

# ZOOM PRICE QUOTATION

## ZOOM TEAM at CARAHSOFT



CARAHSOFT TECHNOLOGY CORP  
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VA 20190  
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (833) 544-ZOOM  
WWW.CARAHSOFT.COM | ZOOMHELP@CARAHSOFT.COM



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**FROM:** Annabelle Ronelli  
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**TERMS:** FTIN: 52-2189693  
Shipping Point: FOB Destination  
Remit To: Same as Above  
Payment Terms: Net 30 (On Approved Credit)  
Cage Code: 1P3C5  
DUNS No: 088365767  
UEI: DT8KJHZXVJH5  
Credit Cards: VISA/MasterCard/AMEX  
Sales Tax May Apply

**QUOTE NO:** 60659779  
**QUOTE DATE:** 10/16/2025  
**QUOTE EXPIRES:** 02/20/2026  
**RFQ NO:**  
**SHIPPING:** ESD  
**TOTAL PRICE:** \$26,704.54  
**TOTAL QUOTE:** \$26,704.54

| LINE NO.                | PART NO.             | DESCRIPTION   | LIST PRICE | QUOTE PRICE | QTY    | EXTENDED PRICE |
|-------------------------|----------------------|---|------------|-------------|--------|----------------|
| <b>YEAR 2</b>           |                      |   |            |             |        |                |
| 1                       | Z1-BIZP-USCA-1-1YP-2 | Zoom One Business Plus with Phone Number and US/Canada Regional Unlimited Calling Plan Annual Tier 1 (1-49 Users)<br>Zoom Video Communications, Inc. - Z1-BIZP-USCA-1-1YP<br>Start Date: 02/24/2026<br>End Date: 02/23/2027 | \$269.90   | \$179.72    | OM 120 | \$21,566.40    |
| 2                       | PAR1-WEB-500-FL1Y-2  | Video Webinar 500 - Annually<br>Zoom Video Communications, Inc. - PAR1-WEB-500-FL1Y<br>Start Date: 02/24/2026<br>End Date: 02/23/2027   | \$690.00   | \$477.13    | OM 5   | \$2,385.65     |
| 3                       | ZP-USCA-TN-1-1YP-2   | Zoom Phone US/Canada Telephone Number Annual Tier 1 (1-9 Users)<br>Zoom Video Communications, Inc. - ZP-USCA-TN-1-1YP<br>Start Date: 02/24/2026<br>End Date: 02/23/2027   | \$60.00    | \$16.11     | OM 65  | \$1,047.15     |
| 4                       | PAR1-ZP-COMM-1YR-2   | Zoom Phone Common Area Only - Annual Tier Start: 1 Tier End 9<br>Zoom Video Communications, Inc. - PAR1-ZP-COMM-1YR<br>Start Date: 02/24/2026<br>End Date: 02/23/2027   | \$48.00    | \$35.74     | OM 7   | \$250.18       |
| 5                       | ZP Pay as you go     | ZP Pay as you go<br>Zoom Video Communications, Inc.<br>Start Date: 02/24/2026<br>End Date: 02/23/2027   |            | \$0.00      | OM 1   | \$0.00         |
| 6                       | USF Fee              | USF Fee Estimate<br>Zoom Video Communications, Inc.<br>Start Date: 02/24/2026<br>End Date: 02/23/2027   |            | \$1,455.16  | OM 1   | \$1,455.16     |
| <b>YEAR 2 SUBTOTAL:</b> |                      |   |            |             |        | \$26,704.54    |
| <b>SUBTOTAL:</b>        |                      |   |            |             |        | \$26,704.54    |

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### SUGGESTED OPTIONS

| LINE NO.                           | PART NO.              | DESCRIPTION  | LIST PRICE | QUOTE PRICE | QTY    | EXTENDED PRICE     |
|------------------------------------|-----------------------|--|------------|-------------|--------|--------------------|
| <b>YEAR 3</b>                      |                       |  |            |             |        |                    |
| 7                                  | PAR1-WEB-500-FL1Y-2   | Video Webinar 500 - Annually<br>Zoom Video Communications, Inc. - PAR1-WEB-500-FL1Y  | \$690.00   | \$477.13    | OM 5   | \$2,385.65         |
| 8                                  | Z1-BIZP-USCA-50-1YP-2 | Zoom One Business Plus with Phone Number and US/Canada Regional Unlimited Calling Plan Annual Tier 1 (50-249 Users)<br>Zoom Video Communications, Inc. - Z1-BIZP-USCA-50-1YP | \$259.90   | \$220.91    | OM 120 | \$26,509.20        |
| 9                                  | ZP Pay as you go      | ZP Pay as you go<br>Zoom Video Communications, Inc.  |            | \$0.00      | OM 1   | \$0.00             |
| 10                                 | USF Fee               | USF Fee Estimate<br>Zoom Video Communications, Inc.  |            | \$2,114.61  | OM 1   | \$2,114.61         |
| <b>YEAR 3 SUBTOTAL:</b>            |                       |  |            |             |        | \$31,009.46        |
| <b>SUGGESTED OPTIONS SUBTOTAL:</b> |                       |  |            |             |        | \$31,009.46        |
| <b>TOTAL PRICE:</b>                |                       |  |            |             |        | <b>\$26,704.54</b> |
| <b>TOTAL QUOTE:</b>                |                       |  |            |             |        | <b>\$26,704.54</b> |

Auto Renew: No  
Initial Paid Subscription Term: 36 Months  
Free Period Start Date: 10/17/2024  
Paid Period Start Date: 02/25/2025

Licensee agrees that any order for public sector customers will be governed by the terms and conditions of the Zoom Terms of Service which are found at [https://www.carahsoft.com/application/files/3115/7246/0744/Zoom\\_TOS\\_-\\_Final\\_10.19.pdf](https://www.carahsoft.com/application/files/3115/7246/0744/Zoom_TOS_-_Final_10.19.pdf) as well as Zoom Service's description, located at <https://explore.zoom.us/en/services-description/>.

The Privacy Policy has been updated and may be found here <https://zoomgov.com/privacy>.

The Terms of Service for non public sector customers may be found here <https://zoom.us/terms> as well as Zoom Service's description, located at <https://explore.zoom.us/en/services-description/>.

Overage charges can be incurred for cloud recording and audio conferencing licenses. Policy and pricing information may be found here <https://support.zoom.us/hc/en-us/articles/360060661511-Cloud-recording-storage-capacity>  
<https://zoom.us/zoomconference/rates>

Please note provisioning of Zoom licenses can take 4-7 business days