

Public Works Department



Enterprise Fleet Management

Current Vehicles	Vin#	Est. Equity in 12 months	Current Monthly Lease Payment to Enterprise	Replacement Vehicles	Est. Uplift Costs	Uplift Down Payments	Est. Capitalized Price of Vehicle (uplift + vehicle price)	Est. Monthly Payment with Tax + Full Maintenance and Est. Gain on Prior	Est. Equity at 60 Month Term
2015 Ford F250 XL 4x2	1FT7X2A64FED69660	\$10,000	\$0	2026 Ford F250 XL 4x4	\$5,135	\$1,283	\$50,471	\$895	\$18,766
2015 Ford F250 XL 4x2	1FT7X2A68FED69659	\$10,000	\$0	2027 Ford F250 XL 4x4	\$18,729	\$9,364	\$64,065	\$1,159	\$18,766
2018 Ford F150	not in the portal	\$10,000	\$0	2026 Ford Maverick XL Hybrid AWD	\$6,406	\$1,601	\$37,897	\$642	\$8,288
2021 Ford F150 XL 4x2	1FTEX1CB4MKE44559	\$10,000	\$481	2026 Ford Maverick XL Hybrid AWD	\$6,406	\$1,601	\$37,897	\$642	\$8,288
2021 Ford F150 XL 4x2	1FTEX1CB1MKE44566	\$10,000	\$514	2026 Ford Maverick XL Hybrid AWD	\$6,406	\$1,601	\$37,897	\$642	\$8,288
2021 Ford F150 XL 4x2	1FTEX1CB4MKE44562	\$10,000	\$489	2026 Ford Maverick XL Hybrid AWD	\$6,406	\$1,601	\$37,897	\$642	\$8,288
2021 Ford F150 XL 4x2	1FTEX1CB2MKE44561	\$10,000	\$502	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB2MKE44558	\$10,000	\$489	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB5MKE44565	\$10,000	\$489	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB0MKE44557	\$10,000	\$489	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB0MKE44560	\$10,000	\$489	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB8MKE44564	\$10,000	\$489	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB9MKE44556	\$10,000	\$489	2026 Ford F150 XL 4x4	\$6,510	\$1,627	\$49,062	\$858	\$13,023
2021 Ford F150 XL 4x2	1FTEX1CB6MKE44563	\$10,000	\$489	no replacement	\$0	\$0	\$0	\$0	\$0
		\$140,000	\$5,409		\$95,058	\$28,440	\$609,558	\$10,628	\$161,845

Prepared For: City of Coachella
Talamantes, Cesar

Date 02/18/2026
AE/AM JDD/ALI

Unit #

Year 2026 Make Ford Model F-250

Series XL 4x4 SD Regular Cab 8 ft. box 142 in. WB SRW

Vehicle Order Type Ordered Term 60 State CA Customer# 588084

\$ 64,065.27	Capitalized Price of Vehicle ¹
\$ 0.00 *	Sales Tax <u>0.0000%</u> State CA
\$ 933.75 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 748.60	Other: (See Page 2)
\$ 0.00 *	Capitalized Price Reduction
\$ 10,000.00	Gain Applied From Prior Unit
\$ 0.00 *	Security Deposit
\$ 1,163.75 *	Taxes

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name	Beltran, Edgar
Exterior Color	Oxford White
Interior Color	Medium Dark Slate w/HD Vinyl 40/20/40 Split B
Lic. Plate Type	Exempt
GVWR	0

\$ 54,813.87	Total Capitalized Amount (Delivered Price)
\$ 739.99	Depreciation Reserve @ <u>1.3500%</u>
\$ 257.60	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²
\$ 997.59	Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 0.00 Physical Damage Management

Comp/Coll Deductible 0 / 0

\$ 57.96 Full Maintenance Program³ Contract Miles 37,500
Incl: # Brake Sets (1 set = 1 Axle) 0

OverMileage Charge \$ 0.0720 Per Mile

Tires 0 Loaner Vehicle Not Included

\$ 57.96 Additional Services SubTotal

\$ 102.14 Tax 8.7500% State CA

\$ 1,157.69 Total Monthly Rental Including Additional Services

\$ 10,414.47 Reduced Book Value at 60 Months

\$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 7,500
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Coachella

BY	TITLE	DATE
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* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Tailgate Lift - Phenix quote # TQ50361 (AME Quote: TQ53061)	C	\$ 0.00
Lighting - Phenix quote # TQ50361--Light Bar (AME Quote: TQ53061)	C	\$ 0.00
Utility Lights - Phenix quote # TQ50361--Arrow Board (AME Quote: TQ53061)	C	\$ 18,729.27
Strobe Lights - Phenix quote # TQ50361 (AME Quote: TQ53061)	C	\$ 0.00
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 18,729.27
Aftermarket Equipment Total		\$ 18,729.27

