State CA Tax \$1,118.09 **Total Monthly Rental Including Additional Services** \$10,074.40 Reduced Book Value at 60 Months \$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 7,500

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

#### ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

### LESSEE City of Coachella

BY TITLE DATE

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<sup>\*</sup> INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

<sup>&</sup>lt;sup>2</sup> Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>&</sup>lt;sup>3</sup>The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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## **Other Totals**

Description	(B)illed or (C)apped	Price
Pricing Plan Delivery Charge	В	\$ 125.00
Courtesy Delivery Fee	С	\$ 300.00
Total Other Charges Billed		\$ 125.00
Total Other Charges Capitalized		\$ 300.00
Other Charges Total		\$ 425.00

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### **VEHICLE INFORMATION:**

2025 Ford Transit-250 Cargo Base Rear-Wheel Drive High Roof Van 148 in. WB - US

Series ID: R1X

**Pricing Summary:** 

	INVOICE	MSRP
Base Vehicle	\$49,210	\$51,800.00
Total Options	\$2,358.00	\$2,590.00
Destination Charge	\$2,095.00	\$2,095.00
Total Price	\$53,663.00	\$56.485.00

### **SELECTED COLOR:**

Exterior: YZ-Oxford White

Interior: CK-Dark Palazzo Gray w/Cloth Front Bucket Seats

### **SELECTED OPTIONS:**

CODE	DESCRIPTION	INVOICE	MSRP
101A	Order Code 101A	NC	NC
148WB	148" Wheelbase	STD	STD
15F	Full Rear Compartment Lighting	\$69.00	\$75.00
17P	6 Cargo Tie-Down Hooks	\$23.00	\$25.00
21L	Dark Palazzo Gray Cloth Bucket Seats w/Armrests	\$104.00	\$115.00
425	50-State Emissions System	STD	STD
43B	Back Up Alarm	\$169.00	\$185.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	Included	Included
545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors	\$145.00	\$160.00
58U	Radio: AM/FM Stereo	Included	Included
60B	Heavy-Duty Cargo Flooring	\$1,001.00	\$1,100.00
63E	Dual AGM Batteries (70 Amp-hr Each)	Included	Included
85B	Heavy-Duty Scuff Plate Kit	Included	Included
90D	110V/400W Power Outlet	\$433.00	\$475.00
91C	Black High-Intensity Discharge (HID) Headlamps	\$414.00	\$455.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	Included	Included
С	Cloth Front Bucket Seats	NC	NC
CK_01	Dark Palazzo Gray w/Cloth Front Bucket Seats	NC	NC
PAINT	Monotone Paint Application	STD	STD
STDGV	GVWR: 9,070 lb	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC
X4L	4.10 Limited-Slip Axle Ratio	Included	Included
YZ_02	Oxford White	NC	NC

#### **CONFIGURED FEATURES:**

**Body Exterior Features:** 

Number Of Doors 3

Rear Cargo Door Type: split swing-out

Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator

Convex Driver Mirror: convex driver and passenger mirror

Door Handles: black

Front And Rear Bumpers: black front and rear bumpers Front License Plate Bracket: front license plate bracket Body Material: fully galvanized steel body material Body Side Cladding: black bodyside cladding

Grille: black grille
Convenience Features:

Air Conditioning manual air conditioning

Cruise Control: cruise control with steering wheel controls

Power Windows: power windows with driver 1-touch down

Remote Keyless Entry: keyfob (all doors) remote keyless entry

Illuminated Entry: illuminated entry

Integrated Key Remote: integrated key/remote

Auto Locking: auto-locking doors

Steering Wheel: steering wheel with manual tilting, manual telescoping

Front Cupholder: front cupholder

Floor Console: partial floor console with box

Glove Box: locking glove box

Driver Door Bin: driver and passenger door bins IP Storage: bin instrument-panel storage

Driver Footrest: driver's footrest

Power Accessory Outlet: 3 12V DC power outlets AC Power Outlet: 1 120V AC power outlet

**Entertainment Features:** 

radio AM/FM stereo with seek-scan

Steering Wheel Radio Controls: steering-wheel mounted audio controls

Speakers: 4 speakers

Internet Access: FordPass Connect 4G internet access

1st Row LCD: 1 1st row LCD monitor

Wireless Connectivity: wireless phone connectivity

Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off projector beam high intensity low/high beam headlamps

Auto-Dimming Headlights: Auto High Beam auto high-beam headlights

Front Wipers: variable intermittent wipers
Tinted Windows: light-tinted windows
Dome Light: dome light with fade

Front Reading Lights: front reading lights

Variable IP Lighting: variable instrument panel lighting

Display Type: analog appearance

Tachometer: tachometer

Low Tire Pressure Warning: low-tire-pressure warning

Trip Odometer: trip odometer

Lane Departure Warning: lane departure Forward Collision Alert: forward collision Water Temp Gauge: water temp. gauge

Clock: in-radio display clock

Systems Monitor: driver information centre Rear Vision Camera: rear vision camera Oil Pressure Warning: oil-pressure warning Water Temp Warning: water-temp. warning

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Battery Warning: battery warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning Door Ajar Warning: door-ajar warning Trunk Ajar Warning: trunk-ajar warning Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist Brake Type: four-wheel disc brakes

Vented Disc Brakes: front ventilated disc brakes

Spare Tire Type: full-size spare tire

Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: Safety Canopy System curtain 1st row overhead airbag

Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Ignition Disable: SecuriLock immobilizer

Panic Alarm: panic alarm

Electronic Stability: Ford Co-Pilot360 w/Side Wind Stabilization electronic stability stability control with anti-rollover

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Break Resistant Glass: break resistant glass

Seats And Trim:

Seating Capacity max. seating capacity of 2 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats Driver Lumbar: manual driver and passenger lumbar support

Driver Seat Mounted Armrest: driver and passenger seat mounted armrests

Driver Fore/Aft: manual driver and passenger fore/aft adjustment

Leather Upholstery: cloth front seat upholstery Headliner Material: front cloth headliner Floor Covering: front vinyl/rubber floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob Cargo Space Trim: vinyl/rubber cargo space

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Standard Engine:

Engine 275-hp, 3.5-liter V-6 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic

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