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Transport Dealer to AME vendor	C	\$ 288.60
Courtesy Delivery Fee	C	\$ 400.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 748.60
Other Charges Total		\$ 748.60

VEHICLE INFORMATION:

2026 Ford F-250 XL 4x4 SD Regular Cab 8 ft. box 142 in. WB SRW - US

Series ID: F2B

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$46,041	\$48,465.00
Total Options	\$0.00	\$0.00
Destination Charge	\$2,595.00	\$2,595.00
Total Price	\$48,636.00	\$51,060.00

SELECTED COLOR:

Exterior: Z1-Oxford White

Interior: AS-Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat

Prepared For: City of Coachella
Talamantes, Cesar

Date 02/13/2026
AE/AM JDD/ALI

Unit #

Year 2026 Make Ford Model F-250

Series XL 4x4 SD Regular Cab 8 ft. box 142 in. WB SRW

Vehicle Order Type Ordered Term 60 State CA Customer# 588084

\$ 50,471.43	Capitalized Price of Vehicle ¹
\$ 0.00 *	Sales Tax <u>0.0000%</u> State <u>CA</u>
\$ 757.03 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 748.60	Other: (See Page 2)
\$ 0.00 *	Capitalized Price Reduction
\$ 10,000.00	Gain Applied From Prior Unit
\$ 0.00 *	Security Deposit
\$1,163.75 *	Taxes

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name	Beltran, Edgar
Exterior Color	Oxford White
Interior Color	Medium Dark Slate w/HD Vinyl 40/20/40 Split B
Lic. Plate Type	Exempt
GVWR	0

\$ 41,220.03	Total Capitalized Amount (Delivered Price)
\$ 556.47	Depreciation Reserve @ <u>1.3500%</u>
\$ 200.34	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²
\$ 756.81	Total Monthly Rental Excluding Additional Services
	Additional Fleet Management
	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
	Liability Limit <u>\$0.00</u>
\$ 0.00	Physical Damage Management
\$ 57.96	Full Maintenance Program ³ Contract Miles <u>37,500</u>
	Incl: # Brake Sets (1 set = 1 Axle) <u>0</u>
\$ 57.96	Additional Services SubTotal
\$ 81.15	Tax <u>8.7500%</u> State <u>CA</u>
\$ 895.92	Total Monthly Rental Including Additional Services
\$ 7,831.83	Reduced Book Value at <u>60</u> Months
\$ 400.00	Service Charge Due at Lease Termination

Comp/Coll Deductible	<u>0 / 0</u>
OverMileage Charge	<u>\$ 0.0720</u> Per Mile
# Tires <u>0</u>	Loaner Vehicle Not Included

Quote based on estimated annual mileage of 7,500
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)
Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Coachella
BY _____

TITLE

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

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² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Strobe Lights - Phenix quote # TQ53062 (AME Quote: TQ53062)	C	\$ 5,135.43
Lighting - Phenix quote # TQ53062--light bar (AME Quote: TQ53062)	C	\$ 0.00
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 5,135.43
Aftermarket Equipment Total		\$ 5,135.43

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Transport Dealer to AME vendor	C	\$ 288.60
Courtesy Delivery Fee	C	\$ 400.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 748.60
Other Charges Total		\$ 748.60

VEHICLE INFORMATION:

2026 Ford F-250 XL 4x4 SD Regular Cab 8 ft. box 142 in. WB SRW - US

Series ID: F2B

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$46,041	\$48,465.00
Total Options	\$0.00	\$0.00
Destination Charge	\$2,595.00	\$2,595.00
Total Price	\$48,636.00	\$51,060.00

SELECTED COLOR:

Exterior: Z1-Oxford White

Interior: AS-Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat

Prepared For: City of Coachella
Talamantes, Cesar

Date 02/13/2026
AE/AM JDD/ALI

Unit #

Year 2026 **Make** Ford **Model** Maverick

Series XL All-Wheel Drive SuperCrew 4.5 ft. box 121.1 in. WB

Vehicle Order Type Ordered **Term** 60 **State** CA **Customer#** 588084

\$ 37,897.65	Capitalized Price of Vehicle ¹
\$ 0.00 *	Sales Tax <u>0.0000%</u> State <u>CA</u>
\$ 550.67 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 460.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 10,000.00	Gain Applied From Prior Unit
\$ 0.00 *	Security Deposit
\$ 875.00 *	Taxes

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name	
Exterior Color	Oxford White
Interior Color	Black Onyx/Dark Slate w/Front Cloth Bucket Se
Lic. Plate Type	Exempt
GVWR	0

\$ 28,357.65	Total Capitalized Amount (Delivered Price)
\$ 382.83	Depreciation Reserve @ <u>1.3500%</u>
\$ 141.69	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²

\$ 524.52 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
	Liability Limit <u>\$0.00</u>

\$ 0.00	Physical Damage Management	Comp/Coll Deductible	<u>0 / 0</u>
\$ 56.64	Full Maintenance Program ³ Contract Miles <u>37,500</u>	OverMileage Charge	<u>\$ 0.0720</u> Per Mile
	Incl: # Brake Sets (1 set = 1 Axle) <u>0</u>	# Tires <u>0</u>	Loaner Vehicle Not Included

\$ 56.64 Additional Services SubTotal

\$ 60.83 Tax 8.7500% **State** CA

\$ 641.99 Total Monthly Rental Including Additional Services

\$ 5,387.85 Reduced Book Value at 60 Months

\$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 7,500
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)

Notes

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ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Coachella

BY

TITLE

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

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Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Custom Equipment - Strobe Lights - Phenix quote # TQ53070 (AME Quote: TQ53070) Lighting - Phenix quote # TQ53070; light bar (AME Quote: TQ53070) Tool Box	C	\$ 6,406.65
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 6,406.65
Aftermarket Equipment Total		\$ 6,406.65

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Courtesy Delivery Fee	C	\$ 400.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 460.00
Other Charges Total		\$ 460.00

VEHICLE INFORMATION:

2026 Ford Maverick XL All-Wheel Drive SuperCrew 4.5 ft. box 121.1 in. WB - US

Series ID: W8B

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$27,582	\$28,145.00
Total Options	\$2,064.00	\$2,220.00
Destination Charge	\$1,845.00	\$1,845.00
Total Price	\$31,491.00	\$32,210.00

SELECTED COLOR:

Exterior: YZ-Oxford White

Interior: 9W-Black Onyx/Dark Slate w/Front Cloth Bucket Seats



Prepared For: City of Coachella
Talamantes, Cesar
Unit # 2B6GF7
Year 2026 Make Ford Model F-150
Series XL 4x4 SuperCab 6.5 ft. box 145 in. WB

Date 02/16/2026
AE/AM JDD/ALI

Vehicle Order Type Ordered Term 60 State CA Customer# 588084

\$ 49,062.15 Capitalized Price of Vehicle 1
\$0.00 * Sales Tax 0.0000% State CA
\$ 742.61 * Initial License Fee
\$ 0.00 Registration Fee
\$ 460.00 Other: (See Page 2)
\$ 0.00 Capitalized Price Reduction
\$ 10,000.00 Gain Applied From Prior Unit
\$ 0.00 * Security Deposit
\$1,190.00 * Taxes

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name
Exterior Color Oxford White
Interior Color Black w/Medium Dark Slate w/Vinyl 40/20/40 Fr
Lic. Plate Type Exempt
GVWR 0

\$ 39,522.15 Total Capitalized Amount (Delivered Price)
\$ 533.55 Depreciation Reserve @ 1.3500%
\$ 189.18 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) 2

\$ 722.73 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 0.00 Physical Damage Management

Comp/Coll Deductible 0 / 0

\$ 57.03 Full Maintenance Program 3 Contract Miles 37,500
Incl: # Brake Sets (1 set = 1 Axle) 0

OverMileage Charge \$ 0.0720 Per Mile

Tires 0 Loaner Vehicle Not Included

\$ 57.03 Additional Services SubTotal

\$ 78.09 Tax 8.7500% State CA

\$ 857.85 Total Monthly Rental Including Additional Services

\$ 7,509.15 Reduced Book Value at 60 Months

\$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 7,500
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)
Notes

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LESSEE City of Coachella

BY TITLE

DATE

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Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Custom Equipment - Light Bar, Side Boxes	C	\$ 6,510.15
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 6,510.15
Aftermarket Equipment Total		\$ 6,510.15

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Courtesy Delivery Fee	C	\$ 400.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 460.00
Other Charges Total		\$ 460.00

VEHICLE INFORMATION:

2026 Ford F-150 XL 4x4 SuperCab 6.5 ft. box 145 in. WB - US
 Series ID: X1L

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$43,357	\$45,400.00
Total Options	\$0.00	\$0.00
Destination Charge	\$2,795.00	\$2,795.00
Total Price	\$46,152.00	\$48,195.00

SELECTED COLOR:

Exterior: YZ-Oxford White
 Interior: AS-Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat